

Date July 26, 2010

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various vehicles for city-wide use; and


WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-092 to eighteen (18) potential bidders with four (4) bids received; and

WHEREAS, the low dollar compliant bid for ITEMS 1 and 2 was received from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$251,474.00; and

WHEREAS, funding is available from CMO010407/Equipment Replacement; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid from Stivers Ford for various replacement vehicles at a total cost of \$251,474.00.

*m* Approved as to form:  
  
 Ann DiDonato  
 Assistant City Attorney

Moved by \_\_\_\_\_ to adopt

(Council Communication No. 10-450)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
 Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
 City Clerk



Roll Call Number

10-1142

39 F.W. 7-26-10  
Agenda Item Number  
28 B

Date July 12, 2010

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-092 to eighteen (18) potential bidders with four (4) bids received; and

WHEREAS, the low dollar compliant bid for ITEMS 1 and 2 was received from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$251,474.00; and

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NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid from Stivers Ford for various replacement vehicles at a total cost of \$251,474.00.

Approved as to form:  
Ann DiDonato  
Ann DiDonato  
Assistant City Attorney

Moved by Moore to refer to the City Manager for review and recommendation regarding the specifications and safety concerns, and to defer to the July 26 Council meeting

(Council Communication No. 10-422)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
COLEMAN	✓			
GRIESS	✓			
HENSLEY	✓			
MAHAFFEY	✓			
MEYER	✓			
MOORE	✓			
TOTAL	7			

MOTION CARRIED APPROVED  
T. M. Franklin Mayor


CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Diane Rauh City Clerk

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 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b> July 12, 2010
	<b>Agenda Item No.</b> <del>28B</del> <b>Roll Call No.</b> [Roll Call] <b>Communication No.</b> <u>10-422</u> <b>Submitted by:</b> <b>Merrill R. Stanley,</b> <b>Deputy City Manager</b>

**AGENDA HEADING:**

Approving purchase of City fleet vehicles.

**SYNOPSIS:**

Recommend approval to purchase 3 vehicles for the City fleet in accordance with specifications of Bid No. V10-092 to the low responsive bidder, Ed Stivers Ford, 1450 E. Highway 6, Waukee IA, 50263, (Don Politte, General Manager), in the amount of \$251,47

**FISCAL IMPACT:**

Amount: \$251,474

Funding Source: FY2011 Recommended Operating Budget, Equipment Replacement Fund, page 55.

**ADDITIONAL INFORMATION:**

Bids were solicited to replace two vehicles in the City fleet meeting or exceeding established replacement criteria and the addition of one vehicle to the City's fleet approved by the Fleet Oversight Committee.

Eighteen bids were mailed and four responses were received. The bids received are a result of Fleet Services initiated specification development with input from the user departments. This approach is consistent with Centralized Fleet Management to increase the utilization of replacement vehicles while reducing the environmental impact of the fleet's operation. Bid responses were contrasted to existing State of Iowa Department of Administrative Services contracts. Similar units are not available on the State of Iowa vehicle contracts.

**Bid item 1:**

Two 19,500 GVW work trucks with aerial lift and service body for use by the Engineering Department, Traffic and Transportation Division. One unit to replace an existing vehicle and one addition to the fleet to meet the service needs of the traffic and transportation division field operations due to expanded service in recently annexed areas. The low bid from Stivers Ford with an Altec brand aerial lift was not compliant with the requirement of an auxiliary aerial lift control system within the service body at ground level. The second lowest bid from Stivers Ford with a Duralift brand aerial lift was not compliant with the requirement for a continuous rotation boom on the aerial lift. The third lowest bid from Charles Gabus Ford with a Duralift brand aerial lift was also noncompliant with the requirement for a continuous

boom rotation on the aerial lift. The only bid compliant with all bid specifications was the third alternate bid from Stivers Ford with an Armlift brand of aerial lift. Vehicle recommended for purchase cost \$114,303 each.

**Bid item 2:**

One cargo van for use by the Fire Department arson investigation. This is a replacement unit for an existing vehicle in the Fire Department that exceeds the established replacement criteria. One bid was received from Stivers Ford for a 2011 model year van meeting the bid specifications, at a cost of \$22,868.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the second floor of City Hall, 400 Robert D. Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).

10-1142  
28B  
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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Vehicles	Fleet Maintenance	Bid No. V10-092
<b>Opened: 05/12/10</b> Slivers Ford 1450 E. Hickman Road Waukeke, IA 50263 Net 30	<b>Opened by: mv</b> Slivers Ford	<b>Req. # 20829</b>
<b>Altec</b> \$94,980.00 \$189,960.00	<b>Truck EQ.</b> \$105,735.00 \$211,470.00	<b>Hawkeye</b> \$114,303.00 \$228,606.00
<b>Ford F550, 2011</b> Knapheide 6132D546010 Altec AT30 G	<b>Ford F550, 2011</b> Knapheide 6132D540J Duralift DHTS 30FP	<b>Ford F550, 2011</b> Omaha Std. 132D54VRL Armlift 36'
<b>Ford E150, 2011</b>	<b>Ford E150, 2011</b>	<b>Ford E150, 2011</b>
<b>No Bid</b>	<b>No Bid</b>	<b>No Bid</b>

Charles Gabus Ford  
4545 Merle Hey Road  
Des Moines, IA 50310

Truck Country  
\$108,989.00 \$217,978.00  
Ford F550 4X2 Chas/Cab-2011  
DHTS-30 FP w/8132D5460J  
Duralift

No Bid

No Bid

**Bidder**  
**Address**  
**City**  
**Terms**  
**FOB:**  
**Delivery:**

**ITEM 1**  
 2 Each - 19,500 GVW Work Truck with Aerial Life and Service Body

**Cab/Chassis Make/Model/Year**  
**Service Body Make/Model**  
**Aerial Lift Make/Model**

**ITEM 2**  
 1 Each - Cargo Van

**Make/Model**

**ITEM 3**  
 1 Each - 11,030 GVW Cargo Van

**Make/Model/Year**

**Option: Rear A/C and Heating Unit**

NO RESPONSE FROM:

- Bob Brown Chevrolet
- Bob Brown GMC
- Deery Brothers Chevrolet
- Dewey Ford
- Holmes Auto
- Holmes Chevrolet
- Honda of Ames
- Hummels Nissan
- Karl Chevrolet
- McKenina Motors
- Ramsey Auto
- Shollenkirk Chevrolet
- Stew Hansen Dodge City
- Toyota of Des Moines
- Willey Auto Group
- Wilson Toyota & Scion

10-1142

Rauh, Diane I.

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**From:** website@dmgov.org  
**Sent:** Friday, July 09, 2010 2:27 PM  
**To:** CouncilSpeak  
**Cc:** CityClerk  
**Subject:** Request to Speak Before the City Council - form submission

Full Name: Celeste Paulson; Altec Industries  
Address: 1349 NE 88th St  
City: Altoona  
State: IA  
Zip: 50009  
Phone: 515-240-5494  
Email: [celeste.paulson@altec.com](mailto:celeste.paulson@altec.com)  
Speaker(s): Celeste Paulson / Allen Raushel Meeting Date: Monday, July 12, 2010  
Regarding: Item 28B- purchase of vehicles from Stivers Ford