

**Date** ..... November 22, 2010 .....

WHEREAS, the Park & Recreation Department, the Public Works Department, and the Engineering Department Real Estate Division requested the Finance Department Procurement Division to solicit bids for an annual contract with two (2) additional one year renewal options to furnish snow removal services at various City properties; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V11-040 to fifteen (15) potential bidders with five (5) bids received; and

WHEREAS, requested services were divided into two sections, Section 1 representing the freeway and river bridge corridors, and Section 2 representing smaller scattered sites; and

WHEREAS, estimated annual costs were calculated using National Weather Service historical data; and

WHEREAS, the low dollar compliant bid for Section 1 was received from Lawns Plus, 6082 NW Beaver Drive, Johnston, IA 50131, Chad Smith, President, at an annual estimated amount of \$29,902.00; and

WHEREAS, the low dollar compliant bid for Section 2 was received from TruGreen, 301 SW Oralabor Road, Ankeny, IA 50023, Steven Donly, CEO, at an annual estimated amount of \$10,928.04; and

WHEREAS, extreme winter weather conditions can result in unforeseen costs and therefore staff recommends acceptance of additional expenses up to \$75,000.00 should said conditions arise; and

WHEREAS, funding is available from various operating budgets.

NOW THEREFORE BE IT RESOLVED that the Des Moines City Council hereby accepts and approves the awards to the aforementioned bidders, and further authorizes the Procurement Administrator to enter into annual agreements renewable for two (2) additional twelve (12) month periods for a combined annual estimated cost of \$75,000.00.

Approved as to form:

Moved by \_\_\_\_\_ to adopt

\_\_\_\_\_  
Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Snow Removal Services City of Des Moines Bid No. V11-040

Opened: 11/02/10 Opened by: mv Req. # -

Bidder	Lawns Plus	TrueGreen	Bob Lenc Landscaping, Inc.	Speck USA	Perficut Lawn & Landscape
Address	6092 NW Beaver Dr. #2	301 SW Orallabor Road	5430 Lower Beaver Rd.	P.O. Box 21009	6550 NE 14th
City	Johnston, IA 50131	Ankeny, IA 50023	Des Moines, IA 50310	Des Moines, IA 50321	Des Moines, IA 50313
Terms					
FOB:					
Delivery:					

Section 1 - Total	\$29,902.00	\$58,345.05	\$106,179.45	\$253,300.00	\$36,645.00
Section 2 - Total	\$12,635.00	\$10,928.04	\$16,160.81	\$46,705.00	
GRAND TOTAL	\$42,537.00	\$69,273.09	\$122,340.26	\$300,005.00	

- NO RESPONSE FROM:
- A+ Lawn & Landscape
  - All Seasons Outdoor Services
  - Duax Snow Removal
  - Glaser Lawn Care
  - Kaldenburgs PBS Landscaping
  - Mario's Co.
  - Mid-Iowa Lawn Care
  - Moyile Mowing Services
  - Phelps Lawn Care
  - Wright Outdoor Solutions