

★ Roll Call Number

Agenda Item Number

54

Date February 11, 2008

WHEREAS, the Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V08-048 to twenty-one (21) potential bidders with seven (7) bids received; and

WHEREAS, the low dollar compliant bid for ITEMS 2, 13, 14 and 15 were received from Dewey Ford, 305 SE Delaware Avenue, Ankeny, IA 50021, at a total cost of \$201,933.00; and

WHEREAS, the low dollar compliant bid for ITEMS 3, 4, 6, 11 and 12 were received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$213,832.46; and

WHEREAS, the low dollar compliant bid for ITEMS 1 and 10 were received from Ed Stivers Ford, 1450 E. Hwy 6, Waukee, IA 50263, at a total cost of \$343,124.00; and

WHEREAS, the low dollar compliant bid for ITEM 5 was received from Bob Brown Chevrolet, 4224 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$24,996.79; and

WHEREAS, all bids for ITEM 7 were rejected, and the low compliant bid for ITEM 4 (Standard SUV) meets the needs of the user department and is available from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, at a total cost of \$21,171.95; and

WHEREAS, no bids were received for ITEM 8 (small passenger van); and

WHEREAS, a small passenger van which substantially complies with the specifications for ITEM 8 is available from Karl Chevrolet, 1101 SE Oralabor Road, Ankeny, IA 50021, per State of Iowa Contract MA3140-08, at \$17,021.01; and

WHEREAS, all bids were rejected for ITEM 9 in favor of a substantially compliant, lower priced, mid-size sedan available from Bob Brown Chevrolet, 4224 Merle Hay Road, Des Moines, IA 50310, per State of Iowa Contract MA3139-08, at a total cost of \$15,308.67; and

WHEREAS, Municipal Code section 2-726C provides for the purchase of goods and/or services from contracts established by the State of Iowa Department of General Services, the Iowa Department of Transportation, or the Iowa Communications Network pursuant to procedures established by chapter 18 Code of Iowa and rules and regulations promulgated thereunder, without conforming to the competitive bidding requirements of the Procurement Division; and



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WHEREAS, funding in the amount of \$753,167.88 is available for all ITEMS except 14 and 15 from CMO010407, Equipment Replacement; and

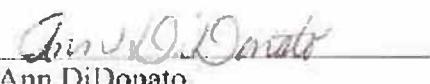
WHEREAS, funding for ITEMS 14 and 15 in the amount of \$84,220.00 is available through lease-purchase financing; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bidders for various replacement vehicles at a total cost of \$837,387.88, subject to obtaining the necessary financing through the City's master lease-purchase agreement with Bank of America, Supplement C-1 for ITEMS 14 and 15.

Moved by \_\_\_\_\_ to adopt

Approved as to form:



Ann DiDonato

Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MAYER				
VLISSIS				
TOTAL				

MOTION CARRIED

APPROVED

### CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk



Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

N/A

\$16,108.78

\$0.00

**ITEM 6**

2 Each - Large SUV  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:  
Hybrid, City MPG Rating:

Chevrolet-CK1 DBCS, 2008  
3 Yr.-36,000/5 Yr.-100,000 Drive Train  
3/36 Bumper-Bumper/5 Yr. P.T.  
14 MPG  
\$27,148.00

Ford Expedition, 2008  
3/36 Bumper-Bumper/5 Yr. P.T.  
14 MPG  
\$54,266.00

\$30,142.96

\$60,285.92

**ITEM 7**

1 Each - Cross Over  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:

NO BID

Ford Edge, 2008  
3/36 Bumper-Bumper/5 Yr. P.T.  
15 MPG  
\$26,131.00

**ITEM 8**

1 Each - Small Passenger Van  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:

NO BID

Chevrolet-I2G6G, 2009  
3 Yr.-36,000/5 Yr.-100,000 Drive Train  
22 MPG  
\$16,813.64

