

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	December 4, 2017
	<b>Agenda Item No.</b>	[ ]
	<b>Roll Call No.</b>	[ ]
	<b>Communication No.</b>	<u>17-809</u>
	<b>Submitted by:</b>	<b>Carl Metzger, Deputy City Manager</b>

**AGENDA HEADING:**

Approving the purchase of 13 replacement truck chassis with specified components including emergency snow and ice control equipment for use by the Street Maintenance, Sewers, and Forestry Divisions of the Department of Public Works and the Parks and Recreation Department.

**SYNOPSIS:**

Recommend approval of the purchase of 13 purpose built Cab over Engine (COE) truck chassis with specified snow and ice control equipment installed as follows:

- Thirteen Cab over Chassis from Housby Mack, Inc. 4747 NE 14<sup>th</sup> Street, Des Moines, IA 50313, (Kelly Housby, President), through the Houston Galveston Area Council (HGACBuy) contract, in the amount of \$1,634,655.
- Snow and ice control equipment for nine of the above referenced truck chassis in varying configurations including different kinds of snow plows, dump boxes, anti-icing systems, and material spreaders with electronic and hydraulic control systems from Henderson Products, 916 South 10<sup>th</sup> Street, Manchester, Iowa 52057, (John Sievert, President), through the National Joint Powers Alliance (NJPA) cooperative purchasing contract, in the amount of \$668,449.70.

Two of the remaining four chassis will have specialized asphalt equipment of a micro-surfacing paver and bituminous distributor applicator installed from recommended awards to low compliant bids under separate action on this Council meeting agenda. The last two chassis will have Forestry equipment of an aerial man lift and log loader installed from competitive bids recommended for award within the next 60 days.

The 13 units being replaced and equipment and one other unit assigned to the Parks and Recreation Department, not proposed for replacement, will be remarketed through the City’s auction contractor and have an estimated residual value of \$167,000.

**FISCAL IMPACT:**

Amount: \$2,302,994.70

Funding Source: \$1,730,369.70 Equipment Replacement Fund IS201 CM024021, and \$572,625 PW247410 Sewers Maintenance Clearing.

**ADDITIONAL INFORMATION:**

- The purchase of Cab over Engine (COE) truck chassis is an integral part of a recent program change for Street Maintenance, Sewers, and Forestry Divisions of the Department of Public Works and the Parks and Recreation Department. COE chassis configurations have been used by the Solid Waste Division of the Department of Public Works for collection of municipal solid waste, recycling, and yard waste since 2001.
- The replacement units recommended for use by the Department of Public Works and Parks and Recreation Department are identical in component specifications to the previously awarded 17 truck chassis for refuse collection. Therefore, fleet consistency will be enhanced. These units will have a typical left-hand drive as opposed to the preferred right-hand drive for refuse collection.
- The City of Des Moines is a member of the Houston Galveston Area Council (HGACBuy). HGACBuy is a national government-to-government cooperative purchasing program. HGACBuy establishes purchasing contracts nationwide on behalf of local governments, special districts and private non-profits providing a government service. The HGACBuy procurement process includes research, reparation of specifications, pre-bid and pre-proposal conferences, legal notice posting and advertising, bid/proposal review and contract execution.
- The HGAC contract has been utilized in previous awards for emergency fire and rescue equipment, refuse truck chassis and collection equipment, and street sweepers. The contract quotes for single and tandem axle COE chassis utilizing HGAC includes the current 2018 model year and represents an increase in cost of \$396 or (.003%) over the previous model year awarded in March 2017.
- The City participates in the National Joint Powers Alliance (NJPA) cooperative contract purchasing program and has utilized NJPA for equipment purchases previously. Henderson Products is a provider emergency snow and ice control operations equipment and can provide the necessary equipment, control systems, and installation under NJPA contract terms. Henderson Products has specifically engineered an underbody scraper plow and rear mounted wing plow system that can be installed on COE chassis. Therefore, the recommended award is to Henderson Products for emergency snow and ice control operations equipment and installation.

**PREVIOUS COUNCIL ACTION(S):**

Date: June 26, 2017

Roll Call Number: [17-1087](#)

Action: Purchases from the following:

- (C) [Trans-Iowa Equipment Inc.](#) (Eric Thorson, General Manager) for six (6) replacement street sweeper trucks per Houston-Galveston Area Council Contract for use by Fleet Maintenance, \$1,498,862.34. ([Council Communication No. 17-503](#)) Moved by Hensley to adopt. Motion Carried 6-1. Absent: Cownie.

Date: March 20, 2017

Roll Call Number: [17-0500](#)

Action: Bids from the following:

- (D) [Housby](#) Mack Inc. (Kelly Housby, President) for seventeen (17) replacement truck chassis per Houston-Galveston Area Council Contract, \$2,264,388 and McNeilus Truck & Manufacturing (Brad Nelson, President) for seventeen (17) replacement refuse bodies per HGAC Contract, \$1,853,141 for use by the Public Works Department. ([Council Communication No. 17-290](#)) Moved by Hensley to adopt. Motion Carried 7-0.

Date: March 6, 2017

Roll Call Number: [17-0391](#)

Action: Bids from the following:

- (C) [Foster](#) Coach Sales Inc. (Steve Foster, President) for two replacement ambulances per Houston Galveston Area Council (HGAC) Contract for use by the Fire Department, \$580,971. ([Council Communication No. 17-254](#)) Moved by Hensley to adopt. Motion Carried 6-1. Absent: Gatto.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:**

Approval of purchase and installation of aerial man lift and log loader for Forestry operations within the next 60 days.

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the first floor of City Administration Building, 400 E. Court Avenue Ste.116. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).