


COUNCIL COMMUNICATION

	Number:	22-127	Meeting:	March 21, 2022
	Agenda Item:	56D	Roll Call:	22-449
	Submitted by:	Anna W. Whipple, CIO, Information Technology Director		

AGENDA HEADING:

Recommend approval of purchase of Cisco DNA Center Enterprise License Agreement from Heartland Business Systems (Peter Helander, President, 108 3rd St, Suite 300, Des Moines, IA 50309), per State of Iowa Contract 21306, which is competitively bid.

SYNOPSIS:

Recommend approval of purchase of Cisco DNA Center Enterprise License Agreement (ELA) for network software from Heartland Business Systems, per State of Iowa Contract 21306, which was competitively bid. The Cisco DNA Center ELA reduces the cost of support and maintenance for Cisco network software licenses by consolidating annual license renewals into a 5-year Enterprise License Agreement.

FISCAL IMPACT:

Amount: \$594,813.61 (five {5} years total), this would be a 5-year agreement effective April 1, 2022 through March 31, 2027.

Funding Source: CIP FY2020/21, MS001, C051IT99, Enhanced Information and Communication Systems, Page 33. \$536,218.69 and, CIP FY2020/2021, TR097, C038EG99, Traffic System Operation Improvements, Page 165. \$58,594.92.

ADDITIONAL INFORMATION:

- The Cisco DNA Center ELA allows the City to continue support and maintenance on existing and new wired and wireless software licenses that are needed to operate the City's wired and wireless networks. The 5-year ELA saves the City approximately \$20,000 per year by purchasing through the ELA versus purchasing annual renewals on each standalone Cisco software product. The ELA also grants access to software feature sets that allow modernization of security network access controls across all of the City's networks.

PREVIOUS COUNCIL ACTION(S):

Date: August 5, 2019

Roll Call Number: [19-1238](#)

Action: [Heartland](#) Business Enterprises (Peter Helander, President) to supply a 3-year Cisco Enterprise Agreement Security Bundle that provides Cisco network security software licenses to be used during fiscal year 2020 through 2022, per State of Iowa Contract for use by the IT Department, total cost \$310,413.89. ([Council Communication No. 19-339](#)) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

At the end of the 5-year agreement, a renewal may be negotiated and would move the cost from CIP to the Operating Budget.

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