


COUNCIL COMMUNICATION

 CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number: 24-526	Meeting: December 23, 2024
	Agenda Item: 41	Roll Call: [_____]
	Submitted by: John F. TeKippe, Fire Chief	

AGENDA HEADING:

Requesting approval for the procurement of critical care and EMS equipment from Stryker Sales LLC and approval of utilizing the SourceWell Cooperative Agreement and Supplemental Agreement with Stryker LLC.

SYNOPSIS:

Recommend purchasing critical care and EMS equipment to include: 19 Stryker LP35 cardiac monitors, 16 LifePAK 1000 Automatic External Defibrillators, 8 LIFEPAK 1000 Automatic External defibrillators with ECG display, 19 Stryker Expedition Power Stair Chairs, and one (1) Stryker Lucas Mechanical Compression System from Stryker Sales LLC (21343 Network Place, Chicago, IL 60673-1213, Anne Mullally, Vice President and General Manager) pursuant to Sourcewell Cooperative Purchase Agreement, per State of Iowa Contract No. 041832 with Stryker Sales LLC.

FISCAL IMPACT:

Amount: \$1,500,561.51

Funding Source: Adopted Capital Improvement Plan (CIP), Fiscal Year (FY) 2025, Page 24, Fire Equipment Acquisition, FR013, General Obligation Bonds

ADDITIONAL INFORMATION:

- Fire assembled a cardiac monitor committee to replace its fleet of cardiac monitors and invited Stryker Corporation, Zoll Corporation, and Phillips Corporation to provide a presentation and simulation on their cardiac monitors. The following categories were evaluated with each vendor; size and visibility of screen, screen navigation, cables and connector access and visibility, accessory storage bags, battery performance and run time, navigation of controls, buttons, screen, and functions, ease of deployment, and overall usability. The committee recommended Stryker Corporation after the extensive evaluation.
- LIFEPAK 1000 AEDs are replacement equipment that will be assigned to fire suppression apparatus. Additionally, eight (8) LIFEPAK AEDs will have cardiac monitoring capability for Advanced Life Support (ALS) for ALS suppression apparatus and EMS support services.

- The Expedition Stryker stair chair is a power stair chair with a patient capacity of 500 LBS capable of climbing up and down stairs with a patient and with the assistance of fire personnel operating the device. This equipment will make lifting and moving patients more efficient and safely for the patient and Fire Department personnel. The current stair chair in the Fire Department's fleet is manually operated.
- Total Trade in Value for EMS Equipment: \$123,650.

PREVIOUS COUNCIL ACTION(S):

Date: December 9, 2013

Roll Call Number: [13-1910](#)

Action: Bids from the following:

- (D) [Physio-Control](#) (Brian Webster, President) for defibrillators per State of Iowa Contract for use in the ambulance by the Fire Department, \$396,491.36 ([Council Communication No. 13-598](#)) Moved by Hensley to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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