


# COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number:	<b>22-195</b>	Meeting:	<b>May 9, 2022</b>
	Agenda Item:	<b>42</b>	Roll Call:	<b>22-0705</b>
	Submitted by:	<b>James R. Wells, Human Resources Director</b>		

## AGENDA HEADING:

Approve Agreement with Iowa Methodist Occupational Medicine (Unity Point) for occupational health services for City employees for a period of five (5) years beginning July 1, 2022, through June 30, 2027.

## SYNOPSIS:

Recommend acceptance of the staff committee's recommendation by authorizing the Mayor to execute an agreement with Iowa Methodist Occupational Medicine (Unity Point) for clinic services as defined in the agreement for the period ending June 30, 2027

## FISCAL IMPACT:

Amount: Estimated cost of :

- Year 1 \$302,827.71
- Year 2 \$311,912.54
- Year 3 \$321,269.92
- Year 4 \$330,908.02
- Year 5 \$340,835.26

Funding Source: Employee Health Clinic G001 HR131000.

## ADDITIONAL INFORMATION:

- The City of Des Moines contracts with a healthcare provider for certain occupational health care services, such as pre-employment and return to work physicals, post-injury care, drug testing, and medical monitoring. Unity Point began providing these services to the City over 10 years ago on November 10, 2011. The current agreement expires June 30, 2022.
- A request for proposal (RFP) was issued on January 14, 2022, by the Procurement Division of the Finance Department. Proposals were received from Iowa Methodist Occupational Medicine (Unity Point), Mercy One Medical Group, and Concentra Medical Center. A committee representing Fire, Police, Public Works, and Human Resources Departments evaluated the three (3) proposals. After a thorough review of all proposals including reference checks and follow-up questions, the evaluation committee selected Unity Point for recommendation of this award.

- The term of the proposed agreement with Unity Point is for five (5) years beginning July 1, 2022, through June 30, 2027. The fee-for-service cost schedule is known for the duration of the agreement.

**PREVIOUS COUNCIL ACTION(S):**

Date: June 8, 2020

Roll Call Number: [20-0928](#)

Action: [An](#) exception to the procurement ordinance request for proposals requirement for good cause and approving an agreement with Unity Point Health Inc. (David Stark, President and CEO) for occupational health services from July 1, 2020 through June 30, 2022. ([Council Communication No. 20-235](#)) Moved by Gatto to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the first floor of City Hall, 400 Robert D Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).