\$16,331.00

\$0.00

**ITEM 9**

1 Each - Mid-Size Sedan  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:

NO BID

Ford Fusion, 2008  
3/36 Bumper-Bumper/5 Yr. P.T.  
18 MPG  
\$16,331.00

\$37,044.00

\$0.00

**ITEM 10**

2 Each - Large Sedan  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:

NO BID

Ford Taurus, 2008  
3/36 Bumper-Bumper/5 Yr. P.T.  
18 MPG  
\$18,522.00

\$37,044.00

\$0.00

**ITEM 11**

1 Each - Small Pick Up Truck  
Make/Model/Year  
Warranty  
Gasoline Powered, City MPG Rating:  
E-85 Powered, City MPG Rating:

NO BID

Chevrolet-CT15353, 2008  
3 Yr.-36,000/5 Yr.-100,000 Drive Train  
18 MPG  
\$18,704.00

\$0.00

<b>ITEM 12</b>	1 Each - 9200 GVW Crew Cab Pick Up Make/Model/Year Liftime Model Gasoline Powered. City MPG Rating: E-85 Powered. City MPG Rating. Diesel Powered. City MPG Rating: Less Trade Allowance: Unit #0409 Net Total:	Chevrolet-CC20943, 2008 3 Yr.-38,000/15 Yr.-100,000 Drive Train G2-BD-1540-TP38 Tommy N/A \$29,817.32 \$0.00 N/A \$36,189.32 \$0.00 N/A \$28,756.00	Ford F250, 2008 3:36 Bumper-Bumper/5 Yr. P.T. Tilerman TT-15ET N/A \$30,256.00
<b>ITEM 13</b>	1 Each - 9200 GVW Pick Up Truck Make/Model/Year Snowplow Make/Model Gasoline Powered. City MPG Rating: E-85 Powered. City MPG Rating. Diesel Powered. City MPG Rating: Less Trade Allowance: Unit #0409 Net Total:	Chevrolet-CK20803, 2008 3 Yr.-36,000/15 Yr.-100,000 Drive Train Western IUTM/PP85 N/A \$27,221.48 \$0.00 N/A \$33,545.49 \$0.00 N/A (\$32,708.03)	Ford F250, 2008 3:36 Bumper-Bumper/5 Yr. P.T. Western IUTM/PP85 N/A \$26,535.00
<b>ITEM 14</b>	NO BID GMC CTC4C042, 2008 See Bid Knapheide 7108D54J Little Tipster Del 7 ton N/A \$40,778.00	GMC CTC4C042, 2008 See Bid Knapheide 7108D54J Little Tipster Telesopic 7 Ton N/A \$40,778.00	Ford F250, 2008 3:36 Bumper-Bumper/5 Yr. P.T. Knapheide 7108D54J Little Tipster Del 7 ton N/A \$40,778.00
<b>ITEM 15</b>	NO BID GMC TC4C042, 2008 See Bid Omaha Standard 108D54V EZ Dumper Insert 3.5 Tons in lieu of 5 Ton N/A \$50,543.00 (\$2,500.00)	GMC TC4C042, 2008 See Bid Knapheide 7108D54J Little Tipster Telesopic 7 Ton N/A \$40,778.00	Ford F250, 2008 3:36 Bumper-Bumper/5 Yr. P.T. Knapheide 7108D54J Little Tipster Del 7 ton N/A \$40,778.00
<b>ITEM 16</b>	NO BID GMC TC4C042, 2008 See Bid Omaha Standard 108D54V N/A \$42,637.00 (\$2,500.00)	GMC TC4C042, 2008 See Bid Knapheide 7108D54J Little Tipster Telesopic 7 Ton N/A \$42,637.00 (\$2,500.00)	Ford F150, 2008 3:36 Bumper-Bumper/5 Yr. P.T. Knapheide 7108D54J N/A \$38,078.00 (\$1,750.00)

ITEM 16

1 Each - Hybrid SUV  
Make/Model/Yr  
Warranty  
Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Hybrid, City MPG Rating:

Less Trade Allowance: Unit # 706

**ITEM 17**

1 Each - 8200 GVW Pick Up Truck with Service Body

Make/Model/Year

Warranty

Liftgate Make/Model

Air Compressor Make/Model

Service Body Make/Model

Gasoline Powered, City MPG Rating:

