


COUNCIL COMMUNICATION

	Number: 19-258	Meeting: June 3, 2019
	Agenda Item: 44B	Roll Call: 19-0907
	Submitted by: Bob Fagen, Finance Director	

AGENDA HEADING:

Approving the purchase of Public Safety replacement vehicles for use in the Fire Department and Police Department.

SYNOPSIS:

Recommend the approval to purchase 25 replacement public safety vehicles for use by the Fire Department and Police Department as follows:

- Fire Department – four (4) replacement vehicles
- Four (4) Ram 1500 SSV Crew Cab 4x4 ½-ton pickup trucks, per State of Iowa Department of Administrative Services contract number MA005 18082 from Stew Hanson Dodge City, 12103 Hickman Road, Des Moines, IA 50323 (Dan Boettcher, General Manager) in the amount of \$112,356.
- Police Department – 21 replacement vehicles
- Twenty-one Ford Utility Interceptors (Patrol) as per contract State contract number MA005 19154 from Stivers Ford, 1450 E. Hickman Road, Waukee, Iowa 50263 (Scott Politte, General Manager) in the amount of \$683,697.

FISCAL IMPACT:

Amount: \$796,053

Funding Source: 2019-2020 Operating Budget, page 103, I201, Equipment Replacement Fund

ADDITIONAL INFORMATION:

- Vehicles in the Fire and Police Departments fleet were identified that meet or exceed established replacement criteria and approved for replacement by the Fleet Oversight Committee (FOC). New vehicle classes were matched to the same vehicle class as the existing units being replaced and any upgraded classes were approved by the FOC. Pursuit rated SUVs for the Police Department and special use vehicle pickup trucks were further identified as the optimum vehicle class and approved by an additional FOC process for the designated use in the respective department; therefore, there is not opportunity for alternative fueled (hybrid, plug in hybrid, or electric) vehicles or to down size in vehicle class.
- Bid responses to recent annual vehicle bid solicitations have continued to diminish in previous years. Based on responses from area commercial fleet managers of vehicle dealerships the reasons for reduced responses include:

- Individual policy decisions not to compete with awarded State of Iowa Contract holders as the contract holders are afforded manufacturer discounts for State Contracts that are not available to all dealerships.
 - Discontinued manufacturer's discounts for governmental and municipal sales.
 - Multiple dealership under the same owner will not submit bids for competing product brands.
 - Requirement for bidding dealers to source specialized up fitting of service bodies and vehicle accessories that cannot be performed at their respective dealerships.
- Vehicles meeting specifications necessary to deliver City services of both departments are available from various State of Iowa Department of Administrative Services vehicle purchasing contracts. Therefore, the recommendation is to award the purchase of vehicles to the prospective State contract holders as indicated.

PREVIOUS COUNCIL ACTION(S):

Date: September 10, 2018

Roll Call Number: [18-1528](#)

Action: Purchases from the following: [Stew](#) Hanson Dodge City (Dan Boettcher, General Manager) for five assorted vehicles, \$139,518 and Stivers Ford (Scott Politte, General Manager) for 15 assorted vehicles, \$425,510 per State of Iowa Contract for use by the Fire and Police Departments, total \$565,028. ([Council Communication No. 18-462](#)) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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