


COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number: 24-279	Meeting: July 15, 2024
	Agenda Item: 56	Roll Call: 24-0990
	Submitted by: John F. TeKippe, Fire Chief	

AGENDA HEADING:

Approve the purchase from Sutphen Corporation for one (1) 75-foot, single axle, aerial fire apparatus per Houston-Galveston Area Council (HGAC) Contract for use by the Fire Department, \$1,767,962.04.

SYNOPSIS:

Recommend approval of bid to purchase from Sutphen Corporation (Thomas Sutphen, President, 6450 Eiterman Road, Dublin, OH 43016) per HGAC Contract No. FS12-23 including:

- Purchase of one (1) Monarch four (4)-door full tilt cab, stainless steel body, single-axle 75-foot aerial fire apparatus:
 - Cost: \$1,767,962.04
- Purchased through the HGAC Buy Public Safety Project
- Expected delivery after July 1, 2026 (Fiscal Year {FY} 2027)

FISCAL IMPACT:

Amount: \$1,767,962.04

Funding Source: FY2025 Adopted Capital Improvement Program (CIP), Page Fire 12, Equipment Acquisition – Fire Department (FY2027), FR013 C041FD – Equipment Acquisition – Fire Department, Being: G.O. Bonds to be Issued

ADDITIONAL INFORMATION:

- The City of Des Moines is a current member of the Houston-Galveston Area Council Buy (HGAC Buy) Public Safety Project. HGAC Buy is a government-to-government cooperative purchasing program. Its enabling legislation allows for HGAC Buy to act nationwide on behalf of local governments, special districts and private non-profits providing a government service. HGAC Buy's procurement process includes research, preparation of specifications, pre-bid and pre-proposal conferences, legal notice posting and advertising, bid/proposal review, and contract execution.

- On June 12, 2024, the Fire Department received pricing proposal from Sutphen Corporation through the HGAC Buy procurement process for one (1) Monarch four (4)-door full tilt aluminum cab, stainless steel body, 75-foot aerial fire apparatus that meet the needs of the department.
- This action replaces the current fire suppression apparatus at end of service life.
- The replacement cycle of fire suppression apparatus' is 10 years in front line service and five (5) years in reserve service.
- Reserve service apparatus is routinely used during maintenance or repair of front-line apparatus, during training, special events, etc.

PREVIOUS COUNCIL ACTION(S):

Date: September 12, 2022

Roll Call Number: [22-1460](#)

Action: Purchases from the following: (J) [The](#) Sutphen Corporation (Drew Sutphen, President) for three (3) fire extrication engine apparatus per HGAC Cooperative purchase contract for use by the Fire Department, \$2,709,321.96. ([Council Communication 22-402](#)) Moved by Gatto to adopt. Motion Carried 7-0

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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