

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	June 26, 2017
	<b>Agenda Item No.</b>	<b>42</b>
	<b>Roll Call No.</b>	<b><u>17-1083</u></b>
	<b>Communication No.</b>	<b><u>17-494</u></b>
	<b>Submitted by:</b>	<b>Dana Wingert, Chief of Police</b>

**AGENDA HEADING:**

Approving an exception to the procurement ordinance competitive Request for Proposal (RFP) process for good cause and approving renewal amendment for automated traffic enforcement (ATE) services contract with GATSO USA, Inc.

**SYNOPSIS:**

Approve good cause shown exception and authorize the City Manager to execute a 1-year renewal amendment with GATSO USA through July 2, 2018 with an additional 1-year renewal option through July 2, 2019.

**FISCAL IMPACT:**

Amount: \$3,770,461 in revenue from ATE program in FY 2016. Of that, \$1,540,945 was paid to GATSO USA, Inc. in citation based fees.

Funding Source: Patrol Operations Section, FY 2018 Recommended Operating Budget page 179. Revenues are deposited into Patrol Operations and contractual expenditures are paid from the same organizational code.

**ADDITIONAL INFORMATION:**

- The City of Des Moines entered into a 3-year agreement with GATSO on July 12, 2010 and exercised an additional 3-year renewal agreement in 2013. The current contract expires July 2, 2017. GATSO owns, operates, and is responsible for the maintenance and upkeep of four (4) red light stationary cameras across the City, four (4) speed cameras currently disabled pending legal action on eastbound Interstate 235, and three (3) mobile units.
- The good cause shown exception to the request for proposal process as stated in Municipal Code § 2-710(b) is being recommended by the City Manager for a number of reasons including:
  - GATSO has professional technical and IT staff located within the State of Iowa and have been responsive and effective in the City’s requests for services. The company has been responsive in providing reports and other information requested.
  - City staff is trained to use the GATSO software and technology for ease of payment processing, citation review, and assisting with the appeal process.
  - GATSO is willing to continue the terms agreed to in the original RFP issued in 2010.

- GATSO owns, operates, and maintains all ATE infrastructure with no investment by the City.
- GATSO is compensated \$26 per paid red light citation violation and \$24 per paid speed violation. ATE fees are \$65 per citation with an escalating fee if the violator's speed exceeds 20 MPH. The City issued 81,577 citations in FY 2016. Revenue from the ATE program funds the City match of nine (9) federal grant-funded officers. Additionally, ATE program funds one (1) Customer Service Representative position, one (1) Police Sergeant position, and two (2) part-time retired officers to review video. All funds are designated for public safety purposes.

**PREVIOUS COUNCIL ACTION(S):**

Date: July 12, 2010

Roll Call Number: [10-1169](#)

Action: [Affirming](#) Hearing Officer's report on appeal of RFP Evaluation and Selection Committee Recommendation for award of contract for Automated Electronic Speed & Red Light Enforcement Cameras & Citation Processing Services, to GATSO USA, Inc.; accepting proposal of GATSO USA, Inc.; and approving award of contract to GATSO USA, Inc., and authorizing Police Department to negotiate contract. ([Council Communication No. 10-436](#)) Moved by Hensley to adopt. Motion Carried 4-3. Nays: Cownie, Griess and Moore.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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