

**Date** March 22, 2010

WHEREAS, the IT Department requested the Finance Department, Procurement Division to solicit bids for CISCO network upgrade equipment; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-070 to nine (9) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bid was received from Pomeroy IT solutions, 11105 Aurora Avenue, Urbandale, IA 50322 (Chris Froman/President), at a total cost of \$402,555.88; and

WHEREAS, funding is available from IFT990000/BLD060, Capital Projects/Enhanced City Wide Information System; and

WHEREAS, the Procurement Administrator and the IT Department recommend approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for CISCO network upgrade equipment as submitted by Pomeroy IT Solutions at a total cost of \$402,555.88.

Moved by \_\_\_\_\_ to adopt

*m*

Approved as to form:

*Ann DiDonato*  
Ann DiDonato  
Assistant City Attorney

(Council Communication No. *10-149*)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

ZCB

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Cisco Network Equipment IT Department Bid No. V10-070

Opened: 03/12/10 Opened by: mv Req. # -

Bidder	Pomeroy IT Solutions	Alexander Open Systems	CDW Government, LLC
Address	11105 Aurora Avenue	9140 W. Dodge Rd., Ste. 100	230 N. Milwaukee Avenue
City	Urbandale, IA 50322	Omaha, NE 68114	Vernon Hills, IL 60061
Terms	Net 30	Net 30	Net 30
FOB:	Destination	Destination	Destination
Delivery:	21 - 28 days	15 days	2 - 10 days

New Equipment Grand Total	\$487,044.88	\$490,733.58	\$494,058.59
Less Trade Value for Existing Equipment	(\$84,489.00)	(\$84,489.00)	(\$84,489.00)
NET TOTAL	\$402,555.88	\$406,244.58	\$409,569.59

Bidder	MSI Systems Integrators, Inc.	Vital Support Systems	EmbarK IT, Inc.	NO RESPONSE FROM:
Address	2600 Westown Pkwy., Site 210	11191 Aurora Avenue	1303 50th St., STE C	Cisco
City	West Des Moines, IA 50266	Urbandale, IA 50322	West Des Moines, IA 50266	CompuCom Systems
Terms	Net 30	Net 30	Net 30	Qwest
FOB:	10 - 20 days	10 - 20 days	10 - 20 days	
Delivery:				

New Equipment Grand Total	\$494,728.00]	\$499,248.00	\$501,901.00
Less Trade Value for Existing Equipment	(\$84,489.00)	(\$84,489.00)	(\$84,489.00)
NET TOTAL	\$410,239.00	\$414,759.00	\$417,412.00