


COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number:	24-260	Meeting:	June 17, 2024
	Agenda Item:	41	Roll Call:	24-0893
	Submitted by:	Benjamin R. Page, Park and Recreation Director		

AGENDA HEADING:

Approving \$150,000 of additional funds for the annual agreement with Stamper Lawn Care, Beautiful Lawns by Long, and ADA Mowing to provide mowing and trimming services to be used by Parks and Recreation Department for a total estimated annual amount of \$914,136.

SYNOPSIS:

Recommend approval of additional funds to the contract agreements for mowing and trimming services with Stamper Lawn Care (Cody Stamper, Owner, 125 Hughes Avenue, Des Moines, IA 50315), Beautiful Lawns by Long's, LLC. (Brandon Long, Owner, 911 SE 14th Street, Des Moines, IA 50317), and ADA Mowing (Joel Huggins, Owner, 4432 Orchard Drive, Pleasant Hill, IA 50327) for Mowing and Trimming Services due to price increases during renewal periods and the transfer of ownership of the Masonic Cemetery which includes additional acres of mowing.

FISCAL IMPACT:

Amount: Not to exceed \$150,000

Funding Source: Fiscal Year (FY) 2025 Operating Budget, Park and Recreation Department, Horticultural Maintenance, PK200226, Page 144, and Cemeteries, G001, PK200220, Page 140

ADDITIONAL INFORMATION:

- The City's Procurement Administrator solicited bids for mowing and trimming services under Bid #N20-10. This solicitation includes services for Parks, Open Space, Cemeteries, Municipal Buildings and selected Right-of-Ways. The contract was awarded for two (2) years with up to three (3) one (1)-year renewal options upon mutual agreement of the Parks and Recreation Department and the contractor. At the completion of the 2024 mowing season contract renewal, options will be exhausted. Solicitation and future service contracts for mowing and trimming services will occur prior to 2025 mowing season.
- Bids were sent out to 18 companies, with 11 companies attending the mandatory Pre-Bid meeting. Seven (7) bid packages were received from vendors A Cut Above, ADA Mowing, Beautiful Lawns by Long's LLC., Devig Services, Iowa Lawn Pro, Siegel Lawncare and Stamper Lawn Care.

- Service contracts were awarded January 13, 2020. \$646,890 was the estimated cost based on the bids received for cycles of mowing and trimming that would be necessary in an average year (20 cycles). However, rain and temperatures can affect the growth of grass requiring more mowing and trimming cycles. Staff requested the contract allow for the potential need for an additional cycle and leaf mulching, but the cost shall not exceed the budgeted amount of \$752,336.
- Service contract for Northwest Region-Woodland Cemetery was amended as a result of a terminated contract with Devig Services. The next lowest bid price resulted in an increase of \$11,800 annually to the approved total budgeted amount of \$752,336 to \$764,136.
- Reasons for increases:
 - Service contracts allowed for up to five percent (5%) increases during the mutually agreed upon renewal period which were requested by vendors and approved. Fuel cost and labor market demands justified the increase.
 - City of Des Moines accepted transfer of ownership and control of Des Moines Masonic Cemetery from Cemetery Board of Trustees and dedication of the property located at 1550 48th Street as Cemetery on July 17, 2023. Additional acres of mowing were added for Masonic Cemetery and fiscal impact was approved by Council action, but the authorization of adjusting service contract amount was not requested at that time.
 - The combination of renewal annual increases and additional cemetery acreage has resulted in the increased expenditure amount.

PREVIOUS COUNCIL ACTION(S):

Date: July 17, 2023

Roll Call Number: [23-0982](#)

Action: [Accepting](#) transfer of ownership and control of Des Moines Masonic Cemetery from Cemetery Board of Directors and dedication of the property located at 1550 48th Street as Cemetery. ([Council Communication No. 23-335](#)) Moved by Gatto to adopt. Second by Boesen. Motion Carried 6-1. Absent: Sheumaker

Date: June 8, 2020

Roll Call Number: [20-0930](#)

Action: [Beautiful](#) Lawns by Longs (Brandon Long, Owner) as the replacement for a terminated contract with Devig Services, for the remaining term of the initial two (2)-year contract, plus three (3) additional one (1)-year renewal options with price increases complying with agreement terms to furnish citywide mowing, trimming and litter removal for the Northwest Region for use by the Parks and Recreation Department, additional amount \$11,804. ([Council Communication No. 20-238](#)) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

Future service contracts for mowing and trimming services prior to 2025 mowing season.

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