

.....May 10, 2010.....

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WHEREAS, the Police Department requested the Finance Department Procurement Division to solicit bids for replacement radio equipment for use by the Police and Fire Departments; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-065, which combined six(6) separate requisitions for such radio equipment into six(6) sections in such Invitation to Bid, to six (6) potential bidders with five (5) bids received; and

WHEREAS, bids for Sections 2 and 4 of the Invitation to BidV10-065 were rejected; and

WHEREAS, the low dollar compliant bid for Sections 3A and 3B was received from Tait North America, 15342 Park Row, Houston, TX 77084, Steve Cragg/President, at a total cost of \$46,798.00; and

WHEREAS, Municipal Code section 2-725( c ) provides for the purchase of goods or services from contracts established by the State of Iowa Department of General Services or Department of Transportation, pursuant to procedures established by Code of Iowa rules and regulations promulgated thereunder, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, Municipal Code section 2-726(f) provides for the procurement of goods and/or services from contracts that have been competitively established through the Western States Contracting Alliance (WSCA) and other cooperative contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, comparing State of Iowa and WSCA contract pricing against bid proposal pricing revealed additional savings, resulting in the lowest dollar compliant bid for Sections 1 and 5 to be from Motorola, Inc., 1309 East Algonquin Road, Schaumburg, IL 60196, Greg Brown/CEO, per State of Iowa Contract 3807-10 and WSCA Contract 02702, at a total cost of \$315,251.60; and

WHEREAS, \$98,043.20 of the funding is available from POL990000/MSC005, Capital Projects/City-Wide Radio Equipment Replacement, and \$264,006.40 of the funding is available from POL990000/MSC009, Capital Projects/Voice Interoperability; and

WHEREAS, the Procurement Administrator and the Police Department recommend approval of the low dollar compliant bids for sections 1 and 5 per the State of Iowa and WSCA contract pricing from Motorola, Inc., and for Sections 3A and 3B from Tait North America.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Des Moines, Iowa, hereby accepts and approves the low dollar compliant bids for radio equipment as submitted by Motorola, Inc. and Tait North America as described above at a total cost of \$362,049.60.

(Council Communication No. 10-**257** )

Moved by \_\_\_\_\_ to adopt.

Approved as to Form:

*Ann DiDonato* Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Bidder Address City Terms FOB: Delivery:	Portable Radios	Police Department	Bid No. V10-065
	Opened: 02/18/10	Opened by: mv	Req. # 20452, 20467, 20501, 20507, 20513
Racom Corporation 201 W. State Street Marshalltown, IA 50158 Net 30 90 days		Motorola, Inc. 1309 E. Algonquin Rd. Schaumburg, IL 60196 Net 20	Electronic Engineering 1015 Keo Way Des Moines, IA 50309
Section 1 - Total Cost State/WSCA Contract pricing	\$290,761.44 <b>\$244,118.40</b>	\$260,152.28 <b>\$244,118.40</b>	\$266,824.25 \$267,694.00 - Alternate
Section 2 - Total Cost	\$134,208.60	\$180,064.20 - Option 1	\$170,480.24
Section 3A - Total Cost	\$7,312.00	\$162,996.25 - Option 2	\$101,115.00
Section 3B - Total Cost	\$50,000.00	\$12,131.84 - Option 1	<b>\$5,970.00</b>
Section 4 - Total Cost	\$20,563.20	\$6,429.38 - Option 2	\$4,647.40
Section 5 - Total Cost State/WSCA Contract pricing	\$18,727.20 - Alternate	\$92,110.40 - Option 1	<b>\$40,828.00</b>
Equipment	Tait	\$64,352.40 - Option 2	\$34,342.20
		\$21,153.11	\$20,458.80
		\$72,542.99	\$18,299.00
		<b>\$71,133.20</b>	\$40,754.00
		Motorola	Tait
		Electronic Engineering	Motorola
		Additional 5% Discount if given award for all sections	

NO RESPONSE FROM:

Roger's Two Way Radio, Inc.

Illowa Communications  
1405 Fuller Road  
West Des Moines, IA 50265  
Net 30  
3 - 5 weeks

Tait North American  
15342 Park Row  
Houston, TX 77084