

Date September 26, 2016

WHEREAS, Public Works Department and the Engineering Department Real Estate Division requested the Finance Department Procurement Division to solicit bids for an annual contract with two (2) additional one year renewal options to furnish sidewalk snow removal services at various city properties; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V17-013 to seventeen (17) potential bidders with three (3) bidders responding; and

WHEREAS, requested services were divided into five (5) geographic areas with each area given 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> priority ratings for each sidewalk section in order to establish completion times for any given location; and

WHEREAS, estimated annual costs were calculated using National Weather Service historical data; and

WHEREAS, the low dollar compliant bid for all areas was received from TruGreen, 301 SW Oralabor Road, Ankeny, IA 50023, Nick May, General Manager; and

WHEREAS, funding is available from various operating budgets up to \$250,000.00; and

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the award to TruGreen, and further authorizes the Procurement Administrator to enter into annual agreements renewable for two (2) additional twelve (12) month periods, with price increases complying with agreement terms.

Moved by \_\_\_\_\_ to adopt

Approved as to form:



Ann DiDonato  
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Annual Agreement for  
Snow Removal Services

Public Works Department

Bid No. V17-013

Opened: 08/26/16

Opened by: mv

Req.# -

Bidder  
Address  
City  
Terms  
FOB:  
Delivery:

TruGreen  
301 SW Oralabor Rd.  
Ankeny, IA 50023

Yard Worx, LLC  
1604 Highview Drive  
Des Moines, IA 50315

Capital Landscaping  
5465 1st NW  
Des Moines, IA 50312

NO RESPONSE FROM:

A+ Lawn & Landscape  
All American turf Beauty  
American Lawn Care  
Backwoods Solutions  
Beautiful Lawns by Longs  
Beaver Mowing & Equipment  
Better Lawn & Landscaping LLC  
Bob Lenc Landscaping  
Des Moines lawn & Landscape  
DeVries Outdoors  
DJ's Lawn & Garden  
Hawkeye/Van Ginkel Lawn & Snow  
Kaldenberg's Lawns Plus  
Lucas Lawn & Landscape  
Perficut  
Speck USA  
US Lawns

Contract 1	\$197,729.56	\$128,098.00	\$280,099.00
Contract 2	\$35,775.41		\$36,071.00
Contract 3	\$60,752.37		\$93,618.00
Contract 5	\$58,851.96		\$85,153.00
Contract 6	\$32,930.57		\$58,353.00
Grand Total	\$386,039.87		\$553,294.00

11