



34E

Date July 27, 2015

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the cities of West Des Moines, Waukee, Johnston and Windsor Heights, as well as Dallas County wished to solicit joint bids for an annual agreement with two (2) additional twelve (12) month renewal options to provide deicing chemicals; and

WHEREAS, the City of West Des Moines, through its Public Works Department, on behalf of the above described entities, solicited invitations for bids by advertisement and mailing to seventeen (17) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bid for calcium chloride was received from Smith Fertilizer and Grain, 1650 Quebec Street, Knoxville, IA 50138, Max Smith, President, at a cost of \$0.80/gallon; and

WHEREAS, the low dollar compliant bid for Geomelt was also received from Smith Fertilizer and Grain at a cost of \$1.16/gallon; and

WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, funding is available from PK240402/Public Works Street Maintenance at an estimated amount of \$121,200.00; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for deicing chemicals for the 2016 fiscal year as submitted by Smith Fertilizer and Grain.

Moved by _____ to adopt

m Approved as to form:

Ann DiDonato
Ann DiDonato
Assistant City Attorney

(Council Communication No. 15-398)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MAHAFFEY				
MOORE				
TOTAL				

MOTION CARRIED APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk

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Gee Asphalt	Smith Fertilizer	Jerico Services	Heffron Services	SNI
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Product	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon
Inhibited Magnesium Chloride Does NOT meet PSN Standards	No Bid		No Bid	----	No Bid	----	No Bid	----	No Bid	----
Geo Melt	No Bid		55%	WDM 1.16 DM 1.16 Wau 1.15 John 1.15 Dallas 1.15 WH 1.15	No Bid	----	No Bid	----	53-55 %	WDM 1.20 DM 1.20 Wau 1.20 John 1.20 Dallas 1.20 WH 1.20
Alternative Product Caliber M 1000	30%	WDM 1.49 DM 1.49 Wau 1.49 John 1.49 Dallas 1.49 WH 1.49	No Bid	----	No Bid	----	No Bid	----	No Bid	
Geo Melt 57	No Bid		No Bid		No Bid		No Bid		30-35	WDM .95 DM .95 Wau .95 John .95 Dallas .95 WH .95
Bio Melt AG-64	No Bid		No Bid		No Bid		No Bid		56-60	WDM 1.50 DM 1.50 Wau 1.50 John 1.50 Dallas 1.50 WH 1.50
Bio Melt 57	No Bid		No Bid		No Bid		No Bid		30-35	WDM 1.05 DM 1.05

Gee Asphalt	Smith Fertilizer	Jerico Services	Heffron Services	SNI
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Product

Concentration Bid %	Price Per Gallon								
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Calcium Chloride	No Bid	----	32%	WDM .80 DM .80 Wau .80 John .80 Dallas .80 WH .80	No Bid	-----	No Bid	----	No Bid	----
Inhibited Calcium Chloride (Meets PNS Standards)	No Bid	----	No Bid	#VALUE!	32%	WDM 1.10 DM 1.10 Wau 1.12 John 1.12 Dallas 1.15 WH 1.10	No Bid	----	No Bid	----
Inhibited Calcium Chloride Does NOT meet PNS Standards	No Bid	----	No Bid	----	No Bid	----	No Bid	----	No Bid	----
Magnesium Chloride	30%	WDM 1.10 DM 1.10 Wau 1.10 John 1.10 Dallas 1.10 WH 1.10	No Bid	-----	No Bid	-----	30%	WDM .93 DM .93 Wau .93 John .93 Dallas .93 WH .93	No Bid	----
Inhibited Magnesium Chloride Meets PNS Standards	30%	WDM 1.26 DM 1.26 Wau 1.26 John 1.26 Dallas 1.26 WH 1.26	No Bid	-----	No Bid	-----	30%	WDM .95 DM .95 Wau .95 John .95 Dallas .95 WH .95	29%	----