E-85 Powered, City MPG Rating:

Diesel Powered, City MPG Rating:

Less Trade Allowance: Unit # 1595

Net Total:

NO BID

NO BID

Ford F250 2008			
Chevrolet-CK20803, 2008			
3 Yr - 36,000/5 Yr - 100,000 Drive Train			
Tommy Gate GZ-54-1340 TP38			
VMAC-VR70			
Knapheide 696J			
N/A			
\$40,640.49			
\$0.00			
N/A			
\$41,811.00			
\$0.00			
\$0.00			
(-\$2,000.00)			
<b>\$41,811.00</b>			

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Vehicles	City of Des Moines	Bid No. V07-047		
Opened:	Opened by: my	Req. # -		
<b>Bidder Address</b> City Terms FOB: Delivery	<b>Ed Strivers Ford, Inc.</b> 1450 E. Hwy. 6 Waukee, IA 50263 Net 30 Destination 8-8 Weeks	Karl Chevrolet, Inc. 1101 SE Oraliaberg Rd. Ankeny, IA 50021 Nat Destination George White Chevrolet Holmes Nissan Hummer's GMC Ira Mitchell GMC Jardin Honda of Ames Pat Clemons Chevrolet Rasmussen Pontiac Ron Willey Ford Stew Hansen Dodge City Toyota of DSM Wilson Toyota & Scion		
<b>ITEM 1</b> 14 Each - Marked Patrol Cars Make/Model/Year Warranty Gasoline Powered, City MPG Rating: E-85 Powered, City MPG Rating:	Ford Police Interceptor 2008 3/36 Bumper-Bumper N/A \$21,749.90	Ford CVPI P71, 2008 3/36, 5/60 PT N/A \$21,453.00	Chevrolet Impala 2008 See Bid 18 MPG N/A \$20,496.00	Chevrolet Impala 2008 See Bid 18 MPG N/A \$286,953.00
<b>ITEM 2</b> 3 Each - Cab and Cha Make/Model/Year Warranty Gasoline Powered, City MPG Rating: E-85 Powered, City MPG Rating: Diesel Powered, City MPG Rating:	Ford F-250, 4X4, 2008 3/36, 5/60 PT, 5/100 PT Diesel N/A \$25,098.87	Ford F-250, 4X4, 2008 3/36, 5/60 PT, 5/100 PT Diesel N/A \$75,290.61	NO BID N/A \$26,020.00	NO BID Chevrolet Silverado, 2008 See Bid N/A \$34,060.00
<b>ITEM 3</b> 4 Each - Standard Hybrid SUV Make/Model/Year Warranty Gasoline Powered, City MPG Rating: E-85 Powered, City MPG Rating: Hybrid City MPG Rating:	Ford Escape 4DR 4WD 17 MPG \$19,568.97	Ford Escape 4DR 4WD 17 MPG \$78,369.88	NO BID N/A \$34,520.00	NO BID Chevrolet Tahoe, 2008 See Bid 14 MPG \$31,638.00
<b>ITEM 4</b> 2 Each - Standard SUV Make/Model/Year Warranty Gasoline Powered, City MPG Rating: E-85 Powered, City MPG Rating: Hybrid City MPG Rating:	Ford Explorer 4DR, 4X4 XLT, 2008 3/36 Bumper-Bumper, 5/60 PT 15 MPG \$21,171.85	Ford Explorer XLT, 2008 3/36, 5/60 PT 19 MPG \$21,368.00	\$42,736.00	Ford Explorer XLT, 2008 See Bid 14 MPG \$21,758.00
<b>ITEM 5</b> 1 Each - Extended Cargo Van (Prisoner Wagon) Make/Model/Year Warranty	Ford E250 SUP Cargo 3/36, 5/60 PT	Ford Econoline E250, 2008 3/36, 5/60 PT Page 1	\$43,518.00	Chevrolet Express Cargo, 2008 See Bid

