


# COUNCIL COMMUNICATION

	Number:	<b>23-440</b>	Meeting:	<b>October 2, 2023</b>
	Agenda Item:	<b>61</b>	Roll Call:	<b>23-1362</b>
	Submitted by:	<b>Anna W. Whipple, CIO, Information Technology Director</b>		

## AGENDA HEADING:

Approving an exception to procurement ordinance request for procurement requirement for good cause and approving Master Services Agreement with BlueAlly Technology Solutions, LLC., and approving the purchase of professional services and software for data center colocation migration and project management in a Phase 1 amount not to exceed \$548,450.56.

## SYNOPSIS:

Approving an exception to the Procurement Ordinance request for procurement requirement for good cause for the purchase of professional services and software for the technology design, planning, and colocation migration of the City's data centers and information technology infrastructure for Phases 1-3 as described.

Approval of Master Services Agreement with BlueAlly Technology Solutions, LLC (President George Barkley) is a Delaware limited liability company headquartered at 1225 Crescent Green, Suite 115, Cary, NC 27518, with local offices at 909 Locust Street, Des Moines, IA 50309, for professional services and software for Phases 1-3 for a five (5)-year term with two (2) one (1)-year renewal options and authorizing the City Manager to negotiate and execute said Master Services Agreement.

Approving the purchase of professional services and software for the technology design, planning, and colocation migration of the City's data centers and information technology infrastructure (Phase 1), and a longer-term need for said services to transfer said infrastructure to new City facilities at 1200 Locust (Phase 2) and for migration of the Des Moines Police Department infrastructure (Phase 3) from BlueAlly Technology Solutions, LLC in the amount not-to-exceed \$548,450.56 under the terms of the BlueAlly Master Services Agreement and authorizing the City Manager to execute the statements of work and subscription software agreements.

The Information Technology Department is implementing a technology strategy to modernize, move, and consolidate its data centers and disaster recovery sites, which are currently located across multiple City buildings. In 2020 and 2023, BlueAlly completed two (2) technology consulting projects for the Information Technology Department to assist with planning for future migration and consolidation of City data centers into colocation facilities. By entering into a five (5)-year Master Services Agreement with two (2) one (1)-year renewal options, the Information Technology Department will be able to purchase additional professional services and subscription software from BlueAlly to complete the City's data center migration and consolidation in multiple phases.

**FISCAL IMPACT:**

Amount: \$548,450.56

Funding Source: Capital Improvement Program (CIP) Fiscal Year (FY) 2023-2024, MS001, C051IT99, Enhanced Information and Communication System, Page 36

**ADDITIONAL INFORMATION:**

- BlueAlly has been the City's technology partner in developing the data center migration and consolidation strategy and has prior knowledge of the goals, technology systems, programs, and networks unique to the City of Des Moines.
- Because of BlueAlly's extensive experience in data center migrations and prior knowledge of the City's technology environment, an exception to competitive procurement requirements for good cause is recommended in order that the Information Technology Department can continue utilizing BlueAlly's expertise and move critical City business processes with as little downtime as possible.
- The Master Services Agreement is for a five (5)-year term with two (2) one (1)-year renewal options in order to provide necessary professional services and subscription software to complete the migration and consolidation of City data centers in multiple phases over five (5) years.
- This action accepts BlueAlly's statements of work for data center colocation migration and required software subscription and for project management in the total amount not-to-exceed \$548,450.56 and authorizes the City Manager to execute the statements of work and subscription software agreements under the Master Services Agreement.
- There is no fiscal impact associated with the Master Services Agreement itself. This action approves the terms and conditions for subsequent purchases of professional services and subscription software from BlueAlly as may be necessary for the technology design and planning of the City's data centers and information technology infrastructure.

**PREVIOUS COUNCIL ACTION(S):**

Date: June 24, 2019

Roll Call Number: [19-1041](#)

Action: [Affirming](#) hearing officer's report overruling an appeal from Technology Management Corporation regarding the Request for Proposal (RFP) Evaluation and Selection Committee recommendation for award of contract for Information Technology Assessment and Roadmap consultant services to LightEdge Solutions, Inc. and approving the award of contract to LightEdge Solutions, Inc. (and subcontracted to BlueAlly) and authorizing the City Manager to negotiate and execute a contract for the provision of the same. ([Council Communication 19-274](#).) Moved by Gatto to adopt. Motion carried 6-0. Cownie absent.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:**

Approving purchase of professional services and software from BlueAlly Technology Solutions, LLC in the amount not-to-exceed \$548,450.56 for colocation migration and for project management under the terms of the BlueAlly Master Services Agreement.

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the first floor of City Hall, 400 Robert D Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).