



Date April 20, 2015

WHEREAS, the Police Department requested the Finance Department Procurement Division to solicit bids for mobile access routers for use in law enforcement vehicles; and

WHEREAS, the City of Des Moines Finance Department Procurement Division solicited bids by advertisement and mailing Invitation to Bid V15-072 to ten (10) potential bidders with seven (7) bids received; and

WHEREAS, the low dollar compliant bid was received from Keltex Inc., 205 N. High Street, Baxter, IA 50028, Kelly Milligan, President, at a total cost of \$451,262.50; and

WHEREAS, funding is available from PD222377/E911 Reimbursement; and

WHEREAS, the Procurement Administrator and the Police Department recommend approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED; that the Des Moines City Council hereby accepts and approves the low dollar compliant bid as submitted by Keltex Inc. at a total cost of \$451,262.50, and the Chief of Police is hereby authorized to execute any licenses and implementing agreements, subject to approval as to form by the Legal Department.

(Council Communication No. 15-204)

Moved by \_\_\_\_\_ to adopt

Approved as to form:

Ann DiDonato
Assistant City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, COLEMAN, GATTO, GRAY, HENSLEY, MAHAFFEY, MOORE, and TOTAL.

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

Mayor

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

**Mobile Access Routers**                      **Police Department**                      **Bid No. V15-072**  
**Opened: 02/036/15**                      **Opened by: mv**                      **Req. # 15905951**

Bidder	ETS	Dell, Inc.	Montel Technologies, LLC	DH Wireless Solutions
Address	4935 Bowling St. SW	2224 Cathedral Crt.	200 Prairie St. STE 202	175 Hill Brady Road
City	Cedar Rapids, IA 52404	Gurnee, IL 60031	Rockford, IL 61107	Battle Creek, MI 49037
Terms	Net 30	Net 30	Net 30	Net 30
FOB:				
Delivery:	14 days	10 - 15 days	30 days	30 days
Total Equipment Charge	\$88,155.00		\$140,398.00	\$119,610.00
Delivery Charge	\$0.00		\$5,000.00	\$181,240.00-EQ. w/options \$176.00
Installation Charge	\$29,737.00		\$88,000.00	\$23,000.00
<b>Total Project Cost</b>	<b>\$117,892.00</b>	<b>\$118,926.40</b>	<b>\$233,398.00</b>	<b>\$142,786.00</b> <b>\$204,416.00-Total w/options</b>

Bidder	Motorola Solutions, Inc.	Racom Corporation	Keltek, Incorporated	NO RESPONSE FROM:
Address	1303 E. Algonquin Rd.	6864 NE 14th Street	205 N. High St.	Utility
City	Schaumburg, IL 60196	Ankeny, IA 50023	Baxter, IA 50028	Cradlepoint
Terms	Net 30			Calamp
FOB:				
Delivery:	30 days	30 days	16 weeks	
Total Equipment Charge	\$182,550.00	\$231,749.00	\$381,212.50	
Delivery Charge		\$500.00	\$5,050.00	
Installation Charge	\$28,461.00	\$1,225.00	\$65,000.00 *	
<b>Total Project Cost</b>	<b>\$211,011.00</b>	<b>\$17,762.50-Option*</b> <b>\$251,236.50</b>	<b>\$451,262.50</b>	

\* Per unit installation & programming of remainder of fusion routers and antennas

\*Integration, 1st year support and travel

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