

★ Roll Call Number

Agenda Item Number

52

Date July 14, 2008

APPROVAL OF AN EXCEPTION TO THE PROCURMENT ORDINANCE COMPETITIVE BIDDING PROCESS FOR GOOD CAUSE SHOWN AND APPROVAL OF PROCUREMENT OF TWO REPLACEMENT PUMPER TRUCKS FOR THE FIRE DEPARTMENT FROM TOYNE, INC. AT A TOTAL COST OF \$924,958.00

WHEREAS, Roll Call 07-2135, dated November 5, 2007, approved the procurement of one replacement pumper truck as the accepted bid at \$462,479.00 from Toyne, Inc, 104 Granite Avenue, Breda, IA 51543, for use by the Fire Department; and

WHEREAS, the Fire Department requested the Finance Department, Procurement Division to purchase two (2) additional replacement pumper trucks; and

WHEREAS, Toyne, Inc. has agreed to supply the city with two (2) additional pumper trucks at the same price of \$462,479.00 each, resulting in a cost savings to the city of \$25,747.00 per truck, or \$51,494.00 for two (2) trucks, based on price increases scheduled by the chassis and body dealers; and

WHEREAS, the City Manager recommends that the procurement of two (2) replacement pumper trucks for use by the Fire Department be exempted from the competitive bidding requirements for good cause shown, pursuant to Section 2-710(a) of the Municipal Code of the City of Des Moines; and

WHEREAS, funding is available from FIR990000/FIR013, Capital Projects/Equipment Acquisition;

NOW THEREFORE BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that good cause has been shown to exempt the procurement of two (2) replacement pumper trucks from the Procurement Ordinance competitive bidding requirements.

BE IT FURTHER RESOLVED that the Des Moines City Council hereby accepts and approves the procurement of two (2) replacement pumper trucks for use by the Fire Department from Toyne, Inc. at a total cost of \$924,958.00.

(Council Communication No. 08-392) Moved by _____ to adopt.

Approved as to Form:

Ann DiDonato
Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MEYER				
VLASSIS				
TOTAL				
MOTION CARRIED		APPROVED		
_____ Mayor				

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

_____ City Clerk



Toyne, Inc. • 104 Granite Ave. • Breda, Iowa 51436-0010
712-673-2328 • Fax 712-673-2200 • Toll Free 1-800-648-3358 • www.toyne.com

RECEIVED
JUN 23 2008

D. M. FIRE DEPT.

June 19, 2008

Phillip C. Vorlander
Chief of Department
Des Moines Fire Department
900 Mulberry Street
Des Moines, Iowa 50309

Chief Vorlander,

I am writing to you today to relay some important information to you regarding your current order for a 1500 GPM pumper apparatus per City purchase order CDM-0000020344 in the amount of \$ 462,479.00 dated 11/15/2007.

The chassis manufacturer (Spartan Motors) has contacted me regarding this order. They (Spartan) have agreed to hold 2007 pricing on identical unit(s) ordered prior to July 18, 2008. Spartan had a 4.7 percent price increase in March of this year. This increase amounts to \$ 9,169.00 on just the chassis portion of your apparatus.

I am sure you are aware of the volatile petroleum and metals market. In January of 2008, Our Company implemented a 6.2 percent price increase and we are expecting an additional 2 to 3 percent increase in July 08. The 6.2 percent increase in January amounts to a \$ 16,578.00 increase to the apparatus body portion of your apparatus. Toyne will match Spartan's offer and will also hold 2007 pricing until July 18, 2008. The total combined savings to your Department would be \$ 25,747.00 per identical unit if ordered prior to the July 18, 2008 date.

With budget constraints that we all face today, I felt I should make you aware of this savings that you may be able to take advantage of. If I can be of any assistance with this or any other matter, please contact me.

Sincerely,

Michael D. Schwabe
President, Toyne, Inc.