

Date March 14, 2011

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V11-057 to nineteen (19) potential bidders with eight (8) bids received; and

WHEREAS, the low dollar compliant bids for ITEMS 2, 3, 4A and 4B, 7 and 8 was received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, Gene Gabus, General Manager, at a total cost of \$589,240.20; and

WHEREAS, the low dollar compliant bid for ITEM 6 was received from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$80,788.00; and

WHEREAS, the low dollar compliant bid for ITEM 1 was received from Toyota of Des Moines, 4475 Merle Hay Road, Des Moines, IA 50310, Steve Luebke, Vice President/General Manager, at a total cost of \$238,315.00; and

WHEREAS, the low dollar compliant bids for ITEMS 5 and 9 was received from Stew Hanson Dodge, 12103 Hickman Road, Urbandale, IA 50323, Ken Ganff, President, at a total cost of \$189,674.00; and

WHEREAS, funding in the amount of \$829,338.00 is available from CMO010407/Equipment Replacement, \$34,756.00 is available from PWK100101/Solid Waste Collection, \$51,074.40 is available from Department of Energy Grant, and \$182,218.20 is available from PWK071001/Sewers Enterprise Fund; and

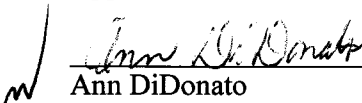
WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bidders for various replacement vehicles at a total cost of \$1,098,017.20.

Moved by _____ to adopt

Approved as to form:

(Council Communication No. 11-166)


Ann DiDonato

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Vehicles	Fleet Maintenance	Bid No. V11-057
Opened: 02/22/11	Opened by: mv	Req. # -
Charles Gabus Ford 4545 Merle Hay Road Des Moines, IA 50310	International Motorwerks 500 4th Street South La Crosse, WI 54601 Net 30	International Motorwerks 500 4th Street South La Crosse, WI 54601 Net 30
	30 days	30 days

Bidder
Address
City
Terms
FOB:
Delivery:

ITEM 1

11 Each - Midsize Hybrid Sedans	\$24,270.00	\$266,970.00	\$17,300.00	\$190,300.00	\$21,900.00	\$240,900.00
Make/Model/Year	Ford Fusion, 2011		Honda Insight, 2011		Honda Civic Hybrid, 2011	
EPA City MPG Rating	41 MPG		40/43		40/43	
			\$18,300.00 after 02/28/11		\$23,400.00 after 02/28/11	

ITEM 2

15 Each - Full Sized Eight Cylinder Patrol Sedans	\$23,077.00	\$346,155.00
Make/Model/Year	Ford CV Police Interceptor, 2011	

ITEM 3

3 Each - Compact Extended Cab 4WD Pick-Up Trucks	\$20,630.00	\$61,890.00
Make/Model/Year	Ford Ranger, 2011	

ITEM 4

A 1 Each - Compact Extended Cab 4WD Pick-Up Truck		\$22,498.00
Make/Model/Year	Ford Ranger XLT Sup. Cab 4x4	
EPA City MPG Rating		
B 1 Each - Truck as above without accessories		\$18,794.00
Make/Model/Year	Ford Ranger XLT Sup. Cab 4x4	
ITEM 4 GRAND TOTAL		\$41,292.00

ITEM 5

5 Each - Compact 4WD Utility Vehicles	\$20,379.61	\$101,898.05	\$22,840.00	\$114,200.00
Make/Model/Year	Ford Escape XLT 4WD, 2011		Honda CR-V LX, 2011	

ITEM 6

1 Each - 19,500 GVWR Aerial Lift Service Truck		\$82,157.70
Cab/Chassis Make/Model/Year	Ford F550 4x4, 2011	
Service Body Make/Model	Knapheide 6W2054605	
Aerial Lift Make/Model	Duralift 30FP	

