

★ **Roll Call Number**

Agenda Item Number

34A

Date February 11, 2008

WHEREAS, the IT Department requested the Finance Department, Procurement Division to solicit bids for CISCO network equipment; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V08-051 to nine (9) potential bidders with eight (8) bids received; and

WHEREAS, the low dollar compliant bid was received from Pomeroy IT Solutions, 11105 Aurora Avenue, Urbandale, IA 50322, at a total cost of \$109,449.00; and

WHEREAS, funding is available from IFT990000/BLD060, Capital Projects/Enhanced City-Wide Information Systems; and

WHEREAS, the Procurement Administrator and the IT Department recommend approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for CISCO network equipment as submitted by Pomeroy IT Solutions at a total cost of \$109,449.00.

Moved by \_\_\_\_\_ to adopt

Approved as to form:

Ann DiDonato  
Ann DiDonato  
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MEYER				
VLASSIS				
TOTAL				

MOTION CARRIED

APPROVED

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Cisco Network Equipment		Information Technology		Bid No. V08-051	
Opened: 01/29/08		Opened by: mv		Req. # 15829	
Bidder	World Data Products	Pomeroy IT Solutions	Alexander Open systems	MSI Systems Integrators	Quest Communications Corp.
Address	121 Cheshire Lane, Suite 100	11105 Aurora Avenue	1454 30th Street, Suite 209	2800 Westown Pkwy.	4201 Kingman Blvd.
City	Minnetonka, MN 55305	Urbandale, IA 50322	W. Des Moines, IA 50266	W. Des Moines, IA 50266	Des Moines, IA 50211
Terms	Net 30	Net 30	Net 30	Net 30	Net 30
FOB:	Destination	Destination	Origin	Origin	Origin
Delivery:	21 days	17 - 25 days	21 days	10 days	4 - 6 weeks
16 Each - #WS-C3560-8PC-S 8-Port Switches	\$835.00	\$13,280.00	\$930.00	\$13,392.00	\$858,6225
21 Each - #WS-C3750-24PS-S 24-Port Switches	\$2,750.00	\$59,661.00	\$2,853.00	\$60,417.00	\$2,951,322381
12 Each - #WS-C3750-48PS-S 48-Port Switches	\$4,760.00	\$57,120.00	\$5,025.00	\$61,164.00	\$5,228,6725
16 Each - #RCKMNT-19-CMPCT Rackmount Kits	\$5.00	\$80.00	\$44.25	\$720.00	\$46,1625
Freight Charges	No Charge	No Charge	\$1,345.00	\$1,800.00	No Charge
Rebate	N/A	(\$24,500.00)	(\$24,500.00)	(\$24,500.00)	(\$24,500.00)
<b>Grand Total</b>	\$128,310.00	<b>\$109,449.00</b>	\$111,418.00	\$112,983.00	\$114,698.40

Bidder	Vital Support systems	Embark IT	Erb's	NO RESPONSE FROM:	
Address	11191 Aurora Ave.	1303 50th St. Suite 100	4935 Bowling St. SW	Compucom Systems	
City	Urbandale, IA 50322	W. Des Moines, IA 50266	Cedar Rapids, IA 52404		
Terms	Net 30	Net 30	Net 30		
FOB:	Destination	Destination	Destination		
Delivery:	4 days - 3 weeks for rackmounts	7 days	2 - 4 days		
16 Each - #WS-C3560-8PC-S 8-Port Switches	\$864.90	\$13,838.40	\$905.00	\$14,480.00	
21 Each - #WS-C3750-24PS-S 24-Port Switches	\$2,972.90	\$62,430.90	\$3,100	\$65,100.00	
12 Each - #WS-C3750-48PS-S 48-Port Switches	\$5,266.90	\$63,202.80	\$5,500.00	\$66,000.00	
16 Each - #RCKMNT-19-CMPCT Rackmount Kits	\$46.50	\$744.00	\$50.00	\$800.00	
Freight Charges	No Charge	No Charge	No Charge	No Charge	
Rebate	(\$24,500.00)	(\$24,500.00)	(\$24,500.00)	(\$24,500.00)	
<b>Grand Total</b>	\$115,716.10	\$121,323.00	\$121,880.00		