

Date August 23, 2010

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement heavy duty trucks for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V10-105 to six (6) potential bidders with four (4) bidders responding, each with multiple proposals; and

WHEREAS, the low dollar compliant bid for ITEMS 1, 3 and 4 was received from O'Halloran International, PO Box 1804, Des Moines, IA 50305, Jim O'Halloran, President, at a total cost of \$942,038.00.00; and

WHEREAS, the low dollar compliant bid for ITEM 2 was received from Peterbilt of Des Moines, 3445 Adventureland Drive West, Altoona, IA 50009, Brad Wilson, President, at a total cost of \$1,443,888.00; and

WHEREAS, \$1,443,888.00 of the funding is available from PWK100101/Solid Waste Collection, and \$942,038.00 of the funding is available from CMO010407/Equipment Replacement; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bids from the aforementioned bidders for various replacement heavy duty trucks at a total cost of \$2,385,926.00.

*m* Approved as to form:

Moved by \_\_\_\_\_ to adopt

*Ann DiDonato*  
Ann DiDonato

**(Council Communication No. 10-538)**

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

**Heavy Duty Trucks**      **Fleet Maintenance**      **Bid No. V10-105**

**Opened: 07/28/10**      **Opened by: mv**      **Req. #**

O'Halloran International, Inc.  
 PO Box 1804  
 Des Moines, IA 50305  
 Net 30  
 120 - 150 days

O'Halloran International, Inc.  
 O'Halloran International, Inc.  
 O'Halloran International, Inc.

**ITEM 1**  
 4 Each - 39,000 GVW Single Axle Trucks  
 Cab/Chassis Make/Model/Year  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0533  
 Less Trade Allowance: Unit #0587  
 Less Trade Allowance: Unit #0588  
 Less Trade Allowance: Unit #0604  
 Trade-In Net Total

**Bid #1 W/Eddy-Walker**  
 \$162,698.00    \$650,792.00  
 International/WorkStar/2011  
 Henderson Mark E 12'  
 Henderson RSP 11-42  
 Henderson Patron Wing 10'  
 Henderson FWNG 9'  
 Henderson FSH III 10'

**Bid #2 W/Henderson Pkg.**  
 \$162,716.00    \$650,864.00  
 International/WorkStar/2011  
 Henderson Mark E 12'  
 Henderson RSP 11-42  
 Henderson Patron Wing 10'  
 Henderson FWNG 9'  
 Henderson FSH III 10'

**Bid #3 W/Truck EQ. Pkg.**  
 \$167,794.00    \$671,176.00  
 International/WorkStar/2011  
 Crysteel Select 17'  
 Viking MW41R11 11'  
 Viking MW225SF  
 Root F-5 10'  
 Flink LMC5H-10SS

**Bid #4 W/Hawkeye Truck Pkg.**  
 NO BID  
 NO BID

**ITEM 1 GRAND TOTAL**      **NO BID**      **NO BID**      **NO BID**

**ITEM 2**  
 6 Each - 58,000 GVW Automated Side Loading Refuse Trucks  
 Cab/Chassis Make/Model/Year  
 Refuse Body Make/Model  
 Optional Items:  
 Auto Dump Function  
 Disc Brake System

**NO BID**

**ITEM 3**  
 1 Each - 58,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Tarping System Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0530

**International/WorkStar/2011**  
 Henderson Mark E 17'  
 Henderson RSP 11-42  
 Henderson Patrol Wing 10'  
 Henderson FWNG 9'  
 Pull-Tarps Twin Cable  
 Henderson FSH III 10'

**International/WorkStar/2011**  
 Henderson Mark E 17'  
 Henderson RSP 11-42  
 Henderson Patrol Wing 10'  
 Henderson FWNG 9'  
 Pull-Tarps Twin Cable  
 Henderson FSH III 10'

