


## COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number:	<b>22-518</b>	Meeting:	<b>November 21, 2022</b>
	Agenda Item:	<b>40</b>	Roll Call:	<b>22-1811</b>
	Submitted by:	<b>Jonathan A. Gano, P.E., Public Works Director</b>		

### AGENDA HEADING:

Purchase from Toter, Inc. (Chad Coquette, Executive Director/CEO) for solid waste collection carts per Sourcewell Contract for use by the Public Works Department, additional funds \$200,000.

### SYNOPSIS:

Recommend approval of procurement for additional solid waste collection carts this fiscal year. Exception to Procurement Ordinance Competitive Bidding Requirements for purchasing through the Sourcewell Cooperative contract for Solid Waste Carts from Toter Inc. (841 Meachum Road, Statesville, NC 28687, Chad Coquette, Executive Director/CEO).

Sourcewell Cooperative Contract entered into an agreement with Toter, Inc. allowing all member communities, including the City of Des Moines, an opportunity to purchase carts from Toter at a reduced costs due to volume discounts (carts must be compatible with existing automatic side load trucks.) The Public Works Department would like to purchase from this contract to obtain carts as a price of \$63.40 per cart plus shipping fees. The current prices for carts and shipping continues to increase in prices due to the rise in cost of resin and fuel in the market. Last year (FY22) the price per cart was \$60.01.

The Public Works Department desires to purchase additional carts to meet customer demand until end of Fiscal Year (FY) 2023. Also, request funds to pay for two (2) invoices that had not been received during the PO Fund Balance planning phase for FY23.

### FISCAL IMPACT:

Amount: FY23 cost will total at \$708,000 this FY (an increase of \$200,000).

Funding Source: 2022-2023 Operating Budget, Solid Waste Collection, Org PW250430 and Curbside Recycling Org PW250432.

### ADDITIONAL INFORMATION:

- Annually, the Public Works Department, Solid Waste Division purchases approximately 8,000 new carts for refuse, recycling, and yard waste collections.

- To reduce the costs of wheeled carts for member government municipalities, the Sourcewell Cooperative contract pricing agreement with Toter, Inc. for all government municipalities collectively than any one (1) community could likely obtain individually. The secured pricing aides in estimating future costs for the wheeled cart for the City of Des Moines residents.
- The City received two (2) invoices from June 2022 that had not been received, therefore were not accounted for during the PO Fund Balance planning phase for FY23.

**PREVIOUS COUNCIL ACTION(S):**

Date: July 18, 2022

Roll Call Number: [22-1161](#)

Action: Purchases from the following:

- (A) [Toter, Inc.](#) (Chad Coquette, Executive Director/CEO ) for solid waste collection carts per Sourcewell Cooperative contract for use by the Public Works Department, estimated cost \$508,000. ([Council Communication No. 22-322](#)) Moved by Gatto to adopt. Seconded by Boesen. Motion Carried 7-0.

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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