

★ **Roll Call Number**

Agenda Item Number

31 A

Date January 22, 2007

WHEREAS, the operating departments requested the Purchasing Division to solicit bids for an annual contract with two (2) additional one year renewal options to furnish plumbing and HVAC (heating, ventilating and air conditioning) services; and

WHEREAS, the Purchasing Division solicited bids by advertisement and mailing Invitation to Bid V07-051 to nine (9) potential bidders with four (4) bids received; and

WHEREAS, the overall low dollar bid based on labor rates and discounts was received from Air-Con Mechanical Corporation, 3121 SE 14<sup>th</sup> Street, Des Moines, IA 50320; and

WHEREAS, the operating departments wish to utilize secondary suppliers when the primary supplier is unable to provide services in the time requested; and

WHEREAS, the overall second low dollar bid based on labor rates and discounts was received from Proctor Mechanical, 63 College Avenue, Des Moines, IA 50314; and

WHEREAS, funding is available from various operating departmental budgets for an annual estimated amount of \$285,000.00; and

WHEREAS, the Procurement Administrator and the operating departments recommend approval of the overall low dollar and second low dollar bids for plumbing and HVAC services;

NOW THEREFORE BE IT RESOLVED that the Des Moines City Council hereby accepts and approves the awards to the aforementioned bidders, and further authorizes the Procurement Administrator to enter into annual agreements renewable for two (2) additional twelve (12) month periods.

Moved by \_\_\_\_\_ to adopt

*M*

Approve as to form:

Ann DiDonato  
Ann DiDonato  
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MEYER				
VLASSIS				
TOTAL				

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

31 A

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Plumbing/HVAC Services City of Des Moines Bid No. V07-051

Date Opened: 11/29/06 Opened by: mv Req. # -

Bidder	Air-Con Mechanical Corporation	Johnson Controls, Inc.	Proctor Mechanical Corporation
Address	3121 SE 14th Street	11318 Aurora Avenue	63 College Avenue
City	Des Moines, IA 50320	Des Moines, IA 50322	Des Moines, IA 50314
Terms			
FOB:			
Delivery:			

SERVICE LABOR RATES

Plumbing Labor Rates 8:00am - 5:00pm			
Journeyman	\$58.38/hr.	\$68.00/hr.	\$60.00/hr.
Apprentice	\$37.80/hr.	\$45.00/hr.	\$50.00/hr.
Laborer	\$25.00/hr.	\$30.00/hr.	\$40.00/hr.
Plumbing Labor Rates 5:00pm - 8:00am			
Journeyman	\$87.09/hr.	\$102.00/hr.	\$85.00/hr.
Apprentice	\$56.70/hr.	\$67.50/hr.	\$73.00/hr.
Laborer	\$35.53/hr.	\$45.00/hr.	\$58.00/hr.
Plumbing Labor Rates Sundays/Holidays			
Journeyman	\$116.11/hr.	\$136.00/hr.	\$112.00/hr.
Apprentice	\$75.61/hr.	\$90.00/hr.	\$94.00/hr.
Laborer	\$50.00/hr.	\$60.00/hr.	\$76.00/hr.
HVAC Labor Rates 8:00am - 5:00pm			
Journeyman	\$58.38/hr.	\$68.00/hr.	\$60.00/hr.
Apprentice	\$37.80/hr.	\$45.00/hr.	\$50.00/hr.
Laborer	\$25.00/hr.	\$30.00/hr.	\$40.00/hr.
HVAC Labor Rates 5:00pm - 8:00am			
Journeyman	\$87.09/hr.	\$102.00/hr.	\$85.00/hr.
Apprentice	\$56.70/hr.	\$67.50/hr.	\$73.00/hr.
Laborer	\$35.53/hr.	\$45.00/hr.	\$58.00/hr.
HVAC Labor Rates Sundays/Holidays			
Journeyman	\$116.11/hr.	\$136.00/hr.	\$112.00/hr.
Apprentice	\$75.61/hr.	\$90.00/hr.	\$94.00/hr.
Laborer	\$50.00/hr.	\$60.00/hr.	\$76.00/hr.
Backflow Tester 8:00am - 5:00pm			
Journeyman	\$58.38/hr.	\$68.00/hr.	\$60.00/hr.
Apprentice	N/A	\$40.00/hr.	N/A
Laborer	N/A		N/A
Backflow Tester 5:00pm - 8:00am			
Journeyman	\$87.09/hr.	\$102.00/hr.	\$85.00/hr.
Apprentice	N/A	\$65.00/hr.	N/A
Laborer	N/A		N/A
Backflow Tester Sundays/Holidays			
Journeyman	\$116.11	\$136.00/hr.	\$112.00/hr.
Apprentice	N/A	\$80.00/hr.	N/A
Laborer	N/A		N/A
Equipment Operators 8:00am - 5:00pm			
Journeyman	\$58.38/hr.	\$45.00/hr.	\$60.00/hr.
Apprentice	N/A	\$27.00/hr.	N/A
Laborer	N/A		N/A
Equipment Operators 5:00pm - 8:00am			
Journeyman	\$87.09	\$67.50/hr.	\$85.00/hr.
Apprentice	N/A	\$40.50/hr.	N/A
Laborer	N/A		N/A
Equipment Operators Sundays/Holidays			
Journeyman	\$115.05/hr.	\$90.00/hr.	\$112.00/hr.
Apprentice	N/A	\$54.00/hr.	N/A
Laborer	N/A		N/A
Materials: Contractor's cost plus	20%	20%	15%

