

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date:	May 7, 2018
	Agenda Item No.	31
	Roll Call No.	<u>18-782</u>
	Communication No.	<u>18-221</u>
	Submitted by:	John F. TeKippe, Fire Chief

AGENDA HEADING:

Approving the award of bid and purchase of two (2) 75-foot single-axle, mid-mounted aerial fire apparatus and one (1) 100-foot platform aerial fire apparatus for use by the Fire Department.

SYNOPSIS:

Approval of bid to award Sutphen Corporation, 6450 Eiterman Road, Dublin, OH 43016, Thomas Sutphen, President, per Huston-Galveston Area Council (H-GAC) Contract #FS12-17:

- Purchase of two (2) replacement SL75 Monarch 4-door full tilt cab, stainless steel body, single-axle mid-mounted aerial ladders:
 - Cost: SL75 \$922,689.77 each
 - Total: \$1,845,379.54
- Purchase of one (1) replacement SPH100 Monarch 4 door full tilt cab, stainless steel body, mid-mounted twin axle aerial platform fire apparatus:
 - Cost SPH100 \$1,243,802.21
- Purchased through the Houston Galveston Area Council (HGAC)Buy Public Safety Project.

FISCAL IMPACT:

Amount: \$3,089,181.75

Funding Source: Recommended 2018 Capital Improvement Project Budget CP041FR FR013, FY2018, page 4 Fire Protection Improvements

ADDITIONAL INFORMATION:

- The City of Des Moines is a current member of the HGACBuy Public Safety Project. HGACBuy is a government-to-government cooperative purchasing program. Its enabling legislation allows for HGACBuy to act nationwide on behalf of local governments, special districts and private non-profits providing a government service. HGACBuy's procurement process includes research, preparation of specifications, pre-bid and pre-proposal conferences, legal notice posting and advertising, bid/proposal review, and contract execution.
- On April 6, 2018, the Fire Department received pricing from Sutphen Corporation for two (2) SL75 Monarch 4-door full tilt aluminum cab, stainless steel body, mid-mounted 75 foot aerial ladders on a single-axle chassis; and one (1) SPH100 Monarch 4-door full tilt aluminum cab, stainless steel body, and mid-mounted 100 foot aerial platform on a twin axle chassis.

- This action replaces current aerial apparatus. The replacement cycle of suppression apparatus is 10 years in frontline service and five (5) years in reserve service. Frontline apparatus are staffed for daily, 24-hour response. Reserve service apparatus are routinely used during maintenance or repair of frontline apparatus, during training, special events, etc. Each replacement aerial apparatus will meet or exceed its expected service life at the time of replacement. The manufacturer of the 75-foot aerials is no longer in business and no longer has support for our maintenance team or for parts.

PREVIOUS COUNCIL ACTION(S):

Date: May 8, 2017

Roll Call Number: [17-0799](#)

Action: Bids from the following:

- (C) [Sutphen](#) Corporation (Thomas Sutphen, President) for two (2) replacement ladder trucks per Houston-Galveston Area Council (HGAC) Contract for use by the Fire Department, \$1,759,860. ([Council Communication No. 17-398](#)) Moved by Hensley to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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