


COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number:	24-420	Meeting:	October 21, 2024
	Agenda Item:	34	Roll Call:	24-1455
	Submitted by:	Jeffrey L. Wann, CIO, Information Technology Director		

AGENDA HEADING:

Approval of purchase of Cisco data center network hardware from Heartland Business Systems (Peter Helander, CEO, 108 3rd Street, Suite 300, Des Moines, Iowa 50309) per the State of Iowa Contract No. 21294, NASPO ValuePoint AR3227, which is competitively bid.

SYNOPSIS:

Recommend approval of the purchase of Cisco datacenter network hardware from Heartland Business Systems, per the State of Iowa Contract No. 21294, NASPO ValuePoint AR3227, which is competitively bid. This purchase will allow the Information Technology (IT) Department to move forward with the building out of the necessary data center network infrastructure in the City's new data center facilities.

FISCAL IMPACT:

Amount: \$919,777.71

Funding Source: Capital Improvement Program (CIP) Fiscal Year (FY) 2025, MS001, C051IT99, Miscellaneous Improvements Enhanced City-wide Information and Communication Systems, Page 36 and CIP FY2025, BL133, C034PK99, City Facility and Armory Replacement, Page 62

ADDITIONAL INFORMATION:

- City Facility Expansion is a multi-year strategic project to move several City departments, including the IT Department currently housed at the Argonne Armory Building, into the Cownie City Administration Building at 1200 Locust Street.
- Moving IT requires relocating the City's primary and secondary data centers to different data center facilities that are affordable, secure, resilient to natural or manmade hazards, and geographically diverse from each other and redundantly connected to City buildings by fiber optic network infrastructure.
- This purchase is for the Cisco data center network equipment required for both the colocation facility and the City Administration building that are part of the City Facility Expansion Project.

PREVIOUS COUNCIL ACTION(S):

Date: February 26, 2019

Roll Call Number: [19-296](#)

Action: Purchases from the following:

- (A) [Heartland](#) Business Systems (Peter Helander, President) for replacement Cisco network equipment for an upgrade to the City's network per State of Iowa Contract for use by the IT Department, \$464,270.50. ([Council Communication No. 19-081](#)) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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