


# COUNCIL COMMUNICATION

 CITY OF <b>DES MOINES</b> OFFICE OF THE CITY MANAGER	Number: <b>24-330</b>	Meeting: <b>August 19, 2024</b>
	Agenda Item: <b>35</b>	Roll Call: <b>24-1167</b>
	Submitted by: <b>Jeffrey L. Wann, CIO, Information Technology Director</b>	

## AGENDA HEADING:

Approving the purchase of Cisco SmartNet maintenance and support services for Cisco network equipment and software for a 3-year period from Heartland Business Systems (Peter Helander, CEO, 108 3rd Street, Suite 300, Des Moines, Iowa 50309) per the State of Iowa Contract No. 21294 and NASPO ValuePoint No. AR3227, which is competitively bid.

## SYNOPSIS:

Recommend approval of the purchase of Cisco SmartNet maintenance and support services for Cisco network equipment and software in use by the Information Technology (IT) Department for a 3-year period from Heartland Business Systems.

## FISCAL IMPACT:

Amount: This is a 3-year agreement effective September 1, 2024 to August 31, 2027:

Year 1: \$ 97,278.27 (September 1, 2024 through August 31, 2025)

Year 2: \$ 97,278.27 (September 1, 2025 through August 31, 2026)

Year 3: \$ 97,278.27 (September 1, 2026 through August 31, 2027)

Funding Source: FY25 Operating Budget, IT Department, Infrastructure Management, G001, IT150000, page 128.

## ADDITIONAL INFORMATION:

- The Cisco SmartNet Support for the City's network equipment is a 3-year contract for network equipment in service at the time of the renewal of this contract. This contract covers hardware and software support for network infrastructure, including network server appliances.
- As additional Cisco hardware is purchased it will be added to this agreement, rather than creating new contract agreements for each additional hardware item added. As old hardware is replaced it is removed from the support agreement, and the remaining support cost is credited back to the City.

**PREVIOUS COUNCIL ACTION(S): YES**

Date: June 28, 2021

Roll Call Number: **21-0998**

Action: [Purchase](#) of Cisco SmartNet maintenance and support services for Cisco network equipment, \$461,188.75. ([Council Communication No. 21-278](#)) Moved by Gatto to adopt. Motion Carried 7-0

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the first floor of City Hall, 400 Robert D Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).