

Date July 9, 2012

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V12-092 to eighteen (18) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bids for ITEMS 3 and 5 were received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, Gene Gabus, General Manager, at a total cost of \$49,975.00; and

WHEREAS, the low dollar compliant bids for ITEMS 2, 6, 8 and 9 were received from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$316,541.00; and

WHEREAS, the low dollar compliant bids for ITEMS 1 and 4 were received from Toyota of Des Moines, 4475 Merle Hay Road, Des Moines, IA 50310, Steve Luebke, Vice President/General Manager, at a total cost of \$262,047.00; and

WHEREAS, the low dollar compliant bid for ITEM 7 was received from Stew Hanson Dodge, 12103 Hickman Road, Urbandale, IA 50323, Ken Ganff, President, at a total cost of \$64,809.00; and

WHEREAS, funding in the amount of \$517,486.00 is available from CMO010407/Equipment Replacement, and \$175,886.00 is available from PWK071001/Sewers Enterprise Fund; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for various replacement vehicles at a total cost of \$693,372.00.

Moved by _____ to adopt

Approved as to form:

Ann DiDonato
Ann DiDonato
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MEYER				
MOORE				
TOTAL				
MOTION CARRIED			APPROVED	
_____ Mayor				

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

_____ City Clerk

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Bidder Address City Terms FOB: Delivery:	City of Des Moines Vehicles	Fleet Maintenance	Bid No. V12-092	Req. # -	Toyota of Des Moines 4475 Merle Hay Rd. Des Moines, IA 50310 Net 30
Opened: 06/21/12	Opened by: mv				
ITEM 1 9 Each - 5000 GVWR 4WD Pick-Up Trucks Make/Model/Year EPA City MPG Rating Cost Adjustment with Fuel Cost Projections	Karl Chevrolet 1101 SE Oralabor Road Ankeny, IA 50021	Charles Gabus Ford 4545 Merle Hay Road Des Moines, IA 50310 Net 30 120 days \$23,563.00 Ford F150, 2013 15 MPG \$43,563.00	Stivers Ford Lincoln 1450 E. Hickman Waukee, IA 50263 Net 30 90 - 175 days N/B		\$23,987.00 \$215,883.00 \$40,654.00 \$365,886.00
ITEM 2 1 Each - 11,200 GVWR 4 WD Pick-Up Truck Make/Model/Year EPA City MPG Rating	Silverado 3500HD, 2012 Boss 8" Straight	\$42,852.00 Ford F350, 2013 Boss 8" Stick Ford E150, 2013	Ford F350, 2012 Boss 8"		N/B \$38,721.00
ITEM 3 1 Each - 8250 GVWR 1/2 Ton Van Make/Model/Year	N/B	Ford E150, 2013	N/B		N/B
ITEM 4 2 Each Midsize Hybrid Sedan Make/Model/Year EPA City MPG Rating	N/B	\$24,990.00 Ford Fusion, 2013 36 MPG	Ford Fusion Hybrid N/A		\$24,998.00 \$49,996.00 \$23,082.00 \$46,164.00
ITEM 5 1 Each - 8900 GVWR Extended Length Cargo Van Make/Model/Year	Chev/Express Cargo	Ford E350, 2013	Ford E250, 2013		N/B \$25,742.00
ITEM 6 2 Each - 19,500 GVW Service Truck Cab/Chassis Make/Model/Year Service Body Make/Model Snow Plow Make/Model	N/B	\$94,730.00 Ford F550, 2013 Knapheide 7108D54RJ Western IVT/MVPP85	\$88,943.00 Ford F550, 2012 Knapheide 7108D54RJ Western V Plow		N/B \$177,886.00
ITEM 7 3 Each - 4X4 Utility Vehicles Make/Model/Year	N/B	\$26,267.00 Ford Escape, 2013	\$23,738.00 Ford Escape, 2013		N/B \$71,214.00
ITEM 8 1 Each - 10,000 GVWR Service Truck Make/Model/Year Service Body Make/Model	N/B	Ford F250, 2013 Knapheide 6108D54J	Ford 250, 2012 Knapheide 699J		N/B \$29,116.00
ITEM 9 2 Each - 12,500 GVW Service Truck Make/Model/Year Service Body Make/Model	N/B	\$37,161.00 Ford F350, 2013 Knapheide 6108D54J	\$35,409.00 Ford 2013, F350 Knapheide 6108D54J		N/B \$70,818.00

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Sheet2
 CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

City of Des Moines Vehicles Fleet Maintenance Bid No. V12-092

Opened: 06/21/12 Opened by: mv Req. #-

Bidder Address City Terms FOB: Delivery:	Stew Hanson Dodge 12103 Hickman Rd. Urbandale, IA 50322 Net 30	"NO BID" FROM: McKenna Motors
ITEM 1	8 - 14 weeks	NO RESPONSE FROM: Bob Brown Chevrolet Bob Brown GMC Deery Brothers Chevrolet Holmes Chevrolet Honda of Ames Hummels Nissan Ramsey Auto
9 Each - 5000 GVWR 4WD Pick-Up Trucks Make/Model/Year EPA City MPG Rating Cost Adjustment with Fuel Cost Projections	N/B	Shottenkirk Chevrolet Wilson Toyota & Scion O'Halloran Int'l Freightliner Dewey Ford
ITEM 2	Dodge Ram 3500, 2012 Boss 8' Steel	
1 Each - 11,200 GVWR 4 WD Pick-Up Truck Make/Model/Year EPA City MPG Rating	\$40,745.00	
ITEM 3	N/B	
1 Each - 8250 GVWR 1/2 Ton Van Make/Model/Year		
ITEM 4	N/B	
2 Each Midsize Hybrid Sedan Make/Model/Year EPA City MPG Rating		
ITEM 5	N/B	
1 Each - 8900 GVWR Extended Length Cargo Van Make/Model/Year		
ITEM 6	\$89,797.00	
2 Each - 19,500 GVW Service Truck Cab/Chassis Make/Model/Year Service Body Make/Model Snow Plow Make/Model	\$179,594.00 Ram 5300, 2012 Knapheide 7108D54RJ Western 1UTMVPP85	
ITEM 7	\$21,603.00	
3 Each - 4X4 Utility Vehicles Make/Model/Year	\$64,809.00 Jeep Patriot, 2013	
ITEM 8	N/B	
1 Each - 10,000 GVWR Service Truck Make/Model/Year Service Body Make/Model		
ITEM 9	N/B	
2 Each - 12,500 GVW Service Truck Make/Model/Year Service Body Make/Model		