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810 7067

810 6067

810 5067

Gasoline Powered, City MPG Rating:	N/A	\$17,560.94	N/A	\$18,800.00	N/A	\$20,620.00
E-85 Powered, City MPG Rating:	N/A					
Diesel Powered, City MPG Rating:	N/A	\$25,836.94	N/A			
<b>ITEM 6</b>						
2 Each - Large SUV Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	Ford Expedition, 4X4, XLT 3/36, 5/60 PT 13 MPG \$21,789.92	\$43,579.84	Ford Expedition XLT, 2008 3/36, 5/60 PT	\$27,271.00	\$54,542.00	\$32,187.00
E-85 Powered, City MPG Rating:						
Hybrid, City MPG Rating:						
<b>ITEM 7</b>						
1 Each - Cross Over Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	Ford Taurus AWD 3/36, 5/60 PT 18 MPG	\$23,994.95	Ford Edge AWD SE, 2008 3/36, 5/60 PT	24 MPG	\$24,637.00	\$20,847.00
E-85 Powered, City MPG Rating:						
<b>ITEM 8</b>						
1 Each - Small Passenger Van Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
E-85 Powered, City MPG Rating:						
<b>ITEM 9</b>						
1 Each - Mid-Size Sedan Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	Ford Fusion SE, 2008 3/36, 5/60 PT 18 MPG	\$16,462.95	Ford Fusion SE, 2008 3/36, 5/60 PT 18 MPG	\$21,391.00	\$42,782.00	\$16,628.00
E-85 Powered, City MPG Rating:						
<b>ITEM 10</b>						
2 Each - Large Sedan Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	Ford Taurus, FWD SEL, 2008 3/36, 5/60 PT 18 MPG \$19,403.95	\$38,807.90	Ford Crown Vic Police Int. 2008 3/36, 5/60 PT	\$21,391.00	\$42,782.00	\$16,628.00
E-85 Powered, City MPG Rating:						
<b>ITEM 11</b>						
1 Each - Small Pick Up Truck Make/Model/Year Warranty Gasoline Powered, City MPG Rating:	Ford Ranger 4X4 XLT SUP Cab 3/36, 5/60 PT 14 MPG \$16,362.95		Ford Ranger XL T Xcab, 2DR, 2008 3/36, 5/60 PT 20 MPG			
E-85 Powered, City MPG Rating:						

**ITEM 12**

1 Each - 9,200 GVW Crew Cab Pick Up Make/Model/Year Warranty Liftgate Model Gasoline Powered, City MPG Rating:	Ford F250 4X2 Crew Cab, 2008 3/36, 5,600 PT, 6/100,000 Diesel Thieman TT 15FT N/A	\$28,769.87	N/A	Termly Gate G2 60-1540 TP38 N/A	Ford F250 Crew 4X2, 2008 Termly Gate G2 60-1540 TP38 N/A	\$31,398.00	N/A	Chevrolet Silverado, 2008 See Bid Tommy Gate G2 60-1540 TP38 N/A
Diesel Powered, City MPG Rating:	N/A	\$35,165.89	N/A	N/A	N/A	\$35,398.00	N/A	\$37,532.00
<b>Less Trade Allowance:</b> Unit #0409		(\$2,000.00)	No Bid				N/A	
<b>Net Total:</b>		<b>\$33,165.89</b>						

**ITEM 13**

1 Each - 9,200 GVW Pick Up Truck Make/Model/Year Warranty Snowplow Make/Model Gasoline Powered, City MPG Rating:	Ford F250 4X4, 2008 3/36, 5/600 PT Western IUTM/UPPS N/A	\$33,030.87	N/A	Ford F250 4X4, 2008 Western IUTM/UPPS N/A	Ford F250 4X4, 2008 Western IUTM/UPPS N/A	\$28,782.00	N/A	Chevrolet Silverado, 2008 See Bid Western IUTM/UPPS N/A
E-85 Powered, City MPG Rating:	N/A	\$38,347.09	N/A	N/A	N/A	\$32,782.00	N/A	No Bid
Diesel Powered, City MPG Rating:	N/A	(\$2,100.00)	No Bid				N/A	No Bid
<b>Less Trade Allowance:</b> Unit #2406								

