

Date February 6, 2017

WHEREAS, the Neighborhood Inspections Division of the Community Development Department requested the Finance Department Procurement Division to solicit joint bids for an annual contract with two (2) additional twelve (12) month renewal options to furnish mosquito control products and application services; and

WHEREAS, the City of Des Moines Finance Department Procurement Division solicited bids by advertisement and mailing Invitation to Bid V17-032 to twelve (12) potential bidders with eight (8) bids received from four vendors; and

WHEREAS, the low dollar compliant bid for mosquito larvicide control products and application services was received from Clarke Mosquito Control Products, 675 Sidwell Court, Saint Charles, IL 60174, J. Lyell Clarke III, President; and

WHEREAS, the low dollar compliant bid for mosquito adulticide control products was received from Univar Environmental Sciences, 1123 Bedford Ave., North Kansas City, MO 64116, Trace McEuen, Vice President, and

WHEREAS, funding is available from CD041042/Neighborhood Inspections, for an annual estimated cost of \$66,700.00; and

WHEREAS, the Procurement Administrator and the Community Development Department recommend approval of the aforementioned low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the awards to Clarke Mosquito Control Products and Univar Environmental Services, and further authorizes the Procurement Administrator to enter into an annual agreement renewable for up to two (2) additional twelve (12) month periods, with price increases complying with agreement terms .

M

Approved as to form:

Moved by _____ to adopt

Ann DiDonato
Ann DiDonato
Assistant City Attorney

(Council Communication No. 17-047)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				
MOTION CARRIED			APPROVED	

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Mosquito Control Products/
Application Services Community Development Bid No. V17-032

Opened: 11/22/16 Opened by: mv Req. # -

Bidder	ADAPCO, Inc.	ADAPCO, Inc.	ADAPCO, Inc.	Clarke Mosquito Control Prod., Inc.	Clarke Mosquito Control Prod., Inc.
Address	550 Aero Ln.			675 Sidwell Court	675 Sidwell Court
City	Sanford, FL 32771			Saint Charles, IL 60174	
Terms	Net 30			Net 30	
FOB:	Destination				
Delivery:	2 - 5 days			3 - 4 days	

Larvicide Chemicals - 6550 lbs.

Product Name	Fourstar BTI CRG	Altosid XRG	Spheratax SPH 50 G	Natular G30
LBS/Container	35 lb. bag	40 lb. bag	40 lb. bag	40 lb. bag
Estimated Days of Control	40 days	21 days	1 - 4 weeks	30 days
Unit Price/Total Price	\$11.65/lb. \$76,307.50	\$8.45/lb. \$55,347.50	\$5.66/lb. \$37,073.00	\$13.90/lb. \$91,045.00

Larvicide Application

Estimated Quantity/Acre			5 lbs. Natular G30	5 lbs. 5% Abate pellets
Unit Price/Total Price			\$11.60/acre \$11,613.92	\$53.60/acre \$53,664.32

Adulticide Chemicals - 900 Gal.

Product Name	Pursuit 4-4, contains 4.6% active		Biomist 4+4	Duet
Unit Price/Total Price	\$16.71/gal \$15,039.00 (55 gal. drums)		14.80/gal. \$13,320.00	\$166.75/gal. \$15,075.00
	\$14.61/gal. (275 gal. totes)			

Bidder	Univar ES	Momar, Inc.	Momar, Inc.	"NO BID" FROM:	NO RESPONSE FROM:
Address	1123 Bedford Ave.	1830 Ellsworth Industrial Dr.		Airborne Custom Spraying	BioRational Vector Control
City	North Kansas City, MO 64116	Atlanta, GA 30318			Mosquito Control of Iowa
Terms	Net 30	Net 30			Scott's Helicopter Service
FOB:		Ship pt.			Target Specialty Products
Delivery:	2 days	72 hours			Valent BioSciences Corporation
					Van Diest Chemical Supply
					Winfield Solutions

Larvicide Chemicals - 6550 lbs.

Product Name	Altosid Pellets	Sustain MBG	Sustain MBG
LBS/Container	22 lb.	40 lb. bags	2500 Super sacks
Estimated Days of Control	30 days	20 - 30 days	20 - 30 days
Unit Price/Total Price	\$25.55/lb. \$1,124.20	\$6.17/lb. \$40,475.20	\$6.17/lb. \$40,413.50

Larvicide Application

Estimated Quantity/Acre
Unit Price/Total Price

Adulticide Chemicals - 900 Gal.

Product Name	Kontrol 4-4	Envion RTU (4-4)
Unit Price/Total Price	14.48 per gal. \$13,032.00 \$796.40/drum	\$14.70/gal. \$13,230.00

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