

Date May 23, 2016

WHEREAS, the IT Department requested the Finance Department, Procurement Division to solicit bids for Cisco network equipment; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V16-080 to eight (8) potential bidders with four (4) bidders responding with four (4) proposals; and

WHEREAS, the low dollar compliant bid was received from Heartland Business Systems, 4201 Westown Parkway, Suite 220, West Des Moines, IA 50266, Peter Helander, President, at a total cost of \$475,355.98; and

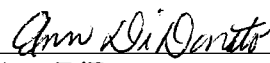
WHEREAS, funding is available from MS001/C051IT99, City Wide Information Systems/CIP; and

WHEREAS, the Procurement Administrator and the IT Department recommend approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for Cisco network equipment as submitted by Heartland Business Systems at a total cost of \$475,355.98, and the IT Director is hereby authorized to sign any implementing agreements or licenses, subject to approval as to form by the Legal Department .

Moved by _____ to adopt

Approved as to form:


 Ann DiDonato
 Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

 Mayor

 City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Cisco Equipment IT Department Bid No. V16-080

Opened: 05/10/16 Opened by: mv Req. # -

Bidder	Heartland Business Systems	Pomeroy	OneNeck IT Solutions	Embark IT, Inc.
Address	4201 Westown Pkwy., Ste 220	11001 Aurora Avenue	11191 Aurora Avenue	1854 Fuller Road
City	W. Des Moines, IA 50266	Urbandale, IA 50322	Urbandale, IA 50322	W. Des Moines, IA 50265
Terms	Net 30	Net 30	Net 30	Net 30
FOB:	Destination	Destination	Destination	
Delivery:	TBD	7 - 28 days	30 days	30 days

Cisco Equipment - GRAND TOTAL	\$475,355.98	\$476,919.64	\$501,961.67	\$590,186.01
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NO RESPONSE FROM:
 Alexander Open Systems
 CDW-G
 Insight Public Sector
 Sirius Computer Solutions

35