CITY OF DES MOINES	Council Communication Office of the City Manager	Date: Agenda Item No. Roll Call No. Communication No. Submitted by:	45B <u>18-0711</u> <u>18-186</u> Bob Fagen, Finance
			Director

AGENDA HEADING:

Approving the purchase of 11 automated lubrication systems for refuse truck equipment used by the Sanitation Division of the Department of Public Works.

SYNOPSIS:

Recommend the purchase and installation of 11 automated lubrication systems on refuse trucks from PetroChoice Lubrication Solutions, 1300 Virginia Drive, Suite 405, Fort Washington, PA 19034, (Shane O'Kelly, Chief Executive Officer), in the amount of \$78,430.

FISCAL IMPACT:

<u>Amount</u>: \$78,430

Funding Source: Solid Waste Enterprise Fund PW250430

ADDITIONAL INFORMATION:

- Thirty-five existing refuse trucks and 11 existing street sweepers are equipped with Lincoln brand automated lubrication systems. Automated lubrication systems provide prescribed amounts of lubricants at programmed times during the operation of equipment outfitted with automatic equipment. The use of auto lube systems eliminates the need for scheduled manual lubrication and reduces labor costs, extends the operating life of equipment, and enhances the resale value of equipment.
- The Lincoln brand systems were specified on competitive bidding specifications on previous purchases of equipment. Automated lubrication systems are not an option with the acquisition of 11 automated side loading refuse equipment from the Houston Galveston Area Council (HGAC) contract. The desired systems are available from PetroChoice Lubrication Solutions, the authorized Lincoln brand distributor for the state of Iowa.

- PetroChoice specifically designed a unique application of Lincoln automated lubrication system for the McNeilus brand of refuse truck bodies. The installations are accomplished with the same components of the existing lubrication systems on the City's existing fleet. Installation will be provided by PetroChoice at their Dodge Center, Minnesota service facility prior to delivery of the trucks to the City. This will result in interchangeability of components and systems. Fleet Mechanics and Refuse Collectors have been trained on the maintenance and operations of the Lincoln brand systems. There are direct operational and maintenance benefits in selecting the Lincoln brand automatic lubrication system for replacement units in parts, operation, and repair compatibilities.
- Therefore, the recommended award is made using Municipal Code section 2-726 (d) which provides for a non-competitive procurement of goods and/or services that are of such a nature that they are the only goods and/or services which will fit and comply with the required use, or are an integral part of a total system so as to be uniquely compatible with existing City need, materials or equipment to be cost-effective.

PREVIOUS COUNCIL ACTION(S):

<u>Date</u>: May 22, 2017

Roll Call Number: 17-0885

Action: Bids from the following:

(A) PetroChoice Lubrication Solutions (Shane O'Kelly, CEO) for non-competitive procurement of seventeen (17) automated lubrication systems for refuse trucks for use by the Public Works Department, \$114,666. (Council Communication No. 17-432) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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