Supplies:

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Sheet2  
CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Plumbing/HVAC Services City of Des Moines Bid No. V07-051

Date Opened: 11/29/06 Opened by: mv Req. # -

Bidder  
Address  
City  
Terms  
FOB:  
Delivery:

Excel Mechanical Co., Inc.  
5636 NE 17th Street  
Des Moines, IA 50313

NO RESPONSE FROM:

Accurate Mechanical  
Baker Group  
Wolin Mechanical  
Stroh Corporation  
AJ Allen Mechanical Contractors

**SERVICE LABOR RATES**

Plumbing Labor Rates 8:00am - 5:00pm

Journeyman \$64.00/hr.  
Apprentice \$55.00/hr.  
Laborer \$52.00/hr.

Plumbing Labor Rates 5:00pm - 8:00am

Journeyman \$96.00/hr.  
Apprentice \$82.50/hr.  
Laborer \$78.00/hr.

Plumbing Labor Rates Sundays/Holidays

Journeyman \$128.00/hr.  
Apprentice \$110.00/hr.  
Laborer \$104.00/hr.

HVAC Labor Rates 8:00am - 5:00pm

Journeyman \$64.00/hr.  
Apprentice \$55.00/hr.  
Laborer \$52.00/hr.

HVAC Labor Rates 5:00pm - 8:00am

Journeyman \$96.00/hr.  
Apprentice \$82.50/hr.  
Laborer \$78.00/hr.

HVAC Labor Rates Sundays/Holidays

Journeyman \$128.00/hr.  
Apprentice \$110.00/hr.  
Laborer \$104.00/hr.

Backflow Tester 8:00am - 5:00pm

Journeyman \$64.00/hr.  
Apprentice \$55.00/hr.  
Laborer \$52.00/hr.

Backflow Tester 5:00pm - 8:00am

Journeyman \$96.00/hr.  
Apprentice \$82.50/hr.  
Laborer \$78.00/hr.

Backflow Tester Sundays/Holidays

Journeyman \$128.00/hr.  
Apprentice \$110.00/hr.  
Laborer \$104.00/hr.

Equipment Operators 8:00am - 5:00pm

Journeyman \$59.00/hr.  
Apprentice N/A  
Laborer N/A

Equipment Operators 5:00pm - 8:00am

Journeyman \$88.50/hr.  
Apprentice N/A  
Laborer N/A

Equipment Operators Sundays/Holidays

Journeyman \$118.00/hr.  
Apprentice N/A  
Laborer N/A

Materials: Contractor's cost plus 20%

Supplies: