COUNCIL COMMUNICATION

CITY OF DES MOINES CITY MANAGER'S OFFICE	Number:	**26-282**	Meeting:	**August 3, 2026**
	Agenda Item:	**46**	Roll Call:	**26-0911**
	Submitted by:	**Jeffrey L. Wann, CIO, Information Technology Director**		

AGENDA HEADING:

Recommend approval for the purchase of Rapid7 Managed Threat Complete subscription for $174,500 annually, for a period of up to five (5) years, from Insight Public Sector (Jack Azagury, President and CEO, 2701 E. Insight Way, Chandler, AZ 85286), using Omnia Contract 23-6692-03 and governed by terms and conditions of Short Form Agreement #K24-449.

SYNOPSIS:

Recommend approval for the purchase of Rapid7 Managed Threat Complete subscription for $174,500 annually, for a period of up to five (5) years, from Insight Public Sector, 2701 E. Insight Way, Chandler, AZ 85286 (Jack Azagury, President and CEO); using Omnia Contract 23-6692-03 and governed by terms and conditions of Short Form Agreement #K24-449. Consolidation of security tools will expand capabilities using the Rapid7 platform. This renewal supersedes the existing Rapid7 annual subscription and replaces a significant portion of cybersecurity components under the Cisco Security Enterprise Agreement (EA).

FISCAL IMPACT:

Amount:

Fiscal Year 2027: $174,500
Fiscal Year 2028: $174,500
Fiscal Year 2029: $174,500
Fiscal Year 2030: $174,500
Fiscal Year 2031: $174,500

Funding Source: Operating Budget Infrastructure Management G001 IT150000 General Fund FY27 Page 107

ADDITIONAL INFORMATION:

- Annual Savings: $21,958
  - Supersedes existing Rapid7 annual renewal: $105,300
  - Consolidates annual cost of Endpoint Protection, Network analytics, and Malware Analytics components from Cisco EA to Rapid7: $91,158

- Administered by the Information Technology (IT) Department's Security Team, the Rapid7 "Managed Threat Complete" suite of tools consolidates our existing Rapid7 subscription and related security products from the Cisco EA. In addition, this will provide 24/7 detection and response services and unlimited endpoint licensing which expands our threat assessment capabilities.

- Professional monitoring, response, and support services can respond to security incidents even when IT staff are unavailable and also aid in vulnerability remediation. Finally, consolidating products under a single platform creates efficiencies in computer performance and ease of forensic investigations and time-sensitive remediations.

PREVIOUS COUNCIL ACTION(S):

Date: November 15, 2021

Roll Call Number: 21-1736

Action: Insight Public Sector (Ken Lamneck, President and CEO) for the purchase of Security Information and Event Management (SIEM) Software Rapid 7 InsightIDR Subscription and Implementation Training per the Omnia contract for use by the Information Technology Department, $149,111.79. (Council Communication No. 21-500) Moved by Gatto to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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