

Date March 8, 2010

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for two replacement rubber tired loaders for use by the Public Works Department; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-044 to ten (10) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bid, based on 5000 hour life cost of equipment using direct purchase cost, trade-in and buy back offers, and fuel costs, was received from Murphy Tractor and Equipment Co., 5087 NE 46<sup>th</sup> Ave., Des Moines, IA 50317-4744, Tom Voland, President, at a total purchase price of \$265,434.00; and

WHEREAS, funding is available from CMO010407/Equipment Replacement; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for two replacement rubber tired loaders from Murphy Tractor and Equipment Co. at a total cost of \$265,434.00.

Moved by \_\_\_\_\_ to adopt

*m* Approved as to form:

Ann DiDonato  
Ann DiDonato  
Assistant City Attorney

(Council Communication No. **10-134**)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk



CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

	Rubber Tired Loader		Fleet Maintenance Center		Bid No. V10-044	
	Opened: 12/09/09		Opened by: mv		Req. # 20281	
Bidder	RTL Equipment, Inc.		Titan Machinery		Titan Machinery	
Address	3000 SE Gateway Drive		2240 NE 54th Avenue		2240 NE 54th Avenue	
City	Grimes, IA 50111		Des Moines, IA 50313		Des Moines, IA 50313	
Terms	Net 30					
FOB:	Des Moines					
Delivery:	15-90 days					
2 Each - 3 Cubic Yard Rubber Tired Loader	\$156,648.50	\$313,297.00	\$156,475.00	\$312,950.00	#1	\$131,214.00
					#2	\$119,643.00
Make/Model/Year	Doosan DL250, 2010		Case 721E, 2009		Case 721E, 2007	
New/Used-Hours of Operation	New		New		Used - 500/846 hrs. of operation	
Less Trade Allowance: Unit 1145		(\$25,000.00)		(\$30,000.00)		(\$30,000.00)
Less Trade Allowance: Unit 1154		(\$37,500.00)		(\$30,000.00)		(\$30,000.00)
Trade-In Net Total		(\$62,500.00)		(\$60,000.00)		(\$60,000.00)
Net Total		\$250,797.00		\$252,950.00		\$190,857.00
Optional Item: Extended Warranty Cost	\$5,000.00	\$10,000.00		N/A		N/A
GRAND TOTAL:		\$260,797.00		N/A		N/A
Buy Back Offer Option		\$65,000.00		\$48,000.00		\$30,000.00
Bidder	Scott Van Keppel		Murphy Tractor & Equipment Co.		"NO BIDS" FROM:	
Address	4410 SE Four Mile Drive		5087 E. Broadway		Road Machinery & Supply	
City	Ankeny, IA 50021		Des Moines, IA 50317		Ruetters JCB Construction EQ.	
Terms	Net 30				Ziegler	
FOB:	March, 2010		75 - 90 days		NO RESPONSE FROM:	
Delivery:					James w. Bell Co.	
2 Each - 3 Cubic Yard Rubber Tired Loader	\$173,500.00	\$347,000.00	\$171,500.00	\$343,000.00	Rexco Equipment	
Make/Model/Year	Volvo L90F, 2010		John Deere 624K, 2010			
New/Used-Hours of Operation	New		New			
Less Trade Allowance: Unit 1145		(\$14,500.00)		(\$44,000.00)		
Less Trade Allowance: Unit 1154		(\$21,500.00)		(\$40,000.00)		
Trade-In Net Total		(\$36,000.00)		(\$84,000.00)		
Net Total		\$311,000.00		\$259,000.00		
Optional Item: Extended Warranty Cost	\$4,435.00	\$8,870.00	\$3,217.00	\$6,434.00		
GRAND TOTAL:		\$319,870.00		\$265,434.00		
Buy Back Offer Option		3 yr./5000 hrs. \$85,000.00		\$75,000.00		
		4 yr./5000 hrs. \$69,500.00				
		5 yr. 5000 hrs. \$55,500.00				