

Date April 20, 2015

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various replacement vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V15-086 to fourteen (14) potential bidders with five (5) bidders responding; and

WHEREAS, the low dollar compliant bids or State of Iowa contract awards for ITEMS 12, 14 and 15 were received from Stew Hanson Dodge City, 12103 Hickman Road, Des Moines, IA 50323, Dan Boettcher, General Manager, at a total cost of \$163,199; and

WHEREAS, the low dollar compliant bids and State of Iowa contract awards for ITEMS 4, 5, 6 and 7 were received from Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, IA 50310, Gene Gabus, President, at a total cost of \$225,322.00; and

WHEREAS, the low dollar compliant bid for ITEM 13 were received from Bob Brown Chevrolet, 3600 111th Street, Urbandal, IA 50322, Ron Brown, Owner, at a total cost of \$52,498.71; and

WHEREAS, the low dollar compliant bids for ITEMS 1b, 2, 3, 8a, 9, 10 and 11 were received from Stivers Ford, 1450 E. Hickman Road, Waukee, IA 5050263, Scott Politte, General Manager, at a total cost of \$841,642.00; and

WHEREAS, funding in the amount of \$957,475.00 is available from CM024021/Equipment Replacement, and \$325,186.71 of the funding is available from PW247411/Public Works Sanitary Sewer Maintenance (55%), and from PW247413/Public Works Storm Sewer Maintenance (45%); and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for various replacement vehicles at a total cost of \$1,282,661.71.

Approved as to form: **(Council Communication No. 15-211)** Moved by _____ to adopt

Ann DiDonato
Ann DiDonato
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MAHAFFEY				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Vehicles Fleet Bid No. V15-086
 Opened: 03/18/15 Opened by: mv Req. # -

Qty Bidder	Stew Hanson Dodge City	Charles Gabus Ford	Bob Brown Chevrolet	Stivers Ford	Ames Ford Lincoln	Ames Ford Lincoln
Address	12103 Hickman Rd.	4545 Merle Hay Road	3600 111th Street	1450 E. Hickman Rd.	123 Airport Road	123 Airport Road
City	Des Moines, IA 50323	Des Moines, IA 50310	Urbandale, IA 50322	Waukee, IA 50263	Ames, IA 50010	Ames, IA 50010
Terms	Net 30	Net 30		Net 30		

Delivery: 180 to 240 days 6 - 8 weeks
 Department assignment notation: Award recommendation-Bold and Bordered

