

**Date** December 9, 2013

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V14-030 to fourteen (14) potential bidders with eight (8) bidders responding; and

WHEREAS, the low dollar compliant bids for ITEMS 7, 9, 11, 12 and 14 were received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, Gene Gabus, General Manager, at a total cost of \$227,563.00; and

WHEREAS, the low dollar compliant bids for ITEMS 6, 10, 13 and 15 were received from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$186,711.00; and

WHEREAS, the low dollar compliant bid for ITEM 8 was received from Toyota of Des Moines, 4475 Merle Hay Road, Des Moines, IA 50310, Steve Luebke, Vice President/General Manager, at a total cost of \$46,320.00; and

WHEREAS, the low dollar compliant bid for ITEM 1 was received from Bob Brown Chevrolet, 3600 111<sup>th</sup> Street, Urbandale, IA 50322, Ron Brown, Owner, at a total cost of \$25, 666.90; and

WHEREAS, the low dollar compliant bid for ITEM 2 was received from Karl Chevrolet, 1101 SE Oralabor Road, Ankeny, IA 50021, Carl Moyer, Owner, at a total cost of \$44,143.90; and

WHEREAS, ITEMS 3, 4 and 5 were competitively bid are available at a lower rate than the low dollar compliant City bid per State of Iowa Contract 4569-14 from Stivers Ford, 1450 East Highway 6, Waukee, IA 50263, Don Politte, President, at a total cost of \$272,157.00; and

WHEREAS, Municipal Code section 2-726 ( c ) provides for the purchase of goods and/or services from contracts established by the State of Iowa Department of General Services, the Iowa Department of Transportation, and the Iowa Communications Network pursuant to procedures established by Iowa Code Chapter 8A and rules and regulations promulgated thereunder, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, funding in the amount of \$682,068.80 is available from CM024021/Equipment Replacement, and \$89,799.00 of the funding is available from PW247410/Public Works Sewer Maintenance Clearing, and \$30,694.00 of the funding is available from PW244405/Public Works Street Cleaning ; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for various replacement vehicles at a total cost of \$802,561.80.

Approved as to form:

Moved by \_\_\_\_\_ to adopt

*Ann DiDonato*  
Ann DiDonato  
Assistant City Attorney

**(Council Communication No. 13-601 )**

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GRIESS				
HENSLEY				
MAHAFFEY				
MOORE				
<b>TOTAL</b>				
<b>MOTION CARRIED</b>		<b>APPROVED</b>		
_____ Mayor				

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

City of Des Moines Vehicles

Fleet Services

Bid No. V14-030

Opened: 11/04/13

Opened by: mv

Req. # -

Bidder  
Address  
City  
Terms  
FOB:  
Delivery:

Bob Brown Chevrolet  
3600 111th Street  
Urbandale, IA 50322

International Motorwerks, Inc.  
500 4th Street South  
La Crosse, WI 54601  
Net 30

International Motorwerks, Inc.  
500 4th Street South  
La Crosse, WI 54601  
Net 30

45 days

45 days

ALTERNATE

ITEM 1

1 Each - 7300 GVW All Wheel Drive Cargo Van  
Make/Model/Year

\$25,666.90  
Chevrolet Express 2014

ITEM 2

2 Each - 4WD Compact SUV  
Make/Model/Year

\$22,859.30 \$45,718.60  
Chevrolet Equinox 2014

\$24,576.50 \$49,153.00  
Honda CR-V SUV, AWD, 2014

ITEM 3

4 Each - 4 Door AWD Patrol Sedans  
Make/Model/Year  
State of Iowa Contract Price

NO BID

ITEM 4

6 Each - Full Size 4 Door AWD SUV  
Make/Model/Year  
State of Iowa Contract Price

NO BID

ITEM 5

1 Each - Full Size 4 Door Unmarked SUV  
Make/Model/Year  
State of Iowa Contract Price

NO BID

ITEM 6

2 Each - Midsize 4 Door Sedans  
Make/Model/Year

\$18,815.56 \$37,631.12  
Chevrolet Impala Limited 2014

\$22,726.50 \$45,453.00  
Honda Accord LX Sdn. 2014

ITEM 7

1 Each - Extended Length Cargo Van  
Make/Model/Year

\$27,262.80

ITEM 8

2 Each - 4 Door Hybrid Sedan  
Make/Model/Year  
EPA City MPG Rating

\$32,327.16 \$64,654.32  
Chevrolet Volt 2014  
98 Rating

\$24,425.50 \$48,851.00  
Honda Civic Hybrid, 2013  
44 city/44 Hwy./44 combined

\$27,025.50 \$54,051.00  
Civic-Compressed Nat'l Gas  
27 city/38 Hwy./31 combined

ITEM 9

6 Each - 6950 GVR Regular Cab 4X4 Pickup Truck  
Make/Model/Year  
EPA City MPG Rating

\$21,573.96 \$129,443.76  
Chevrolet Silverado 1500 2014  
17 Rating

ITEM 10

1 Each - 10,000 GVW Regular Cab 4X4 Pickup Truck w/Service Body  
Cab/Chass Make/Model/Year  
Service Body Make/Model/Year

