


COUNCIL COMMUNICATION

	Number:	19-211	Meeting:	May 20, 2019
	Agenda Item:	38A	Roll Call:	[_____]
	Submitted by:	Anna W. Whipple, CIO, Information Technology Director		

AGENDA HEADING:

Approval of renewal of Microsoft Enterprise Agreement through a 3-year agreement with Insight Public Sector, 22721 E. Mission Avenue, Liberty Lake, WA 99019, (Ken Lamneck, President and CEO) per bid D19-051.

SYNOPSIS:

Recommend approval of renewal of Microsoft Enterprise Agreements (State and Local Enterprise Agreement, Server and Cloud Enrollment & Volume Licensing) through a 3-year agreement with Insight Public Sector, per bid D19-051. Bids were requested from resellers to provide pricing and fulfill the role of Microsoft Authorized Large Account Reseller (LAR) under the terms of the Microsoft Enterprise Agreement. The City's current agreement expired April 30, 2019 and an extension was granted by Microsoft, so the bid process could be completed. Five (5) bids were mailed and two (2) bids were received. Insight Public Sector was the lowest compliant bidder.

FISCAL IMPACT:

Amount: This is a 3-year agreement effective May 1, 2019, through April 30, 2022:

Year 1 (May 1, 2019 – April 30, 2020) - \$ 573,988.26

Year 2 (May 1, 2020 – April 30, 2021) - \$ 573,988.26

Year 3 (May 1, 2021 – April 30, 2022) - \$ 573,988.26

Three (3) Year Total - \$1,721,964.78

Funding Source: FY2020-2022 Operating Budget, Information Technology Department, Enterprise Application Development, G001, IT152000, page 137.

ADDITIONAL INFORMATION:

- The Microsoft Enterprise Agreement provides continuing software maintenance and additional licensing with Software Assurance at a reduced price. Additionally, this agreement provides:
 - The flexibility to upgrade to the newest software versions without additional costs.
 - Locks in software license pricing for the term of the contract.
 - Adds advanced security features for protection of City data and user accounts.

PREVIOUS COUNCIL ACTION(S):

Date: April 25, 2016

Roll Call Number: [16-0701](#)

Action: Approving bids from the following:

- (B) [En](#) Pointe Technologies (Michael Rapp, President) for Microsoft Enterprise Agreement software support services for a three-year period for use by the IT Department, \$1,387,083.34. (Four potential bidders, three received). ([Council Communication No. 16-214](#)) Moved by Hensley to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

Annual commitment for subsequent years 2018/2019 for term of this agreement and true-up costs of annual subscriptions for licensed product counts in effect at the end of the contract period.

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