


COUNCIL COMMUNICATION

	Number:	25-233	Meeting:	June 9, 2025
	Agenda Item:	44	Roll Call:	<input type="text"/>
	Submitted by:	John F. TeKippe, Fire Chief		

AGENDA HEADING:

Approve the purchase from Sutphen Corporation for two (2) fire pumper/engines and one (1) 100-foot platform, tandem axle, aerial fire apparatus per Houston-Galveston Area Council (HGAC) Contract for use by the Fire Department, \$5,060,535.

SYNOPSIS:

Approval of bid to award Sutphen Corporation (6450 Eiterman Road, Dublin, OH 43016; Shelby Sutphen, President), per HGAC Contract No. FS12-23 including:

- Purchase of two (2) replacement Monarch four (4)-door full tilt cab, stainless steel body, single-axle pumping fire apparatus:
 - Cost: \$1,363,667 each
 - Total for two (2): \$2,727,334
 - Purchased through the HGAC Buy Public Safety Project
 - Expected delivery after July 1, 2027 (to include Fiscal Year [FY] 2027 and FY2028)
- Purchase of one (1) Monarch four (4)-door full tilt cab, stainless steel body, tandem-axle 100-foot platform aerial fire apparatus:
 - Cost: \$2,333,200
 - Purchased through the HGAC Buy Public Safety Project
 - Expected delivery after July 1, 2028

FISCAL IMPACT:

Amount: \$5,060,535

Funding Source: FY2026 Adopted Capital Improvement Program (CIP), Page 54, Equipment Acquisition – Fire Department (FYs 2025-2029 ongoing), FR013 C041FD – Equipment Acquisition – Fire Department, Being: G.O. Bonds to be Issued

ADDITIONAL INFORMATION:

- The City of Des Moines is a current member of the HGAC Buy (HGAC Buy) Public Safety Project. HGAC Buy is a government-to-government cooperative purchasing program. Its enabling legislation allows HGAC Buy to act nationwide on behalf of local governments, special districts and private non-profits providing a government service. HGAC Buy's procurement process includes research, preparation of specifications, pre-bid and pre-proposal conferences, legal notice posting and advertising, bid/proposal review, and contract execution.
- On May 23, 2025, the Fire Department received pricing from Sutphen Corporation through the HGAC Buy procurement process for two (2) Monarch four (4)-door full tilt aluminum cab, stainless steel body, fire engines that meet the needs of the department.
- On May 16, 2025, the Fire Department also received pricing from Sutphen Corporation through the HGAC Buy procurement process for one (1) Monarch four (4)-door full tilt aluminum cab, stainless steel body, 100-foot platform aerial apparatus that meets the needs of the department.
- This action replaces the current fire suppression pumping and aerial apparatus at end of service life.
- The replacement cycle of suppression apparatus is 10 years in frontline service and five (5) years in reserve service. Reserve service apparatus are routinely used during maintenance or repair of frontline apparatus, during training, special events, etc.

PREVIOUS COUNCIL ACTION(S):

Date: July 15, 2024

Roll Call Number: [24-0990](#)

Action: [Purchase](#) from Sutphen Corporation (Drew Sutphen, President) for one (1) 75-foot, single axle, aerial fire apparatus per Houston-Galveston Area Council (HGAC) Contract for use by the Fire Department, \$1,767,962.04. ([Council Communication No. 24-279](#)) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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