

★ **Roll Call Number**

Agenda Item Number

✓
54

.....
Date February 11, 2008

WHEREAS, the Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V08-048 to twenty-one (21) potential bidders with seven (7) bids received; and

WHEREAS, the low dollar compliant bid for ITEMS 2, 13, 14 and 15 were received from Dewey Ford, 305 SE Delaware Avenue, Ankeny, IA 50021, at a total cost of \$201,933.00; and

WHEREAS, the low dollar compliant bid for ITEMS 3, 4, 6, 11 and 12 were received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$213,832.46; and

WHEREAS, the low dollar compliant bid for ITEMS 1 and 10 were received from Ed Stivers Ford, 1450 E. Hwy 6, Waukee, IA 50263, at a total cost of \$343,124.00; and

WHEREAS, the low dollar compliant bid for ITEM 5 was received from Bob Brown Chevrolet, 4224 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$24,996.79; and

WHEREAS, all bids for ITEM 7 were rejected, and the low compliant bid for ITEM 4 (Standard SUV) meets the needs of the user department and is available from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$21,171.95; and

WHEREAS, no bids were received for ITEM 8 (small passenger van); and

WHEREAS, a small passenger van which substantially complies with the specifications for ITEM 8 is available from Karl Chevrolet, 1101 SE Oralabor Road, Ankeny, IA 50021, per State of Iowa Contract MA3140-08, at \$17,021.01; and

WHEREAS, all bids were rejected for ITEM 9 in favor of a substantially compliant, lower priced, mid-size sedan available from Bob Brown Chevrolet, 4224 Merle Hay Road, Des Moines, IA 50310, per State of Iowa Contract MA3139-08, at a total cost of \$15,308.67; and

WHEREAS, Municipal Code section 2-726© provides for the purchase of goods and/or services from contracts established by the State of Iowa Department of General Services, the Iowa Department of Transportation, or the Iowa Communications Network pursuant to procedures established by chapter 18 Code of Iowa and rules and regulations promulgated thereunder, without conforming to the competitive bidding requirements of the Procurement Division; and



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WHEREAS, funding in the amount of \$753,167.88 is available for all ITEMS except 14 and 15 from CMO010407, Equipment Replacement; and

WHEREAS, funding for ITEMS 14 and 15 in the amount of \$84,220.00 is available through lease-purchase financing; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bidders for various replacement vehicles at a total cost of \$837,387.88, subject to obtaining the necessary financing through the City's master lease-purchase agreement with Bank of America, Supplement C-1 for ITEMS 14 and 15.

W Approved as to form:

Moved by _____ to adopt

Ann DiDonato
Ann DiDonato
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MRYER				
VLASSIS				
TOTAL				

MOOTION CARRIED

APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

54

Vehicles
Bid No. V08-048
City of Des Moines
Req. # -
Opened: 01/16/08
City of Des Moines
Opened by: mv
McKenna Truck Center
Alternate
McKenna Truck Center
4224 Merle Hay Road
Des Moines, IA 50310
Des Moines
3055 SE Delaware Avenue
Ankeny, IA 50021
Net
Des Moines
80 - 90 days

Bidder
Address
City
Terms
FOB:
Delivery:

McKenna Truck Center
5325 NE 14th St.
Des Moines, IA 50313

Dewey Ford, Inc.
3055 SE Delaware Avenue
Ankeny, IA 50021
Net
Des Moines
80 - 90 days

ITEM 1
14 Each - Marked Patrol Cars
Make/Model/Year
Warranty
Gasoline Powered, City MPG Rating:
E-85 Powered, City MPG Rating:

NO BID

Ford Crown Victoria, 2008
3/36 Bumper-Bumper/5 Yr. P. T.
14 MPG
NO BID

ITEM 2
3 Each - Cab and Chassis
Make/Model/Year
Warranty
Gasoline Powered, City MPG Rating:
E-85 Powered, City MPG Rating:
Diesel Powered, City MPG Rating:

NO BID

Ford F250, 2008
3/36 Bumper-Bumper/5 Yr. P. T.
N/A
\$23,038.00
\$89,114.00
N/A
\$28,554.00
\$85,662.00

ITEM 3
4 Each - Standard Hybrid SUV
Make/Model/Year
Warranty
Gasoline Powered, City MPG Rating:
E-85 Powered, City MPG Rating:
Hybrid, City MPG Rating:

