


COUNCIL COMMUNICATION

	Number:	19-392	Meeting:	September 9, 2019
	Agenda Item:	53	Roll Call:	19-1422
	Submitted by:	Bob Fagen, Finance Director		

AGENDA HEADING:

Approving an exception to the procurement ordinance for competitive bidding for good cause shown and approving the purchase of truck body equipment including an aerial lift, service body, and accessories installed on a City owned chassis for an additional sign maintenance truck for use by the Traffic and Transportation Division of the Engineering Department.

SYNOPSIS:

Recommend approval of an exception to the procurement ordinance for good cause shown as approved by the City Manager for the purchase of truck body equipment including an aerial lift, service body, and accessories installed on a City owned chassis from Truck Equipment, Inc., 1560 NE 44th Avenue, Des Moines, IA 50316, Terry Wieseler, President, in the amount of \$101,907.

FISCAL IMPACT:

Amount: \$101,907

Funding Source: 2019-2020 Operating Budget, page 103, I201, Equipment Replacement

ADDITIONAL INFORMATION:

- An additional truck chassis equipped with aerial lift, service body, and accessories installed was approved to use in the Traffic and Transportation Division of the Engineering Department by the Budget Review Committee. The operating division has identified that this additional unit should be identical to the replacement unit on order that is scheduled for delivery this fall previously awarded on April 8, 2019 to the low dollar compliant bidder.
- The unit is a highly complex build with customizations and specialty equipment unique to the needs of the Traffic and Transportation Division. Due to a robust economy, all aerial lift manufacturers have extended lead times to fill new orders. Truck Equipment Incorporated can provide an identical unit with an acceptable delivery time of 300 days, and was able to obtain the same costs as bid last March for the major components of the aerial lift and service body with inflationary increases on some accessories (welder/generator, safety lighting, air compressor and tools) and installation labor, resulting in an updated cost of \$101,907 (2.3% higher than the April 8 award of \$99,647).

- Approval of this recommendation will expedite the order and delivery of the approved addition to the fleet and result in the additional unit being identical to the unit on order and enhance fleet and operational consistency. It guarantees compliancy to specifications with an inflationary cost increase of only 2.3%.

PREVIOUS COUNCIL ACTION(S):

Date: April 8, 2019

Roll Call Number: [19-0570](#)

Action: Bids from the following:

- (A) [Truck](#) Equipment Inc. (Terry Wieseler, President) for various truck body equipment to be installed on existing City vehicles for use by Fleet Maintenance, \$494,612. (Three potential bidders, two received). ([Council Communication No. 19-143](#)) Moved by Coleman to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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