\$37,388.06  
Chevrolet Silverado 2014  
Khapheide 696J

ITEM 11

1 Each - 8900 GVW Extended Length Cargo Van  
Make/Model/Year

\$25,447.05  
Chevrolet Express 2014

ITEM 12

1 Each - 9200 GVW Regular Cab 4X4 Pickup Truck  
Make/Model/Year  
Snow Plow Make/Model

\$32,918.86  
Chevrolet Silverado 2500 2014  
Western Pro Plus IVTPP80

ITEM 13

1 Each - 19,000 GVW Side Load Refuse Truck w/Packer Body  
Cab/Chass Make/Model/Year  
Refuse Body Make/Model

NO BID

ITEM 14

1 Each - 9200 GVW Regular Cab 4X4 Pickup Truck  
Make/Model/Year  
Snow Plow Make/Model

\$32,918.86  
Chevrolet Silverado 2500 2014  
Western Pro Plus IVTPP80

ITEM 15

1 Each - Haz-Mat Emergency Response SUV  
Make/Model/Year

NO BID

Charles Gabus Ford 4545 Merle Hay Road Des Moines, IA 50310 Net 30	Karl Chevrolet 1101 SE Oralabor Road Ankeny, IA 50021	Karl Chevrolet 1101 SE Oralabor Road Ankeny, IA 50021	Stivers Ford 1450 E. Hickman Road Waukee, IA 50263 Net 30	Dewey Ford 3055 SE Delaware Ave. Ankeny, IA 50021
120 days		Alternate		
NO BID	\$26,636.25 Express Cargo AWD 2014		NO BID	NO BID
\$25,697.00 \$51,394.00 Ford Explorer, 2014	\$22,071.95 \$44,143.90 Equinox AWD, 2014		NO BID	NO BID
\$24,690.00 \$98,760.00 Ford Interceptor 2014	NO BID		\$24,072.00 \$96,288.00 Ford Interceptor 2014 \$23,522.00 \$94,088.00 Ford Interceptor 2014	\$25,626.66 \$102,506.64 Ford Sedan Police Int., 2014
\$26,957.00 \$161,742.00	\$29,785.00 \$178,710.00 5W4 SSV Tahoe 2014		\$25,861.00 \$155,166.00 Ford Utility Interceptor 2014 \$25,462.00 \$152,772.00 Ford Utility Interceptor 2014	\$26,711.78 \$160,270.68 Ford Utility Police Int., 2014
Ford Explorer 2014	\$26,957.00 5W4 SSV Tahoe 2014	\$28,825.00	\$25,399.00 Ford Utility Interceptor 2014 \$25,297.00 Ford Utility Interceptor 2014	\$25,993.66 Ford Utility Police Int., 2014
\$17,957.00 \$35,914.00 Ford Fusion, 2014	\$22,935.85 \$45,871.70 Impala FL 2014	\$18,112.50 \$36,225.00 Impala FL Limited 2014	\$16,419.00 \$32,838.00 Ford Fusion, 2014	NO BID
Ford E250 2014	\$22,999.00 Express Cargo RWD	\$27,856.50	\$23,222.00 Ford E350, 2014	\$24,362.88 Ford E250, 2014
\$23,877.00 \$47,754.00 Ford Fusion 2014 47 Rating	NO BID		\$24,053.00 \$48,106.00 Ford Fusion Hybrid, 2014 N/A	NO BID
\$20,398.00 \$122,388.00 Ford F150 2014 21 Rating	NO BID		\$20,709.00 \$124,254.00 Ford F150, 2014 N/A	\$22,336.80 \$134,021.28 Ford F150, 2014
Ford F250 2014 Knapheide 696J	\$33,627.00 NO BID		\$34,983.00 Ford F350 2014 Knapheide 696J	\$35,018.82 Ford F350, 2014 Knapheide 696J
Ford E250 2014	\$20,788.00 3500 Express Cargo RWD 2014	\$25,610.75	\$21,990.00 Ford E350, 2014	NO BID
Ford F250 2014 Western Pro Plus IUTPP80	\$30,694.00 NO BID		\$30,623.00 Ford F250, 2014 Western IUTPP90	NO BID
Ford F550 2014 New Way HB600	\$93,296.00 NO BID		\$89,799.00 Ford F550, 2014 New Way HB600 Mamba	NO BID
Ford F250 2014 Western Pro Plus IUTPP80	\$30,694.00 NO BID		\$30,591.00 Ford F250, 2014 Western IUTPP80 Pro Plus	NO BID
Ford Explorer 2014	\$30,347.00 NO BID		\$29,091.00 Ford Utility, 2014	NO BID

Toyota of Des Moines  
4475 Merle Hay Road  
Des Moines, IA 50310

Stew Hansen Dodge City  
12103 Hickman Road  
Urbandale, IA 50323

NO RESPONSE FROM:  
Ames Ford Lincoln  
Bob Brown GMC  
Deery Brothers Chevrolet  
Dewey Chrysler Jeep Dodge  
Holmes Auto  
Wilson Toyota & Scion

NO BID

\$23,868.00 \$47,736.00  
Jeep Cherokee, 2014

NO BID

NO BID

NO BID

\$18,694.00 \$37,388.00  
Dodge Avenger, 2014

\$30,556.00  
Ram Promaster, 2014

\$23,160.00 \$46,320.00  
Toyotam Prius 2, 2014  
51 Rating

NO BID

\$22,926.00 \$137,556.00  
Ram 1500, 2014  
16/23 Rating

\$40,211.00  
Ram 3500, 2014  
Knapheide 696J

\$30,532.00  
Ram Promaster, 2014

\$34,090.00  
Ram 2500, 2014  
Western IUTPP80

\$88,474.00  
Ram 5500, 2014  
New Way HB600

\$34,090.00  
Ram 2500, 2014  
Western IUTPP80

NO BID