CITY OF DES MOINES	Council Communication Office of the City Manager	Date:	June 11, 2018
		Agenda Item No.	49C
		Roll Call No.	<u>18-1008</u>
		Communication No.	<u>18-278</u>
		Submitted by:	Bob Fagen, Finance
			Director

# AGENDA HEADING:

Approving the purchase and installation of a sewer cleaning and maintenance equipment body on a heavy-duty truck chassis for use by the Department of Public Works.

### SYNOPSIS:

Recommend approval of the purchase and installation of a sewer cleaning and maintenance equipment body on a recently awarded heavy-duty truck chassis from Gradall Industries Inc., 9102 NE 27<sup>th</sup> Avenue, Vancouver, WA 98665, (Mike Hoverman, President) utilizing the National Joint Powers Alliance (NJPA) purchasing contract number 122017-GRD in the amount of \$271,337.

## FISCAL IMPACT:

<u>Amount</u>: \$271,337

<u>Funding Source</u>: \$271,337 PW247410 Sewers Maintenance Clearing {Allocated: 55% to PW247411 (page 213) and 45% to PW247413 (page 222)}

## **ADDITIONAL INFORMATION:**

- The City participates in the NJPA cooperative contract purchasing program and has utilized NJPA for equipment purchases previously. NJPA was established as a purchasing cooperative by State of Minnesota statutes in 1976. NJPA establishes purchasing contracts nationwide on behalf of local governments and the procurement process includes research, preparation of specifications, pre-bid and pre-proposal conferences, legal notice posting and advertising, bid/proposal review and contract execution. There are no direct fees to the City associated with membership in NJPA or use of its purchasing contracts.
- Four (4) available brands of sewers maintenance and cleaning equipment bodies meeting the operational needs of the Sewers Division were evaluated from two (2) purchasing contracts. The recommendation for award is for the equipment with the least purchase cost. The results of those comparisons are presented in the table below.

Sewers Maintenance and Cleaning Equipment Bodies					
Manufacturer	Model	Contract	Cost		
Vac All	AJV1215	Houston Galveston Area Council (HGAC)	\$291,676.00		
	AJV1215	National Joint Powers Alliance (NJPA)	\$271,337.00		
Vactor	2100	HGAC	\$307,224.95		
v actor	2100	NJPA	\$304,326.53		
Sewer Equipment Company of America	900 ECO	HGAC	\$282,630.00		
Sewer Equipment company of America	900 ECO	NJPA	\$282,321.41		
Super Products	Camel 1200	HGAC	\$297,268.70		
Super rioducts	Camel 1200	Not available on NJPA			

#### **PREVIOUS COUNCIL ACTION(S):**

Date: April 23, 2018

Roll Call Number: 18-0908

Action: Purchases from the following:

 (B) <u>Housby</u> Mack Inc. (Kelly Housby, President) for three (3) replacement truck chassis per Houston-Galveston Area Council (HGAC) Contract for use by the Public Works Department, \$289,200. (<u>Council Communication No. 18-253</u>) Moved by Gray to adopt. Motion Carried 6-1. Nay: Coleman.

#### **BOARD/COMMISSION ACTION(S): NONE**

## ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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