NO BID

NO BID

ITEM 4
2 Each - Standard SUV
Make/Model/Year
Warranty
Gasoline Powered, City MPG Rating:
E-85 Powered, City MPG Rating:
Hybrid, City MPG Rating:

NO BID

Ford Explorer, 2008
3/36 Bumper-Bumper/5 Yr. P. T.
13 MPG
\$21,037.00
\$42,074.00
\$0.00
\$0.00
\$0.00

ITEM 5
1 Each - Extended Cargo Van (Prisoner Wagon)
Make/Model/Year
Warranty

NO BID

Ford E250, 2008
3/36 Bumper-Bumper/5 Yr. P. T.

BID 1 of 7

BID 2 of 7

BID 3 of 7

BID 4 of 7

BID 5 of 7

Gasoline Powered, City MPG Rating:

N/A \$16,108.78 N/A \$17,797.00

E-85 Powered, City MPG Rating:

\$0.00

Diesel Powered, City MPG Rating:

N/A \$24,996.79 N/A \$25,096.00

ITEM 6

2 Each - Large SUV
Make/Model/Year

Chevrolet-CK10000, 2008
3 Yr -36,000/5 Yr -100,000 Drive Train

Ford Expedition, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
14 MPG
\$27,148.00 \$54,296.00

E-85 Powered, City MPG Rating:

14 MPG
\$30,142.96 \$60,285.92

Hybrid, City MPG Rating:

ITEM 7

1 Each - Cross Over
Make/Model/Year
Warranty

NO BID

Gasoline Powered, City MPG Rating:

Ford Edge, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
15 MPG

\$28,131.00

E-85 Powered, City MPG Rating:

ITEM 8

1 Each - Small Passenger Van
Make/Model/Year
Warranty

NO BID

Gasoline Powered, City MPG Rating:

NO BID

E-85 Powered, City MPG Rating:

ITEM 9

1 Each - Mid-Size Sedan
Make/Model/Year
Warranty

Chevrolet-1ZG69, 2008
3 Yr -36,000/5 Yr -100,000 Drive Train

Ford Fusion, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
18 MPG

\$16,813.64

E-85 Powered, City MPG Rating:

\$0.00

ITEM 10

2 Each - Large Sedan
Make/Model/Year
Warranty

NO BID

Gasoline Powered, City MPG Rating:

Ford Taurus, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
18 MPG

\$18,522.00 \$37,044.00

E-85 Powered, City MPG Rating:

ITEM 11

1 Each - Small Pick Up Truck
Make/Model/Year
Warranty

NO BID

Gasoline Powered, City MPG Rating:

Chevrolet-CT15853, 2008
3 Yr -36,000/5 Yr -100,000 Drive Train

\$18,704.08

E-85 Powered, City MPG Rating:

\$0.00

ITEM 12

1 Each - 9200 GVW Crew Cab Pick Up
Make/Model/Year
Warranty
Liftgate Model
Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

Less Trade Allowance: Unit #0409

Net Total

Chevrolet-CC2C343, 2008
3 Yr.-36,000/5 Yr.-100,000 Drive Train
G2-60-1540-TP38 Tommy
N/A

\$29,817.32

\$0.00

\$36,189.32

\$0.00

Ford F250, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
Thierman TT-15ET
N/A

\$30,756.00

N/A

\$35,832.00

(\$1,500.00)

\$28,756.00

ITEM 13

1 Each - 9200 GVW Pick Up Truck
Make/Model/Year
Warranty
Snowplow Make/Model
Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

Less Trade Allowance: Unit #0408

Chevrolet-CK20803, 2008
3 Yr.-36,000/5 Yr.-100,000 Drive Train
Western IUTMPP85
N/A

\$27,221.49

\$0.00

\$33,545.49

\$0.00

Ford F250, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
Western IUTMPP85
N/A

\$26,535.00

N/A

\$32,061.00

(\$2,000.00)

ITEM 14

1 Each - 16,000 GVW Truck with Service Body & Tipper
Cab/Chassis Make/Model/Year
Warranty
Service Body Make/Model
Dump Body Make/Model
Hoist Make/Model
Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

Less Trade Allowance: Unit # 0304

GMC TC4C042, 2008

See Bid

Omaha Standard 108D54V
EZ Dumpster Insert
3.5 Tons in level of 5 Ton

N/A

\$48,461.00

(\$2,500.00)