**ITEM 14**

1 Each - 14,300 GVW Truck with Service Body & Tipper Cab/Chassis Make/Model/Year Warranty Service Body Make/Model Dump Body Make/Model Hoist Make/Model Gasoline Powered, City MPG Rating:	Ford F450 4X2 Super Cab 3/36, 5/600 PT, 6/100 Diesel Knapheide 7108D54J Little Tipster Truck Equipment N/A	\$44,608.87	N/A	Ford F450 4X2, 2008 Knapheide 7108D54J Little Tipster Truck Equipment N/A	Ford F450 4X2, 2008 Knapheide 7108D54J Little Tipster Truck Equipment N/A	\$44,279.00	N/A	Chevrolet Kodiak, 2008 See Bid Knapheide 7108D54J Little Tipster N/A
E-85 Powered, City MPG Rating:	N/A	\$49,912.33	N/A	N/A	N/A	\$47,279.00	N/A	\$54,402.00
Diesel Powered, City MPG Rating:	N/A	(\$1,000.00)	No Bid				N/A	No Bid
<b>Less Trade Allowance:</b> Unit # 0304								

**ITEM 15**

1 Each - 16,000 GVW Truck with Service Body Cab/Chassis Make/Model/Year Warranty Service Body Make/Model Gasoline Powered, City MPG Rating:	Ford F450 4X2 Super Cab 3/36, 5/600 PT, 6/100 Diesel Knapheide 7108D54J N/A	\$35,491.87	N/A	Ford F450 4X2, 2008 Knapheide 7108D54J N/A	Ford F450 4X2, 2008 Knapheide 7108D54J N/A	\$35,120.00	N/A	Chevrolet Kodiak 4500, 2008 See Bid Knapheide 7108D54J N/A
E-85 Powered, City MPG Rating:	N/A	\$40,795.33	N/A	N/A	N/A	\$39,120.00	No Bid	\$44,293.00
Diesel Powered, City MPG Rating:	N/A	(\$1,000.00)	No Bid				N/A	No Bid
<b>Less Trade Allowance:</b> Unit # 0500								

1 Each - Hybrid SUV Make/Model/Year Warranty/ Gasoline Powered, City MPG Rating: E-85 Powered, City MPG Rating:		NO BID
Ford 4 DR 4WD, Escape 2009 3 Yr / 36,000 17 MPG	\$21,388.87	
Hybrid, City MPG Rating:	29 MPG	\$29,827.97
Less Trade Allowance: Unit #706	(\$1,100.00)	
<b>Net Total</b>	<b>\$20,289.97</b>	
 <b>ITEM 17</b>		
1 Each - 9200 GVW Pick Up Truck w/ Service Body Make/Model/Year Warranty/ Liftgate Make/Model Air Compressor Make/Model Service Body Make/Model Gasoline Powered City MPG Rating: E-85 Powered, City MPG Rating: Diesel Powered, City MPG Rating:		NO BID
Ford F250 4X4 SC RC 3/36, 580 PT Tommy G2-S4.1340 TP 38 VMAC VR70 Knapheide 896J N/A	\$40,962.87	
Less Trade Allowance: Unit #595	(52,300.00)	
<b>Net Total</b>	<b>\$38,662.87</b>	
		ITEM 5-Add \$1884.00 Less ITEM 5-Reg Cab 14'1" WB \$1884.00 Less
		ITEM 5-Add \$1235 If 2008 ETSO is desired

