



**Roll Call Number**

**Agenda Item Number**

**43D**

**Date** June 13, 2011

WHEREAS, the IT Department requested the Finance Department, Procurement Division to solicit bids for Hewlett Packard servers and storage system for desktop virtualization; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V11-098 to eight (8) potential bidders with two (2) bids received; and

WHEREAS, the low dollar compliant bid for ITEMS 1 and 3 was received from Vital Support Systems, 11191 Aurora Ave., Urbandale, IA 50322, Jeff Sparling, CEO, at a total cost of \$71,642.15; and

WHEREAS, the low dollar compliant bid for ITEM 2 was received from CDW Government, 230 N. Milwaukee Ave., Vernon Hills, IL 60061, Chris Rother, President, at a total cost of \$30,915.29; and

WHEREAS, funding is available from IFT990000/MSC001, Capital Projects/Enhanced city Wide Information System; and

WHEREAS, the Procurement Administrator and the IT Department recommend approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the award to the aforementioned low dollar compliant bidders for Hewlett Packard servers and storage system at total cost of \$102,557.44.

Moved by \_\_\_\_\_ to adopt

M

Approved as to form:

**(Council Communication No. 11-372 )**

Ann DiDonato  
Ann DiDonato

| COUNCIL ACTION | YEAS | NAYS | PASS | ABSENT |
|----------------|------|------|------|--------|
| COWNIE         |      |      |      |        |
| COLEMAN        |      |      |      |        |
| GRIESS         |      |      |      |        |
| HENSLEY        |      |      |      |        |
| MAHAFFEY       |      |      |      |        |
| MEYER          |      |      |      |        |
| MOORE          |      |      |      |        |
| TOTAL          |      |      |      |        |

MOTION CARRIED

APPROVED

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Desktop Virtualization EQ. Information Technology Bid No. V11-098

Opened: 06/02/11 Req. # -

Opened by: mv

|                                                         |                                                                                                                  |                                                                                                         |                                                                                                                                                     |
|---------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Bidder<br>Address<br>City<br>Terms<br>FOB:<br>Delivery: | CDW Government, LLC<br>230 N. Milwaukee Avenue<br>Vernon Hills, IL 60061<br>Net 30<br>Destination<br>2 - 10 days | Vital Support Systems<br>11191 Aurora Avenue<br>Urbandale, IA 50322<br>Net 30<br>Destination<br>3 weeks | NO RESPONSE FROM:<br>Pomeroy IT Solutions<br>IP Pathways<br>Embark IT<br>MSI Systems Integration<br>Alexander Open Systems<br>Insight Public Sector |
|---------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|

ITEM 1—HP Servers - Subtotal

**\$27,358.05**

ITEM 2—VMWare - Subtotal

**\$32,211.43**

ITEM 3—P4000 Storage - Subtotal

**\$44,284.10**

GRAND TOTAL

**\$103,853.58**