ITEM 7

2 Each - 9200 GVW 4WD Pick-Up Truck with Snowplow	\$35,195.60	\$70,391.20
Make/Model/Year	Ford F250	
Snowplow Make/Model	Western	

ITEM 8

2 Each - 12,500 GVWR 4WD Pick-Up Trucks	\$34,756.00	\$69,512.00
Make/Model/Year	Ford F350 4x4	
Lift Gate Make/Model	Venco	
Dump Box Make/Model	Venco	
Hoist Make/Model	Venco	

ITEM 9

1 Each - 19,500 GVWR Service Truck		\$93,572.60
Cab/Chassis Make/Model/Year	Ford F550 4X4 SK CC	
Service Body Make/Model	Omaha Std.	
Crane Make/Model	Stellar EC 3200	
Compressor Make/Model	VMAL	
Snowplow Make/Model	Boss U Plow Steel	

Stew Hanson
12107 Hickman Rd.
Urbandale, IA 50323

Toyota of Des Moines
4475 Merle Hay Road
Des Moines, IA 50310
Net 30

Toyota of Des Moines
4475 Merle Hay Road
Des Moines, IA 50310
Net 30

Stivers Ford
1450 E. Hickman Rd.
Waukee, IA 50263
Net 30

Karl Chevrolet
1101 SE Oralabor
Ankeny, IA 50021
Net 30

3 - 6 months

4 - 6 weeks

NO BID

\$21,665.00 **\$238,315.00**
Toyota Prius-Model 1221-2011
51 MPG

\$22,752.00 \$250,272.00
Toyota Prius-Model 1223-2011
51 MPG

\$26,680.00 \$293,480.00
Fusion Pol Hybrid, 2011
41 MPG

NO BID

\$25,332.00 \$379,980.00
Dodge Charger, 2011

\$22,872.00 \$343,080.00
Crown Vic, 2011

\$28,007.00 \$420,105.00
Chevrolet Caprice, 2011
Alternate: Chevrolet Tahoe
\$26,652.00 \$399,780.00

\$20,267.00 \$60,801.00
Dodge Dakota, 2011

\$21,601.00 \$64,803.00
Ford Ranger, 2011 R4F

\$23,993.00
Dodge Dakota, 2011
14/19 MPG

\$23,998.00
Ford Ranger, 2011 R4F
14 MGP

\$19,071.00
Dodge Dakota, 2011

\$20,499.00
Ford Ranger, 2011 R4F

\$43,064.00

\$44,497.00

\$19,909.00 \$99,545.00
Jeep Liberty, 2011
2 sets manuals \$800.00
Total **\$100,345.00**

\$20,848.00 \$104,240.00
Ford Escape XLT, 2011

\$83,581.00
Dodge Ram 5500
Knapheide 6132D54605
Dur-A-Lift DHT-30F8

\$80,788.00
Ford F550, 2011 F5H
Knapheide 6132D5460J
Duralift DHT-30FP

\$37,807.00 \$75,614.00
Dodge Ram 2500
Western IUTP80

\$37,145.00 \$74,290.00
Ford F250, 2011
Western IUTP80

NO BID

\$35,804.00 \$71,608.00
Ford F350, 2011
TommyGate 62-604540TP38

Vanco VP6FED

\$88,529.00
Dodge Ram 5500
Knapheide 7108D54RJ
Venturo ET12KX
VMAC
Western
2 sets Manuals \$800.00
Total **\$89,329.00**

\$92,988.00
Ford F550, 2011
Omaha Std. 108V
Stellar EC 3200
VMAC
Boss

NO RESPONSE FROM:

Bob Brown Chevrolet
Bob Brown GMC
Deery Brothers Chevrolet
Dewey Ford
George White Chevrolet
Holmes Auto
Honda of Ames

Hummels Nissan
Pat Clemons Chevrolet
Ramsey Auto
Shottenkirk Chevrolet
Willey Auto Group
Wilson Toyota & Scion