GMC CTC4C042, 2008

See Bid

Knaphide 7108D542
Little Tipster
Telescopic 7 Ton

N/A

\$50,543.00

(\$1,500.00)

NO BID

Ford F250, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
Knaphide 7108D54J
Little Tipster
Del 7 ton
N/A

\$40,775.00

N/A

\$46,142.00

(\$1,000.00)

ITEM 15

1 Each - 16,000 GVW Truck with Service Body
Cab/Chassis Make/Model/Year
Warranty
Service Body Make/Model
Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

Less Trade Allowance: Unit # 0500

GMC TC4C042, 2008

See Bid

Omaha Standard 108D54V

N/A

\$42,637.00

(\$2,500.00)

GMC TC4C042

See Bid

Knaphide 7108D54J

N/A

\$42,384.00

(\$2,500.00)

NO BID

Ford F450, 2008
3/36 Bumper-Bumper/5 Yr. P.T.
Knaphide 7108D54J
N/A

\$32,714.00

N/A

\$36,078.00

(\$1,700.00)

ITEM 16

1 Each - Hybrid SUV
Make/Model/Year
Warranty
Gasoline Powered, City MPG Rating:

NO BID

NO BID

E-85 Powered, City MPG Rating:

Hybrid, City MPG Rating:

Less Trade Allowance: Unit # 706

ITEM 17

1 Each - 9200 GWM Pick Up Truck with Service Body

Make/Model/Year

Warranty

Liftgate Make/Model

Air Compressor Make/Model

Service Body Make/Model

Gasoline Powered, City MPG Rating:

Chevrolet-CK20803, 2008

3 Yr.-36,000/5 Yr.-100,000 Drive Train

Tommy Gate GZ-54-1340-TP38

V/MAC-VR70

Knapheide 696J

N/A

Ford F250, 2008

3/36 Bumper-Bumper/5 Yr. P.T.

Tommy Gate GZ-54-1340-TP38

V/MAC-VR70

Knapheide 696J

N/A

\$40,640.48

\$39,176.00

\$0.00

N/A

\$0.00

\$43,811.00

\$0.00

(\$2,000.00)

Less Trade Allowance: Unit #595

Net Total

\$41,811.00

Gasoline Powered, City MPG Rating:	N/A	\$17,560.94	N/A	\$18,800.00	N/A	\$20,820.00
E-85 Powered, City MPG Rating:						
Diesel Powered, City MPG Rating:	N/A	\$25,836.94	N/A		N/A	\$28,854.00
ITEM 6						
2 Each - Large SUV						
Make/Model/Year	Ford Expedition, 4X4, XLT		Ford Expedition XLT, 2008		Chevrolet Suburban, 2008	
Warranty	3/36, 5/60 PT		3/36, 5/60 PT		See Bid	
Gasoline Powered, City MPG Rating:	13 MPG	\$43,579.84	\$27,271.00	\$54,542.00	14 MPG	\$64,378.00
E-85 Powered, City MPG Rating:	\$21,789.92				14 MPG	\$64,378.00
Hybrid, City MPG Rating:					\$32,189.00	
ITEM 7						
1 Each - Cross Over						
Make/Model/Year	Ford Taurus AWD		Ford Edge AWD SE, 2008		Chevrolet Equinox AWD, 2008	
Warranty	3/36, 5/60 PT		3/36, 5/60 PT		See Bid	
Gasoline Powered, City MPG Rating:	18 MPG	\$23,994.95	\$24,637.00		17 MPG	\$20,847.00
E-85 Powered, City MPG Rating:						
ITEM 8						
1 Each - Small Passenger Van						
Make/Model/Year						
Warranty						
Gasoline Powered, City MPG Rating:						
E-85 Powered, City MPG Rating:						
ITEM 9						
1 Each - Mid-Size Sedan						
Make/Model/Year	Ford Fusion SE, 2008					
Warranty	3/36, 5/60 PT					
Gasoline Powered, City MPG Rating:	18 MPG	\$18,482.95				
E-85 Powered, City MPG Rating:						
ITEM 10						
2 Each - Large Sedan						
Make/Model/Year	Ford Taurus, FWD SEL, 2008		Ford Crown Vic Police Int., 2008		Chevrolet Impala, 2008	
Warranty	3/36, 5/60 PT				See Bid	
Gasoline Powered, City MPG Rating:	18 MPG	\$38,807.90	\$21,391.00	\$42,782.00	18 MPG	\$19,628.00
E-85 Powered, City MPG Rating:	\$19,403.95				\$19,628.00	\$33,258.00
ITEM 11						
1 Each - Small Pick Up Truck						
Make/Model/Year	Ford Ranger 4X4 XLT SUP Cab		Ford Ranger XLT Xcab, 2DR, 2008			
Warranty	3/36, 5/60 PT		3/36, 5/60 PT			
Gasoline Powered, City MPG Rating:	14 MPG	\$16,382.95	20 MPG	\$17,435.00		
E-85 Powered, City MPG Rating:						