**International/WorkStar/2011**  
 Crysteel Select 17'  
 Viking MW41R11 11'  
 Viking MW225SF  
 Roof-F-5 10'  
 Pull-Tarps Twin Cable  
 Flink LMC5H-10SS

**NO BID**      **NO BID**      **NO BID**

**ITEM 3 GRAND TOTAL**      **NO BID**      **NO BID**      **NO BID**

**ITEM 4**  
 1 Each - 56,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year  
 Snow Plow Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0622  
**ITEM 4 GRAND TOTAL**

**International/WorkStar/2011**  
 Henderson RSP 11-42  
 Henderson FSH III 10'

**International/WorkStar/2011**  
 Henderson RSP 11-42  
 Henderson FSH III 10'

**International/WorkStar/2011**  
 International/WorkStar/2011  
 Viking MW41R11 11'  
 Flink 15' Hopper Spreader

**International/WorkStar/2011**  
 International/WorkStar/2011  
 Monroe  
 Monroe MSV-180-84-56

**NO BID**      **NO BID**      **NO BID**      **NO BID**

**ITEM 4 GRAND TOTAL**      **NO BID**      **NO BID**      **NO BID**

**Less Trade Allowance: Unit #0622**      **(\$11,500.00)**      **(\$11,500.00)**      **(\$11,500.00)**

**ITEM 4 GRAND TOTAL**      **\$135,071.00**      **\$138,728.00**      **\$141,739.00**

**Less Trade Allowance: Unit #0622**      **(\$11,500.00)**      **(\$11,500.00)**      **(\$11,500.00)**

**ITEM 4 GRAND TOTAL**      **\$123,571.00**      **\$127,228.00**      **\$130,239.00**

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Heavy Duty Trucks	Fleet Maintenance	Bid No. V10-105
<p><b>Opened: 07/28/10</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Opened by: mv</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Req. #</b></p> <p>McKenna Truck Center</p>
<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

Heavy Duty Trucks	Fleet Maintenance	Bid No. V10-105
<p><b>Opened: 07/28/10</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Opened by: mv</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Req. #</b></p> <p>McKenna Truck Center</p>
<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

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<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

Heavy Duty Trucks	Fleet Maintenance	Bid No. V10-105
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<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

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<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

Heavy Duty Trucks	Fleet Maintenance	Bid No. V10-105
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<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

Heavy Duty Trucks	Fleet Maintenance	Bid No. V10-105
<p><b>Opened: 07/28/10</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Opened by: mv</b></p> <p>McKenna Truck Center 5325 NE 14th St. Des Moines, IA 50313</p>	<p><b>Req. #</b></p> <p>McKenna Truck Center</p>
<p>Bid with Hawkeye Truck N/A</p>	<p>Bid with Hawkeye Truck N/A</p>	<p>Bid #2 W/Henderson Pricing N/A</p>

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Heavy Duty Trucks Bid No. V10-105

Opened: 07/28/10 Req. #

Bidder: Housby Mack  
 Address: 4747 NE 14th Street  
 City: Des Moines, IA 50313  
 Terms:  
 FOB:  
 Delivery:

Housby Mack

**ITEM 1**  
 4 Each - 39,000 GVW Single Axle Trucks  
 Cab/Chassis Make/Model/Year  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0533  
 Less Trade Allowance: Unit #0587  
 Less Trade Allowance: Unit #0588  
 Less Trade Allowance: Unit #0604

Bid with Eddy-Walker  
 \$187,539.00 \$750,156.00  
 2011 Mack GU712  
 Henderson Mark E 12  
 Henderson RJP 11-42  
 Henderson VBJFA 10'  
 Henderson PWING 9'  
 Henderson FSH-III 10'  
 \$0.00  
 (\$3,000.00)  
 (\$3,000.00)  
 (\$5,000.00)  
 (\$11,000.00)  
 \$739,156.00  
 Bid with Truck EQ.  
 \$192,635.00 \$770,540.00  
 2011 Mack GU712  
 Crysteel Select  
 Viking Power Reserve  
 Viking Patrol Wing  
 Root-FS  
 Flink  
 \$0.00  
 (\$3,000.00)  
 (\$3,000.00)  
 (\$5,000.00)  
 (\$11,000.00)  
 \$759,540.00

