


## COUNCIL COMMUNICATION

	Number:	<b>19-339</b>	Meeting:	<b>August 5, 2019</b>
	Agenda Item:	<b>50C</b>	Roll Call:	<b>19-1238</b>
	Submitted by:	<b>Anna W. Whipple, CIO, Information Technology Director</b>		

### AGENDA HEADING:

Recommend approval of Heartland Business Systems for Cisco Enterprise Agreement Security Bundle that provides Cisco network security software licenses used by the Information Technology (IT) Department, per State of Iowa Contract for \$310,413.89.

### SYNOPSIS:

Recommend approval of purchase of Cisco Enterprise Agreement (EA) Security Bundle for network security software from Heartland Business Systems, 4201 Westown Parkway, Suite 220, West Des Moines, IA 50266, (Peter Helander, President), per State of Iowa Contract 4846A, which is competitively bid. The Cisco EA Security Bundle reduces the cost of support and maintenance for Cisco security software licenses by consolidating annual license renewals into a 3-year Enterprise License Agreement.

### FISCAL IMPACT:

Amount: This is a 3-year agreement effective August 12, 2019 through August 11, 2022.

Year 1: \$103,471.30 (August 12, 2019 through August 11, 2020)

Year 2: \$103,471.30 (August 12, 2020 through August 11, 2021)

Year 3: \$103,471.30 (August 12, 2021 through August 11, 2022)

Three (3) Year Total: \$310,413.89

Funding Source: FY2019-2020 Operating Budget, Information Technology Department, Infrastructure Management, G001, IT150000, page 135

### ADDITIONAL INFORMATION:

- The Cisco Security Enterprise License Agreement (ELA) allows the City to continue support and maintenance on Cisco security software licenses that are already in use, to add new licenses that offer additional cybersecurity protection, and to discontinue maintenance on a non-Cisco web filtering product that is becoming obsolete. The 3-year ELA saves the City approximately \$7,000 per year off the annual renewal of Cisco security and Websense web filtering software licenses, while providing more cybersecurity protection.

**PREVIOUS COUNCIL ACTION(S):**

Date: June 24, 2019

Roll Call Number: [19-0296](#)

Action: Purchases from the following:

- (A) [Heartland](#) Business Systems (Peter Helander, President) for replacement Cisco network equipment for an upgrade to the City's network per State of Iowa Contract for use by the IT Department, \$464,270.50. ([Council Communication No. 19-081](#)) Moved by Gatto to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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