

COUNCIL COMMUNICATION

	Number:	20-501	Meeting:	November 23, 2020
	Agenda Item:	46	Roll Call:	20-1911
	Submitted by:	Nickolas Schaul, Finance Director		

AGENDA HEADING:

Purchase of two (2) replacement large SUV public safety vehicles from Karl Chevrolet (Carl Moyer, Owner) per State of Iowa contract for use by the Fire Department in the amount of \$85,183.40.

SYNOPSIS:

Recommend the approval to purchase two (2) replacement large SUV public safety vehicles for use by the Fire Department from Karl Chevrolet, (1101 S.E. Oralabor Road, Ankeny, Iowa 50021, Carl Moyer, Owner), in the amount of \$85,183.4 using State of Iowa Department of Administrative Services (DAS) contract number MA 21147.

FISCAL IMPACT:

Amount: \$85,183.40

Funding Source: 2020-2021 Operating Budget, page 97, I201, Equipment Replacement

ADDITIONAL INFORMATION:

- Vehicles in the Fire Department fleet were identified that meet or exceed established replacement criteria and approved for replacement by the Fleet Oversight Committee (FOC) in a multi-year plan. New vehicle classes were matched to the same vehicle class as the existing units being replaced, therefore, there is not opportunity for alternative fueled (hybrid, plug in hybrid, or electric) vehicles or to downsize in vehicle class.
- Bid responses to annual vehicle bid solicitations have continued to diminish in previous years. Based on responses from area commercial fleet managers of vehicle dealerships the reasons for reduced responses include:
 - Individual policy decisions not to compete with awarded State of Iowa Contract holders as the contract holders are afforded manufacturer discounts for State Contracts that are not available to all dealerships.
 - Discontinued manufacturer's discounts for governmental and municipal sales.
 - Multiple dealerships under the same owner will not submit bids for competing product brands.
 - Requirement for bidding dealers to source specialized up fitting of service bodies and vehicle accessories that cannot be performed at their respective dealerships.

- Vehicles meeting specifications necessary to deliver City services are available from various State of Iowa DAS vehicle purchasing contracts. Therefore, the recommendation is to award the purchase of vehicles utilizing the State of Iowa DAS contracts.

PREVIOUS COUNCIL ACTION(S):

Date: July 13, 2020

Roll Call Number: [20-1139](#)

Action: Purchases from the following:

- (A) [Stivers](#) Ford (Scott Politte, General Manager) for replacement of eighteen (18) Ford Utility Interceptors (Patrol) and Dewey Ford (Dan Boettcher, General Manager) for replacement of one (1) cargo van utilized for prisoner transport per State of Iowa Contract for use by Fleet Services, \$619,149. ([Council Communication No. 20-309](#)) Moved by Gatto to adopt. Motion Carried 6-1. Absent: Boesen.

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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