

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date:	December 5, 2016
	Agenda Item No.	46A
	Roll Call No.	<u>16-2099</u>
	Communication No.	<u>16-680</u>
	Submitted by:	Matthew A. Anderson, Assistant City Manager

AGENDA HEADING:

Approving amendment to agreement for professional services for the proposed Rail Port Transload facility.

SYNOPSIS:

On October 20, 2014 by Roll Call No. 14-1668, City Council approved a contract for professional services in an amount not to exceed \$36,340 with McClure Engineering Company (Terry Lutz, President/CEO, 1360 NW 121st Street, Clive, IA 50325) and sub-consultant Engineered Rail Solutions, LLC (David M. Thompson, President, 420 North Front Street, Suite 208, McHenry, IL 60050) for professional advisement on the development of a Request for Proposals (RFP) for identified City-owned land proposed for a Rail Port Transload facility. An amendment to the contract was approved by Roll Call 16-0581 on April 11, 2016 for \$15,000 in additional services to further assist with the RFP process and review of respondents, and for the first submittal of a \$5 million Fostering Advancement in Shipping and Transportation for the Long Term Achievement of National Efficiencies (FASTLANE) grant from the U.S. Department of Transportation.

This Roll Call requests Council approval for a second amendment to the existing contract in the amount of \$15,093.75. The services provided under this amendment will include assistance with preparation of an enhanced benefit-cost analysis for a re-submittal \$5 million FASTLANE grant, also included on this Council agenda, continued advisement regarding identification of a preferred operator for the Rail Port facility, carry-over costs for additional advisement services provided over the amount of the first contract amendment, and preparation of exhibit documents for the information of Burlington Northern Santa Fe Railway (BNSF) in coordination of the Rail Port facility and an economic development project in the Market District. Total revised contract amount including both amendments is \$66,433.75.

FISCAL IMPACT:

Amount: \$15,093.75 (\$5,200 FASTLANE, \$2,500 BNSF exhibit, \$4,393.75 carry over, \$3,000.00 additional operator advisement/assistance).

Funding Source: CMO22000 Economic Development Enterprise Account

ADDITIONAL INFORMATION:

- The scope of work for the FASTLANE grant will consist of a Transload market analysis based upon current Freight Analysis Framework data. The data since the last market research for the

City has been updated with information from 2014/5. This new analysis will be used to validate the previous market study and refresh it.

- Upon this research being completed, a benefit cost analysis study will be completed to provide justification of the public benefit of the anticipated diversion of truck to rail.
- The proposed BNSF exhibit is to inform the railway's ability to understand how operations would be achieved at the Rail Port facility and render existing track west of SE 9th Street unnecessary, and able to be proposed for abandonment.

PREVIOUS COUNCIL ACTION(S):

Date: April 11, 2016

Roll Call Number: [16-0581](#)

Action: [Amendment](#) to agreement for professional services with McClure Engineering Company for the proposed rail port Transload facility at the 1500 block of E. ML King Jr. Pkwy. ([Council Communication No. 16-178](#)) Moved by Coleman to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

Recommendation of preferred Rail Port operator, contract negotiations with same, and approval of contract documents as needed if an award is obtained under the FASTLANE program.

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