

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: September 10, 2018
	Agenda Item No. 38D Roll Call No. [] Communication No. <u>18-462</u> Submitted by: Bob Fagen, Finance Director

AGENDA HEADING:

Approving the purchase of Public Safety replacement vehicles for use in the Fire Department and Police Department.

SYNOPSIS:

Recommend the approval to purchase 20 replacement public safety vehicles for use by the Fire Department and Police Department as follows:

Fire Department – five (5) replacement vehicles

One (1) Dodge Durango AWD Pursuit SUV, three (3) Ram 1500 SSV Crew Cab 4x4 ½ ton pickup trucks, and one (1) Ram 3500 4x4 Regular Cab pickup truck per State of Iowa Department of Administrative Services contract number MA 18082 from Stew Hanson Dodge City, 12103 Hickman Road, Des Moines, IA 50323 (Dan Boettcher, General Manager) in the amount of \$139,518.

Police Department – 15 replacement vehicles

Two (2) Ford Utility Interceptors (Administrative), one (1) Ford Utility Interceptors (K-9 Patrol), and 12 Ford Utility Interceptors (Patrol) as per contract State contract number MA005 18087 PPV Group D 4.1 from Stivers Ford, 1450 E. Hickman Road, Waukee, Iowa 50263 (Scott Politte, General Manager) in the amount of \$425,510.

FISCAL IMPACT:

Amount: \$565,028

Funding Source: 2018-2019 Operating Budget, page 42, I201, Equipment Replacement

ADDITIONAL INFORMATION:

- Vehicles in the Fire and Police Departments fleet were identified that meet or exceed established replacement criteria and approved for replacement by the Fleet Oversight Committee (FOC). New vehicle classes were matched to the same vehicle class as the existing units being replaced and any upgraded classes were approved by the FOC.

- Bid responses to recent annual vehicle bid solicitations have continued to diminish in previous years. Based on responses from area commercial fleet managers of vehicle dealerships the reasons for reduced responses include:
 - Individual policy decisions not to compete with awarded State of Iowa Contract holders as the contract holders are afforded manufacturer discounts for State Contracts that are not available to all dealerships.
 - Discontinued manufacturer's discounts for governmental and municipal sales.
 - Multiple dealership under the same owner will not submit bids for competing product brands.
 - Requirement for bidding dealers to source specialized up fitting of service bodies and vehicle accessories that cannot be performed at their respective dealerships.

- Vehicles meeting specifications necessary to deliver City services of both departments are available from various State of Iowa Department of Administrative Services vehicle purchasing contracts. Therefore, the recommendation is to award the purchase of vehicles to the prospective State contract holders as indicated.

PREVIOUS COUNCIL ACTION(S):

Date: December 4, 2017

Roll Call Number: [17-2077](#)

Action: Bids from the following:

- (A) [Stivers](#) Ford (Scott Politte, General Manager), Stew Hanson Dodge City (Dan Boettcher, General Manager) and Dewey Ford (Dan Boettcher, General Manager) for forty-three (43) replacement vehicles and one additional to the fleet for use by various departments per State of Iowa Contracts for use by the Equipment Maintenance Center, \$1,054,391. ([Council Communication No. 17-823](#)) Moved by Hensley to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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