



Date February 6, 2017

WHEREAS, the Engineering Department requested the Finance Department, Procurement Division to solicit bids for an annual contract with up to two (2) additional twelve (12) month renewal options to furnish sign making services for use by the Traffic & Transportation Division and other city departments; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailed Invitation to Bid V17-046 to thirteen (13) potential bidders with four (4) bids received; and

WHEREAS, the overall low dollar compliant bid was received from Vulcan Signs, PO Box 1850, Foley, AL 36536-1850, Thomas Lee, President, at a total annual estimated cost of \$75,000.00; and

WHEREAS, funding is available from various departmental operating budgets; and

WHEREAS, the Procurement Administrator and the Engineering Department recommend approval of the overall low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the overall low dollar compliant bid for sign making services as submitted by Vulcan Signs at a total annual estimated cost of \$75,000.00, and further authorizes the Procurement Administrator to enter into an annual agreement renewable for up to two (2) additional twelve (12) month periods, with price increases complying with agreement terms.

Moved by _____ to adopt

Handwritten mark resembling a stylized 'M' or 'W'.

Approved as to form:

Ann DiDonato
Assistant City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, COLEMAN, GATTO, GRAY, HENSLEY, MOORE, WESTERGAARD, and TOTAL.

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED
Mayor

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

	Annual Agreement for Traffic Signs	T & T Department	Bid No. V17-046		
	Opened: 01/11/17	Opened by: mv	Req. # -		
Bidder	Vulcan Signs	Iowa Prison Industries	Newman Signs, Inc.	Traffic and Parking Control Co.	"NO BID" FROM:
Address	PO Box 1850	406 N. High Street	1606 6th Ave. SW	5100 W. Brown Deer Rd.	Lyle Signs
City	Foley, AL 36536-1850	Anamosa, IA 52205	Jamestown, ND 58401	Brown Deer, WI 53223	
Terms	Net 30	Net 30	Net 30	Net 30	
FOB:	Destination	Destination	Destination	Des Moines	NO RESPONSE FROM:
Delivery:	30 - 45 days	4 weeks	14 - 21 days	4 weeks	Custom Products Corp.
Regulatory Sign Total	\$11,911.28	\$14,476.35	\$14,729.86	\$16,901.99	Hall Signs, Inc.
Warning Sign Total	\$1,355.19	\$1,927.35	\$1,555.92	\$2,253.40	M-R Sign Co., Inc.
Traffic Control Sign Total	\$738.16	\$1,105.50	\$846.36	\$1,331.26	Municipal Supply & Sign Co.
Street Name Sign Total	\$24.68	\$54.85	NO BID	NO BID	Roadsafe Traffic Systems
					Traffic Sign Corp.
Specialty Sign (0.80 thickness)					US Standard Sign Co.
Text Only (10 words or less) multi-color - EG	\$0.0483	\$0.06	NO BID	NO BID	US Traffic Signs
Text Only (11-20 words) - multi-color - EG	\$0.0483	\$0.07			
Text & Graphic - EG	\$0.0495	\$0.09			
Text Only (10 words or less) multi-color - HIP	\$0.0500	\$0.09			
Text Only (11-20 words) - multi-color - HIP	\$0.0500	\$0.10			
Text & Graphic - HIP	\$0.0512	\$0.12			
Text Only (10 words or less) - multi-color - DG3	\$0.0645	\$0.12			
Text Only (11-20 words) - multi-color - DG3	\$0.0645	\$0.13			
Text & Graphic - DG3	\$0.0662	\$0.15			
Specialty Sign (0.125 thickness)					
Text Only (10 words or less) multi-color - EG	\$0.0568	\$0.07	NO BID	NO BID	
Text Only (11-20 words) - multi-color - EG	\$0.0568	\$0.09			
Text & Graphic - EG	\$0.0582	\$0.11			
Text Only (10 words or less) multi-color - HIP	\$0.0580	\$0.11			
Text Only (11-20 words) - multi-color - HIP	\$0.0580	\$0.13			
Text & Graphic - HIP	\$0.0594	\$0.15			
Text Only (10 words or less) - multi-color - DG3	\$0.0691	\$0.15			
Text Only (11-20 words) - multi-color - DG3	\$0.0691	\$0.16			
Text & Graphic - DG3	\$0.0708	\$0.19			

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