


COUNCIL COMMUNICATION

	Number: 20-309	Meeting: July 13, 2020
	Agenda Item: 52A	Roll Call: []
	Submitted by: Nickolas Schaul, Interim Finance Director	

AGENDA HEADING:

Approving the purchase of Public Safety replacement vehicles for use in the Police Department.

SYNOPSIS:

Recommend the approval to purchase 19 replacement public safety vehicles for use by the Police Department as follows:

- Eighteen (18) Ford Utility Interceptors (Patrol) as per contract State contract number MA005 19154 from Stivers Ford, 1450 E. Hickman Road, Waukee, Iowa 50263 (Scott Politte, General Manager) in the amount of \$585,376.
- One (1) cargo van utilized for prisoner transport as per State contract number MA 19097 from Dewey Ford, 3055 SW Delaware, Ankeny, Iowa 50021 (Dan Boettcher, General Manager) in the amount of \$33,773.

FISCAL IMPACT:

Amount: \$619,149

Funding Source: 2020-2021 Operating Budget, page 97, I201, Equipment Replacement

ADDITIONAL INFORMATION:

- Vehicles in the Police Department fleet were identified that meet or exceed established replacement criteria and approved for replacement by the Fleet Oversight Committee (FOC) in a multi-year plan. New vehicle classes were matched to the same vehicle class as the existing units being replaced and any upgraded classes were approved by the FOC. Pursuit rated SUVs were further identified as the optimum vehicle class and approved by a previous additional FOC process for the designated use; therefore, there is not opportunity for alternative fueled (hybrid, plug in hybrid, or electric) vehicles or to downsize in vehicle class.
- Bid responses to recent annual vehicle bid solicitations have continued to diminish in previous years. Based on responses from area commercial fleet managers of vehicle dealerships the reasons for reduced responses include:
 - Individual policy decisions not to compete with awarded State of Iowa Contract holders as the contract holders are afforded manufacturer discounts for State Contracts that are not available to all dealerships.

- Discontinued manufacturer's discounts for governmental and municipal sales.
 - Multiple dealerships under the same owner will not submit bids for competing product brands.
 - Requirement for bidding dealers to source specialized up fitting of service bodies and vehicle accessories that cannot be performed at their respective dealerships.
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- Vehicles meeting specifications necessary to deliver City services are available from various State of Iowa Department of Administrative Services vehicle purchasing contracts. Therefore, the recommendation is to award the purchase of vehicles to the respective State contract holders as indicated.

PREVIOUS COUNCIL ACTION(S):

Date: June 3, 2019

Roll Call Number: [19-0906](#)

Action: Approving bids from the following:

- (B) [Stew Hanson Dodge City](#) (Dan Boettcher, General Manager) for four (4) replacement Dodge Rams, \$112,356 for use by the Fire Department, and [Stivers Ford](#) (Scott Politte, General Manager) for 21 replacement Ford Utility Interceptors, \$683,697 for use by the Police Department per State of Iowa Contracts, total \$796,053. ([Council Communication No. 19-258](#)) Moved by Gray to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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