



**Roll Call Number**

**Agenda Item Number**

39C

**Date** June 11, 2012

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the City of West Des Moines, Polk County and 20 other public entities representing the Central Iowa Salt Group (CISG) wished to solicit joint bids for rock salt for delivery to the Metropolitan Salt Storage Facility, and to individual CISG agencies storage facilities; and

WHEREAS, the City of West Des Moines through its Public Works Department, on behalf of CISG, solicited invitation for bids by advertisement and mailing to eight (8) potential bidders with four (4) bids received; and

WHEREAS, the low dollar compliant bid for delivery to the metropolitan storage facility was received from Hutchinson Salt Co., PO Box 346, Paola, KS 66071, at a unit cost of \$55.91/ton, or \$206,867.00 for 3700 tons; and

WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and


WHEREAS, funding is available from PWK040400/Street Maintenance for a total cost of \$206,867.00; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for rock salt as submitted by Hutchinson Salt Co. at a total cost of \$206,867.00.

Moved by \_\_\_\_\_ to adopt

Approved as to form:

  
Ann DiDonato  
Assistant City Attorney

(Council Communication No. 12-268)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

**BID TAB SUMMARY - 2012 - 2013**  
**ROCK SALT FOR ICE CONTROL**  
**CITY OF WEST DES MOINES / VARIOUS AGENCIES**

Successful Bid	Estimated Tonnage	Hutchinson Salt Co. Cost Per Ton	Independent Salt Co. Cost Per Ton	Central Salt Co. Cost Per Ton	Noth American Cost Per Ton
<b>City of Ankeny</b>					
Bid Option 1	0	\$ 72.05	No Bid		
Bid Option 2	1300	\$ 69.58	\$ 63.98	No Bid	\$ 84.67
<b>City of Newton</b>					
Bid Option 1	0	\$ 66.25	No Bid		
Bid Option 2	300	\$ 55.91	\$ 68.93	\$ 65.85	\$ 82.00
<b>City of Indianola</b>					
Bid Option 1	50	\$ 66.46	\$ 63.19	No Bid	\$ 84.70
Bid Option 2	0	\$ 66.46	No Bid		
<b>City of Knoxville</b>					
Bid Option 1	35	\$ 69.25	No Bid	\$ 75.85	\$ 84.07
Bid Option 2	140	\$ 55.91	\$ 67.19	\$ 65.85	\$ 79.00
<b>Polk City</b>					
Bid Option 1	0	\$ 69.25	No Bid		
Bid Option 2	150	\$ 55.91	\$ 63.73	\$ 65.85	\$ 87.00
<b>City of Pella</b>					
Bid Option 1	200	\$ 69.25	\$ 67.19	\$ 75.85	\$ 84.07
Bid Option 2	0	\$ 63.00	No Bid		
<b>City of Norwalk</b>					
Bid Option 1	175	\$ 69.25	No Bid	\$ 75.85	\$ 84.07
Bid Option 2	175	\$ 55.91	\$ 67.53	\$ 65.85	\$ 84.67
<b>City of Carlisle</b>					
Bid Option 1	100	\$ 66.25	\$ 67.33	\$ 72.70	\$ 80.44
Bid Option 2	0	\$ 64.05	No Bid		
<b>Marion County</b>					
Bid Option 1	500	\$ 69.25	No Bid	\$ 75.85	\$ 84.07
Bid Option 2	300	\$ 58.01	\$ 67.19	\$ 65.85	\$ 78.63
<b>Warren County</b>					
Bid Option 1	300	\$ 65.96	No Bid	\$ 76.92	\$ 85.30
Bid Option 2	500	\$ 57.91	\$ 63.19	\$ 66.90	\$ 84.41
<b>Dallas County</b>					
Bid Option 1	800	\$ 70.25	\$ 68.03	\$ 76.92	\$ 85.30
Bid Option 2	0	\$ 68.05	No Bid		
<b>City of Perry</b>					
Bid Option 1	0	\$ 70.25	No Bid		
Bid Option 2	150	\$ 55.91	\$ 66.83	\$ 66.90	\$ 89.53
<b>Madison County</b>					
Bid Option 1	250	\$ 70.25	\$ 71.63	\$ 76.92	\$ 85.30
Bid Option 2	0	\$ 70.25	No Bid		
<b>City of West Des Moines</b>					
Bid Option 2	0	\$ 63.05	No Bid		
Bid Option 3					
*Del. Spring 2013	2000	\$ 63.05	\$ 66.83	\$ 65.61	\$ 84.50

<b>City of Urbandale</b>						
Bid Option 2	700	\$ 55.91	\$ 66.98	\$ 65.85	\$ 84.67	
Bid Option 3	350	\$ 55.91	No Bid	\$ 65.61	\$ 84.50	
<b>City of Windsor Heights</b>						
Bid Option 2	0	\$ 67.05	\$ 66.48			
Bid Option 3	0	\$ 64.64	No Bid			
<b>City of Clive</b>						
Bid Option 2	0	\$ 67.05	\$ 67.73			
Bid Option 3	0	\$ 64.64	No Bid			
<b>City of Waukee</b>						
Bid Option 2	300	\$ 55.91	\$ 67.53	\$ 65.85	\$ 85.54	
Bid Option 3	0	\$ 55.91	No Bid			
<b>City of Johnston</b>						
Bid Option 2	500	\$ 55.91	\$ 65.88	\$ 65.85	\$ 85.54	
Bid Option 3	0	\$ 55.91	No Bid			
<b>City of Des Moines</b>						
Bid Option 2	3700	\$ 55.91	\$ 66.38	\$ 65.85	\$ 84.67	
Bid Option 3	0	\$ 55.91	No Bid			
<b>City of Grimes</b>						
Bid Option 2	0	\$ 55.91	\$ 66.98			
Bid Option 3	240	\$ 55.91	No Bid	\$ 65.61	\$ 86.92	
<b>City of Pleasant Hill</b>						
Bid Option 2	150	\$ 55.91	\$ 66.23	\$ 66.90	\$ 86.08	
Bid Option 3	150	\$ 55.91	No Bid	No Bid	\$ 86.92	
<b>City of Pleasantville</b>						
Bid Option 2	75	\$ 55.91	\$ 65.19	No Bid	\$ 80.00	
Bid Option 3		\$ 55.91	No Bid			

Bid Option 1: Post Season  
 Bid Option 2: Pre-Season  
 Bid Option 3 - CIRSG