ITEM 12									
1 Each - 9200 GVW Crew Cab Pick Up	Ford F250 4X2 Crew Cab, 2008	Ford F250 Crew 4X2, 2008	Chevrolet Silverado, 2008						
Make/Model/Year	3/36, 5/60 PT, 6/100 Diesel	Tommy Gate G2.60-1540 TP38	See Bid						
Warranty	Thieman TT 15E1	N/A	Tommy Gate G2.60-1540-TP38						
Lifeline Model	N/A		N/A						
Gasoline Powered, City MPG Rating:	\$29,769.87	\$31,388.00	\$33,232.00						
E-85 Powered, City MPG Rating:									
Diesel Powered, City MPG Rating:									
Leas Trade Allowance: Unit #0409									
Net Total	\$35,185.89	\$35,388.00	\$37,532.00						
	(\$2,000.00)	No Bid	N/A						
	\$33,185.89								
ITEM 13									
1 Each - 9200 GVW Pick Up Truck	Ford F250 4X4, 2008	Ford F250 4X4, 2008	Chevrolet Silverado, 2008						
Make/Model/Year	3/36, 5/60 PT	Western IUTM/PP85	See Bid						
Warranty	Western IUTM/PP85	N/A	Western IUTM/PP85						
Snowplow Make/Model	N/A		N/A						
Gasoline Powered, City MPG Rating:	\$33,030.87	\$28,782.00	No Bid						
E-85 Powered, City MPG Rating:									
Diesel Powered, City MPG Rating:	\$38,347.00	\$32,782.00	No Bid						
Leas Trade Allowance: Unit #0406	(\$2,000.00)	No Bid	No Bid						
Net Total									
ITEM 14									
1 Each - 18,000 GVW Truck with Service Body & Tipper	Ford F450 4X2 Super Cab	Ford F450 4X2, 2008	Chevrolet Kodiak, 2008						
Cab/Chassis Make/Model/Year	3/36, 5/60 PT, 6/100 Diesel	Knaphelde 7108DS4J	See Bid						
Warranty	Knaphelde 7108DS4J	Little Tipster	Knaphelde 7108DS4J						
Service Body Make/Model	Little Tipster	Truck Equipment	Little Tipster						
Dump Body Make/Model	N/A		N/A						
Hoist Make/Model	\$44,608.87	\$44,279.00	\$46,402.00						
Gasoline Powered, City MPG Rating:									
E-85 Powered, City MPG Rating:	\$49,912.33	\$47,279.00	\$54,402.00						
Diesel Powered, City MPG Rating:	(\$1,000.00)	No Bid	No Bid						
Leas Trade Allowance: Unit # 0304									
Net Total	\$35,491.87	\$39,120.00	\$37,293.00						
ITEM 15									
1 Each - 16,000 GVW Truck with Service Body	Ford F450 4X2 Super Cab	Ford F450 4X2, 2008	Chevrolet Kodiak 4500, 2008						
Cab/Chassis Make/Model/Year	3/36, 5/60 PT, 6/100 Diesel	Knaphelde 7108DS4J	See Bid						
Warranty	N/A		Knaphelde 7108DS4J						
Service Body Make/Model	\$40,795.33	\$39,120.00	\$44,293.00						
Gasoline Powered, City MPG Rating:	(\$1,000.00)	No Bid	No Bid						
E-85 Powered, City MPG Rating:									
Diesel Powered, City MPG Rating:									
Leas Trade Allowance: Unit # 0500									
Net Total									
ITEM 16									