# Detailed Vehicle Bid Environmental Comparisons

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Item # QTY	Description	Standard Vehicle	Alternative Vehicle	Bidder / State contract dealer	Standard Acquisition cost	Green Alt Acquisition cost	Green Premium
<b>Alternative E85 engine and fuel</b>							
1 14	Description- 14 Marked Patrol Cars Low compliant bid State contract price Fuel Efficiency Mile/Gallon EPA rating Lifetime fuel cost @ 100,000 miles Environmental Impact- Est. lifetime tons CO2	E10 unl gasoline \$ 21,463.00 N/A 15	E85 Ethanol \$ 21,453.00 N/A 11	Stivers	\$300,342.00	\$ 300,342.00	\$ -
						Alt. fuel cost/(savings)	\$ 71,696.97
						Lifetime cost (savings)	\$ 71,696.97
6 2	Description- 2 large SUVs Low compliant bid State contract price Fuel Efficiency Mile/Gallon EPA rating Lifetime fuel cost @ 100,000 miles Environmental Impact- Est. lifetime tons CO2	E10 UNL Gasoline \$ 21,789.92 12	E85 Ethanol \$ 30,142.96 11	GABUS / BROWN	\$ 43,579.84	\$ 60,285.92	\$ 16,706.08
						Alt. fuel cost/(savings)	\$ 2,575.76
						Lifetime cost (savings)	\$ 19,281.84
9 1	Description- 1-Mid sized sedan Low compliant bid State contract price Fuel Efficiency Mile/Gallon EPA Rating Lifetime fuel cost @ 100,000 miles Environmental Impact- Est. lifetime tons CO2	E10 UNL Gasoline \$ 16,462.95 NO BIDDERS	E85 Ethanol \$ 15,308.67 Gabus	\$ 15,308.67	\$ 15,308.67	\$ -	\$ -
						PD accepts	
						Impala	
10 2	Description- 2 Large sedans Low compliant bid State contract price Fuel Efficiency Mile/Gallon EPA rating Lifetime fuel cost @ 100,000 miles Environmental Impact- Est. lifetime tons CO2	E10 UNL Gasoline \$ 21,391.00 15	E85 Ethanol \$ 21,391.00 11	ED STIVERS	\$ 42,782.00	\$ 42,782.00	\$ -
						Alt. fuel cost/(savings)	\$ 10,242.42
						Lifetime cost (savings)	\$ 10,242.42
						<b>418,718.59</b>	
						Item numbers	1,6,9,10
						Number of vehicles	19
						Increased acquisition costs	\$ 16,706.08
						Increased lifetime fuel costs	\$ 87,808.80
						Total Green Premium	\$ 104,514.88

## Detailed Vehicle Bid Environmental Comparisons

Item #	QTY	Description	Standard Vehicle	Alternative Vehicle	Bidder / State contract dealer	Acquisition cost	Standard Alt Acquisition cost	Green Premium
2	3	<b>Diesel with Biodiesel fuel</b>	E10 unl gasoline	Diesel	DEWEY FORD	\$ 69,114.00	\$ 85,662.00	\$ 16,548.00
		Low compliant bid	\$ 23,038	\$ 28,554	N/A			
		State contract price	\$ N/A	8.90				
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
5	1	Description- Extended Cargo Van (prisoner wag	E10 UNL Gasoline	Diesel	GABUS / BROWN	\$ 17,560.94	\$ 24,986.79	\$ 7,435.85
		Low compliant bid	\$ 17,560.94	\$ 24,986.79				
		State contract price						
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
12	1	Description- 1 9200 GVW crew cab pickup truck	E10 UNL Gasoline	Diesel	\$ 33,185.89	\$ 27,769.87	\$ 33,185.89	\$ 5,416.02
		Low compliant bid w/Trade unit 409 of \$2,000	\$ 27,769.87	\$ 33,185.89	N/A			
		State contract price	N/A					
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
13	1	Description- 9200 GVW Pickup truck	E10 UNL Gasoline	Diesel	\$ 26,535.00	\$ 32,051.00	\$ 32,051.00	\$ 5,516.00
		Low compliant bid	\$ 26,535.00	\$ 32,051.00	N/A			
		State contract price	N/A					
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
14	1	Description- 16,000 GVW truck w/service body	E10 UNL Gasoline	Diesel	\$ 46,142.00	\$ 40,778.00	\$ 46,142.00	\$ 5,364.00
		Low compliant bid	\$ 40,778.00	\$ 46,142.00	N/A			
		State contract price	N/A					
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
15	1	Description- 16,000 GVW truck w/service body	E10 UNL Gasoline	Diesel	DENVEY	\$ 32,714.00	\$ 38,078.00	\$ 5,364.00
		Low compliant bid	\$ 32,714.00	\$ 38,078.00				
		State contract price						
		Fuel Efficiency Mile/Gallon Fleet Data						
		Lifetime fuel cost @ 100,000 miles	\$ 28,049	\$ 28,876	N/A			
		Environmental Impact- Est. lifetime tons CO2	\$ N/A					
		Item Summary	Total Acquisition cost	\$ 214,471.81	\$ 260,115.88			
						Item numbers	2,5,12,13,14,15	
						Number of vehicles	8	
						Increased acquisition costs	\$ 45,643.87	
						Increased lifetime fuel costs	\$ 9,196.75	
						Total Green premium	\$ 1,816.82	

