



Roll Call Number

Agenda Item Number

41

Date March 24, 2014

**APPROVING SELECTION OF AND AGREEMENT WITH THE  
MERCER GROUP, INC., JAMES L. MERCER, PRESIDENT/CEO,  
TO PROVIDE EXECUTIVE SEARCH SERVICES FOR THE  
SELECTION OF A NEW CITY MANAGER**

WHEREAS, on January 13, 2014, the Des Moines City Council directed Human Resources to solicit proposals to hire an executive recruiter to conduct searches for a city manager; and

WHEREAS, requests were sent to fourteen search firms and seven firms responded with proposals; and

WHEREAS, most of the proposers offered similar services so the pool was further reduced by an evaluation of qualitative items such as search experience in similarly sized cities, placement experience, and experience with the City of Des Moines; and

WHEREAS, after interview and reference checks on the remaining two firms, it is the recommendation of the evaluation committee that The Mercer Group, Inc., James Mercer, President/CEO, 1000 Cordova Place, Suite 726, Santa Fe, New Mexico, 87505 be awarded a contract for executive search services at a cost of \$16,500.00 plus expenses not to exceed \$8,000.00; and

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NOW THEREFORE BE IT RESOLVED by the City Council of the City of Des Moines, Iowa:

- 1. That legal department staff is authorized to negotiate an agreement with The Mercer Group, Inc., James Mercer, President/CEO, 1000 Cordova Place, Suite 726, Santa Fe, New Mexico, 87505 to conduct a search for Des Moines City Manager consistent with the terms and guarantees set out in the attached council communication at a cost not to exceed \$16, 500.00 plus expenses not to exceed \$8,000.00.
2. That the Mayor is authorized to sign and approve such search agreement for and on behalf of the City of Des Moines, Iowa.

(Council Communication Number 14- 115 attached).

Moved by \_\_\_\_\_ to adopt.

Approved as to form:

Handwritten signature of Carol J. Moser, Deputy City Attorney

Carol J. Moser, Deputy City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, COLEMAN, GATTO, GRAY, HENSLEY, MAHAFFEY, MOORE, and TOTAL.

MOTION CARRIED

APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk