| × F | Roll Call Number |
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| | |
| Date | June 27 2011 |

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| Agenda Item Number |
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APPROVAL OF PROCUREMENT OF ELEVEN (11) HYBRID SEDANS FOR FLEET MAINTENANCE FROM WILSON TOYOTA FOR GOOD CAUSE SHOWN, AT A TOTAL **COST OF \$278,575.00**

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of eleven (11) replacement hybrid sedans; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V11-057 to nineteen (19) potential bidders with eight (8) bids received; and

WHEREAS, Roll Call # 11-0444, dated March 14, 2011 approved the award to Toyota of Des Moines and a Purchase Order was issued thereafter; and

WHEREAS, the Purchase Order was cancelled on June 8, 2011 upon notification from Toyota of Des Moines that the Toyota company was unable to fulfill any orders due to the natural disasters in Japan that closed production facilities; and

WHEREAS, a quick bid process was necessary to secure new proposals in time to allow award and commitment of grant funds prior to June 30, 2012; and

WHEREAS, the City Manager recommends that the procurement of eleven (11) hybrid sedans be exempted from the competitive bidding requirements for good cause shown, pursuant to Section 2-710 (a) of the Municipal Code of the City of Des Moines; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V11-103 to six (6) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bid was received from Wilson Toyota, 2212 S. Duff Ave., Ames, IA 50010, Dennis Wilson, President, at a total cost of \$278,575.00; and

WHEREAS, funding in the amount of \$206,575.00 is available from CMO010407/Equipment Replacement, and \$72,000.00 is available from Department of Energy Grant; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that good cause has been shown to exempt the procurement of eleven (11) hybrid sedans from the Procurement Ordinance competitive bidding requirements; and

BE IT FURTHER RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for eleven (11) hybrid sedans from Wilson Toyota at a total cost of \$278,575.00.

Approved as to form:

Moved by to adopt

Ann DiDonato

Assistant City Attorney

| Roll Call Number |
|---------------------------|
| |
| Date June 27, 2011 |

| Agenda Item Numbe | r |
|-------------------|---|
| 36E | |

| COUNCIL ACTION | YEAS | NAYS | PASS | ABSENT |
|----------------|------|------|------|---------|
| COWNIE | | | | |
| COLEMAN | | | | |
| GRIESS | | | | |
| HENSLEY | | | | |
| MAHAFFEY | | | | |
| MEYER | | | | |
| MOORE | | | | |
| TOTAL | | | | |
| MOTION CARRIED | | | A | PPROVED |

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

| Ci | ty Clerk |
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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

| | Midsize Hybrid Sedans | Fleet Maintenance | Bid No. V11-103 |
|---|---|---|---|
| | Opened: 06/17/11 | Opened by: mv | Req. # - |
| Bidder Address City Terms FOB: Delivery: | International Motorwerks, Inc. 500 4th Street South La Crosse, WI 54601 | International Motorwerks, Inc. | Wilson Toyota 2212 S. Duff Avenue Ames, IA 50010 |
| | | Bid #2 | |
| 11 Each - Midsize Hybrid Sedans | \$21,111.00 \$232,221.00 | \$24,470.00 \$269,170.00 | \$25,325.00 \$278,575.00 |
| Make/Model/Year | 2012 Honda Insight LX Hybrid | 2012 Honda Civic Hybrid | 2011 Toyota Prius |
| EPA City MPG Rating | 43 MPG | 44 MPG | 51 MPG |
| | | | |
| Bidder Address City Terms FOB: Delivery: | Charles Gabus Ford 4545 Merle Hay Road Des Moines, IA 50310 | Stivers Ford Lincoln 1450 E. Hickman Rd. Waukee, IA 50263 | NO RESPONSE FROM: Toyota of Des Moines Dewey Ford |
| 11 Each - Midsize Hybrid Sedans | \$25,774.00 \$283,514.00 | \$25,899.00 \$284,889.00 | |
| Make/Model/Year | 2012 Ford Fusion Hybrid | 2012 Fusion Hybrid | |
| EPA City MPG Rating | 41 MPG | ТВД | |