Trade-In Net Total

**ITEM 1 GRAND TOTAL**

**ITEM 2**  
 6 Each - 58,000 GVW Automated Side Loading Refuse Trucks  
 Cab/Chassis Make/Model/Year  
 Refuse Body Make/Model

NO BID

N/A

Optional Items:  
 Auto Dump Function  
 Disc Brake System

NO BID

NO BID

N/A

**ITEM 3**

1 Each - 58,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Tarping System Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0530

NO BID

2011 Mack GU713  
 Crysteel Select  
 Viking  
 Viking  
 Root  
 Root  
 Pull Tarps  
 Flink  
 \$208,627.00

2011 Mack GU713  
 Henderson Mark E 17  
 Henderson RJP 11-42  
 Henderson PWING 9'  
 Henderson UB, JFA, 10'  
 Pull Tarps Twin Cable  
 Henderson FSH-II  
 \$205,729.00

(\$5,500.00)

(\$5,500.00)

**ITEM 3 GRAND TOTAL**

**ITEM 4**  
 1 Each - 56,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year  
 Snow Plow Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0622

\$175,999.00

2011 Mack GU713  
 Monroe  
 \$166,939.00

2011 Mack GU713  
 Viking  
 Flink  
 \$173,607.00

(\$4,000.00)

(\$4,000.00)

(\$4,000.00)

**ITEM 4 GRAND TOTAL**

\$171,999.00

\$162,939.00

\$169,607.00

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Heavy Duty Trucks      Fleet Maintenance      Bid No. V10-105

Opened: 07/28/10      Opened by: mv      Req. #

Peterbilt of Des Moines      Peterbilt of Des Moines      NO RESPONSE FROM:  
 3445 Adventureland Drive West      Freightliner  
 Alcona, IA 50009      Kenworth Mid-Iowa

Bid #1 - 345 HP Engine      Bid #2 - 350 HP Engine  
 NO BID      NO BID

**ITEM 1**  
 4 Each - 39,000 GVW Single Axle Trucks  
 Cab/Chassis Make/Model/Year  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0533  
 Less Trade Allowance: Unit #0587  
 Less Trade Allowance: Unit #0588  
 Less Trade Allowance: Unit #0604

Trade-In Net Total

**ITEM 1 GRAND TOTAL**

**ITEM 2**  
 6 Each - 58,000 GVW Automated Side Loading Refuse Trucks  
 Cab/Chassis Make/Model/Year      \$233,514.00      \$1,401,084.00      \$238,203.00      \$1,429,218.00  
 Refuse Body Make/Model      Peterbilt 320, 2011      31 YD McNeilus Autoreach 3147      Peterbilt 320, 2011      31 YD McNeilus Autoreach 3147

Optional Items:  
 Auto Dump Function      \$2,900.00      \$17,400.00      \$2,900.00      \$17,400.00  
 Disc Brake System      \$4,234.00      \$25,404.00      \$4,234.00      \$25,404.00

**ITEM 2 GRAND TOTAL**

**\$1,443,888.00**

**ITEM 3**  
 1 Each - 58,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year      NO BID      NO BID  
 Dump Body Make/Model  
 Snow Plow Make/Model  
 Wing Plow Make/Model  
 Underbody Scraper Make/Model  
 Tarping System Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0530

**ITEM 3 GRAND TOTAL**

**ITEM 4**  
 1 Each - 56,000 GVW Tandem Axle Truck  
 Cab/Chassis Make/Model/Year      NO BID      NO BID  
 Snow Plow Make/Model  
 Material Spreader Make/Model  
 Less Trade Allowance: Unit #0622

**ITEM 4 GRAND TOTAL**