

Date March 29, 2010

**APPROVING AN EXCEPTION TO THE PROCUREMENT ORDINANCE COMPETITIVE BIDDING REQUIREMENTS FOR GOOD CAUSE AND APPROVING PROCUREMENT OF UP TO 10,000 TONS OF ROCK SALT AT A COST OF \$525,000.00**

WHEREAS, Public Works Department requested the Finance Department Procurement Division to order up to 10,000 tons of rock salt for use by the Street Maintenance Division for 2011 winter storm operations; and

WHEREAS, the Central Iowa Salt Group (CISG) historically bids for rock salt in the spring of each year for multiple governmental entities in the metro area; and

WHEREAS, by Roll Call No. 09-877, dated May 18, 2009, the City Council approved an award to Hutchinson Salt for 10,000 tons of rock salt at \$57.17/ton; and

WHEREAS, Cargill Deicing Technology, 24950 Country Club Blvd., Suite 450, North Olmsted, OH 44070, Dale Fehrenbach, President, has contacted the CISG regarding a March 31 closure of their facility in Dubuque, and their desire to sell existing rock salt inventories at that location for \$52.50/ton; and

WHEREAS, buying 10,000 tons of rock salt before March 31 from Cargill would result in a \$46,700.00 savings over last year's bid price; and

WHEREAS, funding is available from PWK040400/Street Maintenance; and

WHEREAS, the City Manager recommends that the procurement of rock salt be exempted from the competitive bidding requirements for good cause shown, pursuant to Section 2-710(a) of the Municipal Code of the City of Des Moines.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Des Moines, Iowa, that good cause has been shown to exempt the procurement of up to 10,000 tons of rock salt from the Procurement Ordinance competitive bidding requirements.

BE IT FURTHER RESOLVED that the Des Moines City Council hereby accepts and approves the procurement of up to 10,000 tons of rock salt from Cargill, at a total cost of \$525,000.00.  
(Council Communication No. 10-170)

Moved by \_\_\_\_\_ to adopt.

Approved as to form:

  
Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED

APPROVED

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk