

★ **Roll Call Number**

**Agenda Item Number**  
**53F**

**Date** May 18, 2009

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the City of West Des Moines, Polk County and 20 other public entities representing the Central Iowa Salt Group (CISG) wished to solicit joint bids for rock salt for delivery to the metropolitan salt storage facility, and to individual CISG agencies storage facilities; and

WHEREAS, the City of West Des Moines through its Public Works Department, on behalf of CISG, solicited invitation for bids by advertisement and mailing to ten (10) potential bidders with three (3) bids received; and

WHEREAS, the low dollar compliant bid for delivery to the metropolitan storage facility was received from Hutchinson Salt Co., PO Box 346, Paola, KS 66071, at a unit cost of \$57.17/ton, or \$441,924.10 for 7730 tons; and

WHEREAS, the low dollar compliant bid for delivery to the City of Des Moines Public Works storage facility was received from Hutchinson Salt Co., PO Box 346, Paola, KS 66071, at a unit cost of \$59.58/ton, or \$59,580.00 for 1000 tons; and

WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, funding is available from PWK040400/Street Maintenance for a total cost of \$501,504.10; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bids for rock salt as submitted by Hutchinson Salt Co..

*m* Approved as to form:

Moved by \_\_\_\_\_ to adopt

*Ann DiDonato*  
Ann DiDonato  
Assistant City Attorney

**(Council Communication No. 09-318)**

| COUNCIL ACTION | YEAS | NAYS | PASS | ABSENT |
|----------------|------|------|------|--------|
| COWNIE         |      |      |      |        |
| COLEMAN        |      |      |      |        |
| HENSLEY        |      |      |      |        |
| KIERNAN        |      |      |      |        |
| MAHAFFEY       |      |      |      |        |
| MEYER          |      |      |      |        |
| VLASSIS        |      |      |      |        |
| TOTAL          |      |      |      |        |

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED

APPROVED

\_\_\_\_\_ Mayor

\_\_\_\_\_ City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Joint bid between Polk County, cities of Des Moines, West Des Moines and other public entities for rock salt

| Bidder<br>Address<br>City  | Central Salt LLC<br>385 Airport Road, Suite 108<br>Elgin, IL 60123 | North American Salt<br>9900 West 109th Street<br>Overland Park, KS 66210 | Hutchinson Salt Co.<br>PO Box 346<br>Paola, KS 66071 | "NO BIDS" FROM:<br>Farmers Feed & Supply<br>Morton Thiokol<br>Cargill<br>Independent Salt<br>United Salt<br>Burlington River Terminal<br>Lyons Salt |
|--|--|--|--|---|
| 1000 tons rock salt delivered to Des Moines<br>salt storage facility | \$72.13/ton \$72,130.00  | \$78.77/ton \$78,777.00  | \$59.58/ton \$59,580.00                              |   |
| 7730 tons rock salt delivered to CIGS<br>regional, storage facility  | \$71.09/ton \$549,525.70   | \$79.96/ton \$618,090.80   | \$57.17/ton \$441,924.10                             |   |