## Detailed Vehicle Bid Environmental Comparisons

Item # QTY	Description	Standard Vehicle	Alternative Vehicle	Bidder / State contract dealer	Standard		Green	
					Acquisition cost	Green Alt Acquisition cost	Premium	Green Premium
3 4	<b>Gas Electric Hybrid w/Unleaded gas</b>	E10 UNL Gasoline	Hybrid					
3	Description- small SUV	\$ 19,589.97	\$ 28,027.97	GABUS FORD	\$ 78,359.88	\$ 112,111.88	\$ 33,752.00	
	Low compliant bid	N/A	N/A					
	State contract office							
	<b>Fuel Efficiency Mile/Gallon Fleet Data</b>							
	Lifetime fuel cost @ 100,000 miles	21.6	23.53					
	Environmental Impact- Est. lifetime tons CO2	\$ 10,648	\$ 9,775					
		58.2	50.3					
	<b>Item Summary</b>			Total Acquisition cost	\$ 78,359.88	\$ 112,111.88		
				Item numbers	3			
				Number of vehicles	4			
				Increased acquisition costs	\$ 33,752.00			
				DECREASED lifetime fuel cost	\$ (3,493.57)			
				Total Green premium	\$ 30,258.43			

## Detailed Vehicle Bid Environmental Comparisons

Item #	QTY	Description	Standard Vehicle	Alternative Vehicle	Bidder / State contract dealer	Standard		Green Alt Acquisition cost	Green Premium
						Acquisition cost	Green Alt Acquisition cost		
4	3	No Alternative Environmental Bid							
		Description: 2 standard SUV	E10 UNL Gasoline	Hybrid	Gabus with 1%	\$ 63,515.85	\$ 63,515.85	\$ 63,515.85	N/A
		Low compliant bid	\$ 21,171.95	N/A					
		State contract price							
		Fuel Efficiency Mile/Gallon EPA Rating							
		Lifetime fuel cost @ 100,000 miles	\$ 13	17.692					
		Environmental Impact- Est. lifetime tons CO2	93.8						
8	1	Description: Small pass. Van	E10 UNL Gasoline	E85 Ethanol NO BIDDERS	KARL /Uplander	\$ 17,021.01	\$ 17,021.01	\$ 17,021.01	N/A
		Low compliant bid		N/A					
		State contract price	\$ 17,021.01	N/A					
		Fuel Efficiency Mile/Gallon EPA Rating							
		Lifetime fuel cost @ 100,000 miles	\$ 16	14.375	• Two Wheel drive				
		Environmental Impact- Est. lifetime tons CO2	76.3						
11	1	Description: 1 compact pickup truck	E10 UNL Gasoline	E85 Ethanol	GABUS	\$ 16,362.95	\$ 16,362.95	\$ 16,362.95	N/A
		Low compliant bid	\$ 16,362.95	N/A					
		State contract price							
		Fuel Efficiency Mile/Gallon EPA rating							
		Lifetime fuel cost @ 100,000 miles	\$ 14	16.429					
		Environmental Impact- Est. lifetime tons CO2	87.1						
		Item Summary	Total Acquisition cost	\$ 96,899.81	No Alt. Available				
					Item numbers	4,8,11			
					Number of vehicles	5			
					Increased acquisition costs	N/A			
					Increased lifetime fuel costs	N/A			
					Total Green premium	N/A			
		Bid Totals	Green Acquisition Premium	\$ 96,101.95					
			Green Fuel Premium cost	\$ 93,511.98					
			Total lifetime Green costs	\$ 189,613.93					