ITEM 1a- NO AWARD

19 EA - Police Patrol Sedans					\$23,916.00	\$454,404.00	\$25,023.00	\$475,437.00	Bid 2	NO RESPONSE FROM:		
Make/Model/Year					Ford Sedan, 2015		2015 Sedan Police Interceptor			Bob Brown GMC		
OR										Deery Brothers Chevrolet		
19 ITEM 1b										Dewey Ford		
19 EA - Police Patrol SUVs					\$28,049.00	\$494,931.00	\$27,284.00	\$518,016.00		Dewey Chrysler Jeep Dodge		
Make/Model/Year					Ford Utility, 2016		2015 Utility Police Interceptor			International Motorwerks		
Police pursuit/patrol										Karl Chevrolet		
ITEM 2										ShottenKirk Chevrolet		
1 EA - Police Bomb Squad SUV						\$26,400.00		\$26,899.00		Toyota of Des Moines		
Make/Model/Year						Ford Utility, 2016		2015 Utility Police Interceptor		Wilson Toyota & Scion		
Specialized K-9 Unit												
ITEM 3												
1 EA - Police Vice/Narcotics SUV						\$26,275.00		\$26,806.00				
Make/Model/Year						Ford Utility, 2016		2015 Utility Police Interceptor				
Specialized K-9 Unit												
ITEM 4												
2 EA - Police Cargo Vans	\$29,017.00	\$58,034.00	\$28,089.00	\$56,178.00	\$34,930.00	\$69,860.00						
Make/Model/Year	2015 Ram Promaster, 2500		Ford Transit, 2015		Ford Transit EIC, 2015							
Crime Scene Investigation trip vans												
ITEM 5												
1 EA - Police Extended Length Cargo Van		\$28,709.00		\$28,422.00								
Make/Model/Year	2015 Ram Promaster, 2500		Ford Transit, 2015									
Paddy Wagon (prisoner box will fit Ford)												
ITEM 6												
2 EA - Sedans	\$19,355.00	\$96,775.00	\$17,769.00	\$35,538.00	\$19,923.20	\$99,616.00	\$20,793.00	\$103,965.00	\$18,416.00	\$92,080.00		
Make/Model/Year	2015 Chrysler 200 LX		Ford Fusion S, 2016		Chevrolet Impala, Limited 2015		Ford Taurus SE, 2015		2015 Fusion S			
2PD-Vice	EPA City rating MPG	19	22	22	22	19	22					
"net bid"	\$ 32,512.89	\$ 29,132.64	\$ 31,286.84	\$ 33,950.89	\$ 29,779.64							
		State Contract	Ford Fusion S, 2016									
			\$16,961.00	\$ 33,922.00								
			22									
			\$28,324.64									
ITEM 7												
5 EA - Hybrid Sedans			\$24,159.00	\$120,795.00	\$32,644.36	\$163,221.80	\$22,088.00	\$110,490.00	\$24,790.00	\$123,950.00		
Make/Model/Year			Ford Fusion S Hybrid, 2016		Chevrolet Volt, 2015		Ford CMAX Hybrid, 2015		2015 Fusion Hybrid S			
3 Eng. 2 PD CID	EPA City rating MPG		44	42	42	44						
"net bid"	\$ 29,840.82		no analysis- Elect cost not Inc.	\$ 28,050.38	\$ 30,471.82							
			State Contract	Ford CMAX Hybrid								
			\$21,360.00	\$106,800.00								
	EPA City rating MPG		42									
	"net bid"		\$27,312.38									
ITEM 8a												
9 EA - Regular Cab 4X4 Pick Up Trucks	\$22,630.00	\$203,670.00			\$23,192.61	\$208,733.49	\$22,699.00	\$204,291.00	\$23,440.00	\$210,990.00	\$24,742.00	\$222,678.00
Make/Model/Year	2015 Ram, 1500				Chevrolet Silverado, 2015		Ford F150, 2015		2015 F150 6100 GVWR V6 3.5L		2015 F150 6950 GVWR V8 5.0L	
3-CD, 1-PKS, 2- Sewers, 3-Eng	EPA City rating MPG	16	17	19	19	19	19					
OR	"net bid"	\$ 38,255.00	\$ 37,898.49	\$ 35,856.89	\$ 36,597.89	\$ 37,899.89						
ITEM 8b- NO AWARD												
9 EA - Extended Cab 4X4 Pick Up Trucks			\$24,461.31	\$220,151.79	\$24,515.00	\$220,635.00						
Make/Model/Year			Chevrolet Colorado, 2015		Ford T150, 2015							
3-CD, 1-PKS, 2- Sewers, 3-Eng	EPA City rating MPG		21	19								
"net bid"	\$ 36,366.07		\$ 37,672.89									

277D

Stew Hanson Dodge City	Charles Gabius Ford 4545 Merle Hay Road Des Moines, IA 50310 Net 30	Bob Brown Chevrolet 3600 11th Street Urbandale, IA 50322	Stivers Ford 1450 E. Hickman Rd. Waukee, IA 50263 Net 30	Ames Ford Lincoln 123 Airport Road Ames, IA 50010	Ames Ford Lincoln 123 Airport Road Ames, IA 50010
	180 to 240 days	6 - 8 weeks			
			Award recommendation-Bold and Bordered		
2015 Dodge Durango SSV	\$26,819.00	Chevrolet Traverse, 2015 \$27,181.86	Ford Utility, 2016 \$25,654.00		
2015 Dodge Durango SSV	\$26,819.00		Ford Utility, 2016 \$25,792.00		
2015 Ram, 2500	\$40,281.00	Chevrolet CK25903, 2015 \$40,320.46	Ford F250, 2016 \$38,299.00		
Tommygate G2-60-1542TAU2		Tommy Gate G260 1542 TP42	TommyGate G2-60-1542 TA42		
Western IUTPP80		Western IUT PP80	Western IUTPP80		
2015 Ram 2500	\$37,983.00	Chevrolet CK25903, 2015 \$42,159.46	Ford F250, 2016 \$41,228.00		
Sto-Away CSR-515-A		Sto-Away CSR 515A	Sto-Away CSR-515A		
State Contract	\$20,733.00	Chevrolet CK35953, 2015 \$52,498.71	Ford F350, 2106 \$52,988.00		
Dodge Caravan		Knapheide KC132H20945	Knapheide KC132A20945		
			Ford Transit Wagon, 2016 \$26,988.00		
2015 Ram, 5500	\$104,483.00		Ford F550, 2016 \$107,922.00		
Knapheide 7108DLR-30RJ			Knapheide		
Venturo HT30KX			Venturo HT30KX		
VMAC VR70			VMAC VR70		
Western IUTMPP955			Western IUTMPPAS		
Stew Hanson Dodge City	Charles Gabius Ford \$225,322.00	Bob Brown Chevrolet \$52,498.71	Stivers Ford \$641,942.00	Total award \$1,282,661.71	
	\$225,322.00		\$732,153.00	\$957,475.00	
			\$109,489.00	\$325,186.71	
1163,199.00					